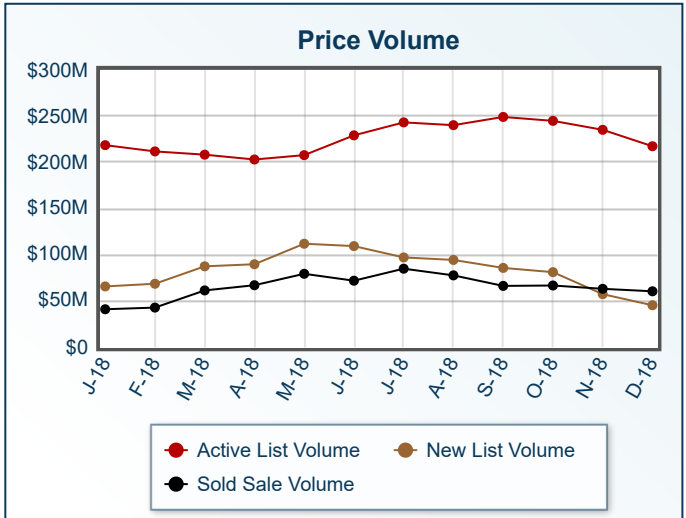
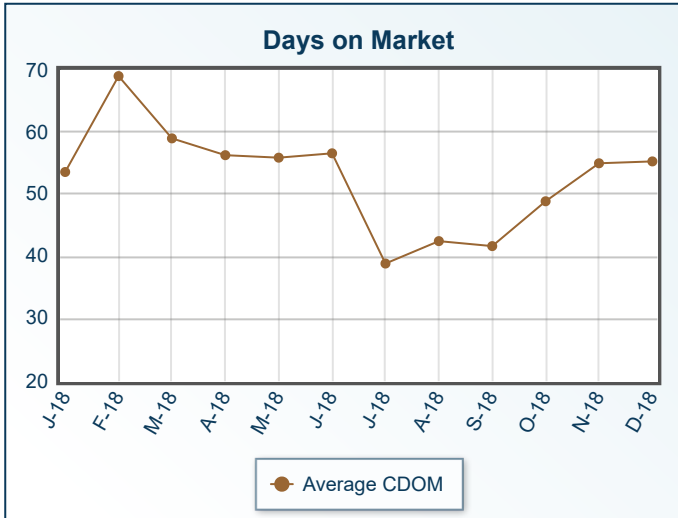
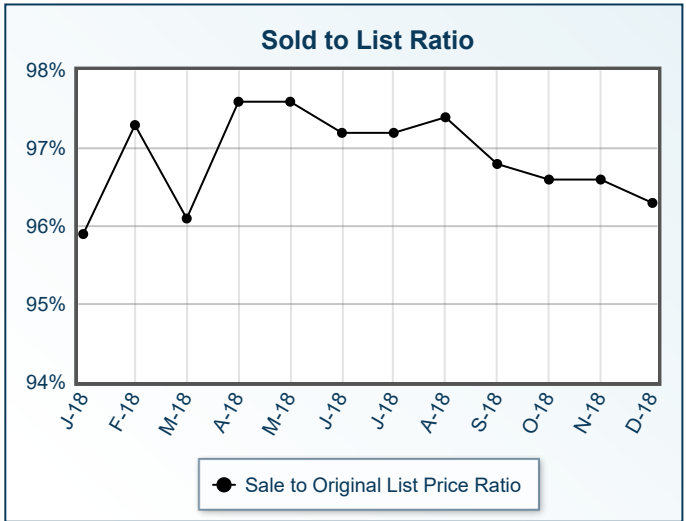
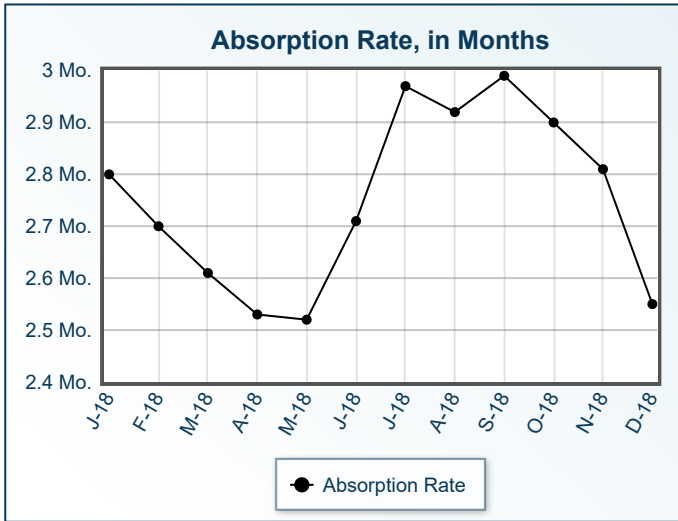
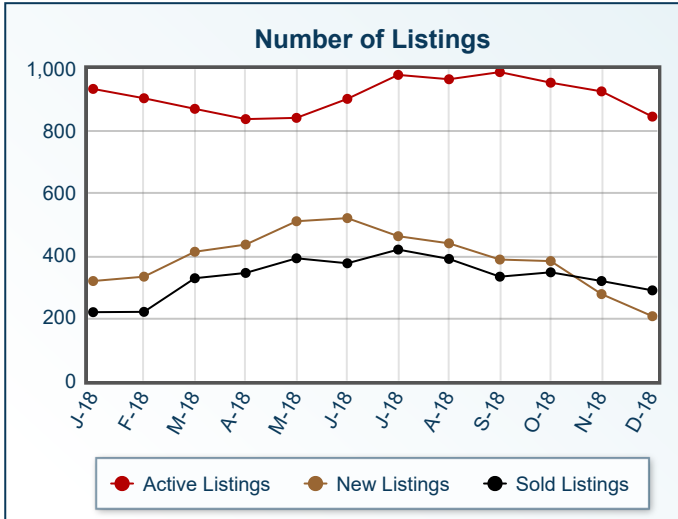


