



## NWMR Leadership 2024 APPLICATION

(Please print)

NAME: \_\_\_\_\_

COMPANY NAME: \_\_\_\_\_

DATE OF BIRTH: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

OFFICE ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

CELL #: \_\_\_\_\_

EMAIL: \_\_\_\_\_

OFFICE #: \_\_\_\_\_

WHAT DO YOU HOPE TO GAIN FROM PARTICIPATING IN THE 2024 NWMR LEADERSHIP PROGRAM: \_\_\_\_\_

---

---

---

---

---

### **TUITION:**

If accepted into the NWMR Leadership class of 2024, I acknowledge that I will be responsible for the \$200 fee to participate in the program. I also acknowledge that I will be billed for this amount in four installments of \$50 and I will pay the invoice for each installment when it is due or I can choose to pay the \$200 in full.

---

Applicant Signature & Date



## **NWMR Leadership 2024 APPLICATION**

**Application Deadline – December 1, 2023**

**IF YOU HAVE QUESTIONS, PLEASE CONTACT DANA AT 662-449-3553  
SEND APPLICATION TO DANA AT [dana@nwmar.com](mailto:dana@nwmar.com)**

**(Participation will be limited to Northwest Mississippi REALTORS® members,  
NWMR MLS Only members & Affiliate members)**

**Participants must complete each session in its entirety to get credit for that session. We will not be able to give credit for partial days. In order to get credit for the entire program, a participant cannot miss more than two (2) workbook sessions and/or events.**

### **FEE SCHEDULE**

The participation fee is \$200.

This fee helps to cover the cost of all activities and books. We will invoice you for these fees.

**SOME DATES MAY HAVE TO BE  
CHANGED DUE TO SCHEDULING  
CONFLICTS OR CIRCUMSTANCES  
BEYOND OUR CONTROL.**

\$50 will be due on:      March 1  
   May 3  
   July 5  
   September 6

**NWMR is proud to be able to offer Leadership 2024, an \$800 value,  
to our members & affiliates for \$200**



## .....NWMR IS LOOKING FOR LEADERS.....

The NWMR Leadership is seeking individuals who have the vision, skills, dedication, motivation, and enthusiasm to take a leadership role through service within our organization or any organization. Participation will be limited to Northwest Mississippi REALTORS® members, NWMR MLS Only members & Affiliate members. ***We invite you to get involved by joining our next NWMR Leadership class in 2024.***

- This program will begin with an initial “ice breaker” on January 18
- Realtor Day at the Capitol in Jackson on February 22.
- Five separate activity modules
- Four workbook discussion meetings. Our workbook will be “Developing the Leader Within You 2.0” by John Maxwell
- The program will begin in January and end in December. The cost is \$200 which can be paid in four (4) payments.

This is an extraordinary program that we guarantee you will enjoy and learn from. If you are interested or have any questions, please contact Dana at 662-449-3553 or [dana@nwmar.com](mailto:dana@nwmar.com).

***Deadline for applying is December 1, 2023.***



## The Northwest Mississippi REALTORS® Leadership Schedule

**January 18** - We will have a meeting & lunch to give everyone an opportunity to get to know each other. We will be having it from 9:00 am to 1:00 pm. Gay Saxon with Hinds Community College will be our guest speaker and she will be doing personality profiles. You will receive the workbook that you will be using "Developing the Leader Within You 2.0" by John Maxwell. We will also go over the upcoming events we will be doing in the next several months. Light breakfast and lunch will be provided.

**February 22** – REALTOR® Day at the Capitol – This is an annual event held in Jackson, MS that gives REALTORS® and those affiliated with real estate the opportunity to come together with our Mississippi lawmakers. You will get to meet with local representatives. The Mississippi Association of REALTORS® hosts a lunch at their office. Your hotel room will be provided by NWMR but you will be responsible for getting there.

**March 7** - This will be our first workbook discussion meeting. Lessons 1, 2 & 3 in your workbook will be covered. This is a group discussion so be prepared. It will be from 9:00 to 12:00 and breakfast will be provided.

**April 10** – There will be a lunch & learn with a member of the John Maxwell team presenting a seminar on Leadership & Real Estate. Time is tentatively 12:00 to 1:00 and lunch will be provided.

**May 16** – We will have a community project. It will be a local charity that will be announced. The class will be responsible for implementing & completing the project. We will meet with the charity to present money and/or products.

**June 13** – Workbook discussion meeting. We will be discussing Lessons 4 & 5. It will be from 9:00 to 12:00 and breakfast will be provided.

**July 11** – We will be going to the Liberation Escape Room in Southaven. If you have ever been to one you know how much fun they are, and if you haven't it will be a great experience. Time is tentatively 12:00 to 2:00 and lunch will be provided.

**August 15** – Workbook discussion meeting. We will be discussing Lessons 6, 7 & 8. It will be from 9:00 to 12:00 and breakfast will be provided.

**September** – The class assignment will be to participate in and attend all activities of Member Appreciation Week which will be September 16<sup>th</sup> through 20<sup>th</sup>.

**October 14** – Team building activity. To be determined.

**November 14** – Last meeting to discuss Lessons 9 & 10 in workbook. It will be from 9:00 to 12:00 and breakfast will be provided.

**December 5** – Graduation at the Installation Dinner. This is a dinner meeting that begins at 6:00 pm.

NWMR will only change dates if something comes up that is beyond our control. We will notify you as soon as we can if that happens.

As a part of the Leadership program, we encourage the class to attend all Membership meetings and attend or participate in Member Appreciation Week and volunteer for committees.

If for some reason you are unable to attend one of the meetings or events, please let Dana know as soon as possible.

Our workbook is the latest version of John Maxwell's "Developing the Leader within You" called "Developing the Leader within You 2.0". It is a fantastic workbook and we have been using since 2008 and are so happy to be able to use the updated version.

We think you will enjoy the program and hopefully gain a lot of knowledge that will benefit you and others.

If you have questions or concerns, please contact Dana at 662-449-3553 or [Dana@nwmar.com](mailto:Dana@nwmar.com).