# Market Summary

Residential, December 2018



Summary Statistics						
	Dec-18	Dec-17	% Chg	2018 YTD	2017 YTD	% Chg
Absorption Rate	2.55	2.74	-6.93	2.75	3.02	-8.94
Average List Price	\$256,401	\$237,051	8.16	\$214,899	\$203,639	5.53
Median List Price	\$244,900	\$218,600	12.03	\$199,900	\$185,000	8.05
Average Sale Price	\$208,800	\$191,203	9.20	\$196,473	\$185,050	6.17
Median Sale Price	\$197,223	\$185,050	6.58	\$187,000	\$175,000	6.86
Average CDOM	55	70	-21.43	51	64	-20.31
Median CDOM	24	34	-29.41	18	25	-28.00

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	1	0	N/A	46	31	48.4	0-29,999	1	1	0.0	39	29	34.5
30,000-39,999	1	1	0.0	17	37	-54.1	30,000-39,999	2	1	100.0	20	28	-28.6
40,000-49,999	1	3	-66.7	32	35	-8.6	40,000-49,999	2	2	0.0	31	39	-20.5
50,000-59,999	2	3	-33.3	41	71	-42.3	50,000-59,999	1	2	-50.0	39	50	-22.0
60,000-69,999	4	5	-20.0	63	66	-4.5	60,000-69,999	5	3	66.7	56	70	-20.0
70,000-79,999	3	4	-25.0	63	78	-19.2	70,000-79,999	1	2	-50.0	62	79	-21.5
80,000-89,999	4	3	33.3	79	106	-25.5	80,000-89,999	5	8	-37.5	94	107	-12.1
90,000-99,999	7	4	75.0	107	110	-2.7	90,000-99,999	3	6	-50.0	98	119	-17.6
100,000-119,999	20	20	0.0	245	251	-2.4	100,000-119,999	15	15	0.0	240	254	-5.5
120,000-139,999	19	36	-47.2	332	430	-22.8	120,000-139,999	14	16	-12.5	355	399	-11.0
140,000-159,999	29	29	0.0	388	434	-10.6	140,000-159,999	13	12	8.3	373	439	-15.0
160,000-179,999	34	34	0.0	448	450	-0.4	160,000-179,999	28	30	-6.7	456	445	2.5
180,000-199,999	24	29	-17.2	387	385	0.5	180,000-199,999	13	19	-31.6	404	427	-5.4
200,000-249,999	59	68	-13.2	756	730	3.6	200,000-249,999	40	31	29.0	794	709	12.0
250,000-299,999	41	39	5.1	559	514	8.8	250,000-299,999	33	36	-8.3	561	548	2.4
300,000-399,999	33	18	83.3	363	224	62.1	300,000-399,999	25	15	66.7	377	253	49.0
400,000-499,999	6	2	200.0	47	52	-9.6	400,000-499,999	3	3	0.0	48	53	-9.4
500,000+	2	0	N/A	17	9	88.9	500,000+	2	2	0.0	21	13	61.5
Totals	290	298	-2.7	3990	4013	-0.6	Totals	206	204	1.0	4068	4061	0.2

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	9	20	-55.0	57	63	-9.5	0-29,999	0	6	-100.0	34	54	-37.0
30,000-39,999	6	7	-14.3	34	46	-26.1	30,000-39,999	2	1	100.0	26	32	-18.7
40,000-49,999	9	11	-18.2	50	62	-19.4	40,000-49,999	0	4	-100.0	38	50	-24.0
50,000-59,999	10	15	-33.3	66	83	-20.5	50,000-59,999	3	6	-50.0	48	61	-21.3
60,000-69,999	13	22	-40.9	84	123	-31.7	60,000-69,999	5	8	-37.5	65	91	-28.6
70,000-79,999	9	14	-35.7	87	117	-25.6	70,000-79,999	1	4	-75.0	70	94	-25.5
80,000-89,999	14	26	-46.2	131	159	-17.6	80,000-89,999	4	13	-69.2	102	127	-19.7
90,000-99,999	15	22	-31.8	127	180	-29.4	90,000-99,999	3	7	-57.1	104	145	-28.3
100,000-119,999	33	40	-17.5	303	332	-8.7	100,000-119,999	9	10	-10.0	270	281	-3.9
120,000-139,999	29	48	-39.6	429	501	-14.4	120,000-139,999	17	17	0.0	382	423	-9.7
140,000-159,999	47	64	-26.6	455	559	-18.6	140,000-159,999	16	26	-38.5	390	476	-18.1
160,000-179,999	52	67	-22.4	546	580	-5.9	160,000-179,999	21	35	-40.0	481	509	-5.5
180,000-199,999	50	74	-32.4	488	556	-12.2	180,000-199,999	18	25	-28.0	415	486	-14.6
200,000-249,999	159	127	25.2	1034	985	5.0	200,000-249,999	37	41	-9.8	903	791	14.2
250,000-299,999	166	168	-1.2	848	853	-0.6	250,000-299,999	36	38	-5.3	690	686	0.6
300,000-399,999	153	119	28.6	635	476	33.4	300,000-399,999	30	29	3.4	521	386	35.0
400,000-499,999	37	33	12.1	126	111	13.5	400,000-499,999	1	5	-80.0	97	87	11.5
500,000+	37	38	-2.6	101	91	11.0	500,000+	4	6	-33.3	66	57	15.8
Totals	848	915	-7.3	5601	5877	-4.7	Totals	207	281	-26.3	4702	4836	-2.8

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