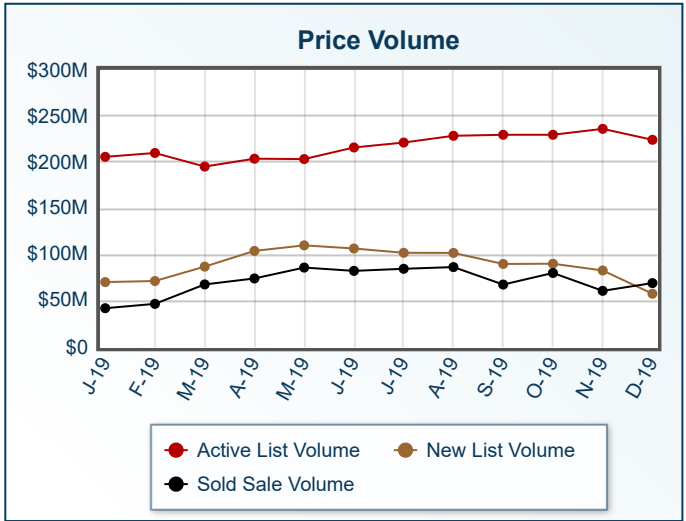
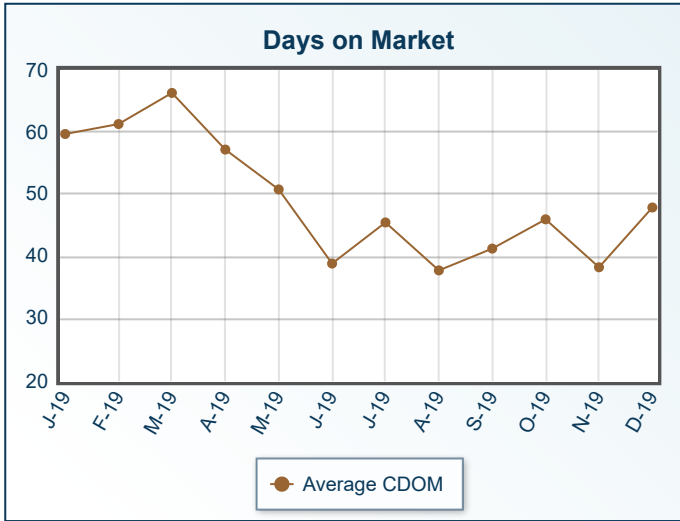
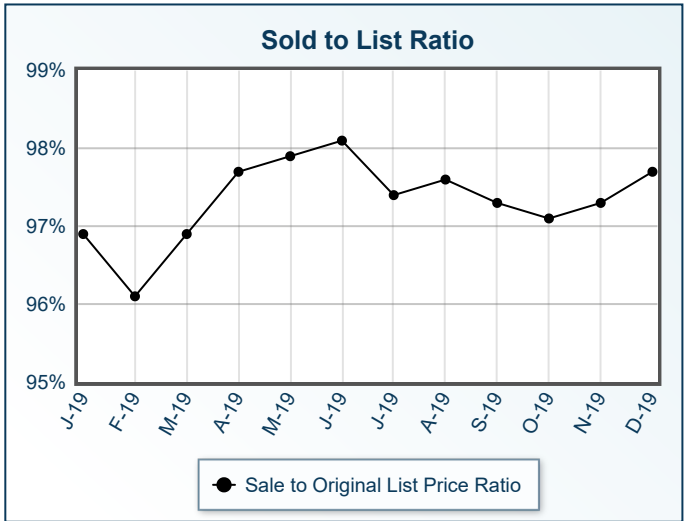
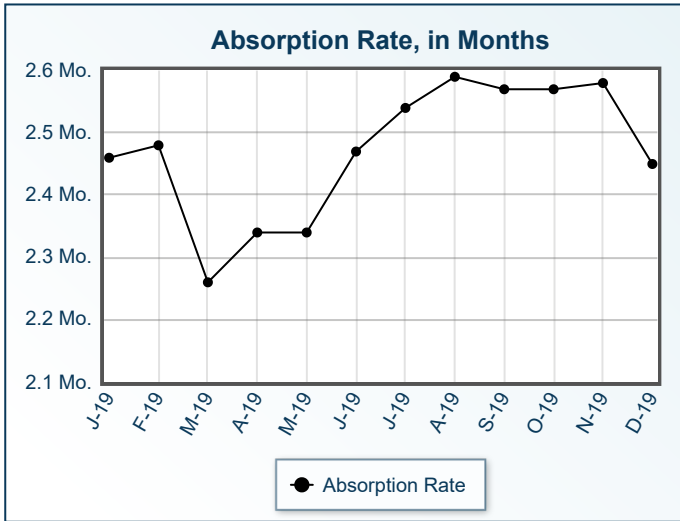
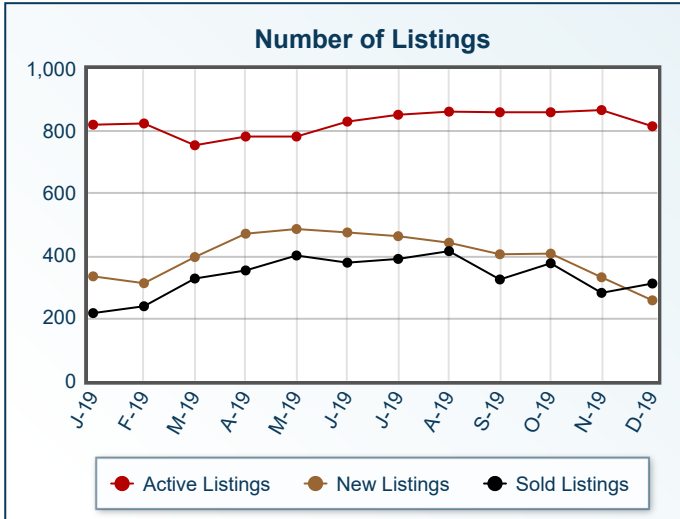


Market Summary

Residential, December 2019



Summary Statistics						
	Dec-19	Dec-18	% Chg	2019 YTD	2018 YTD	% Chg
Absorption Rate	2.45	2.6	-5.77	2.47	2.78	-11.15
Average List Price	\$274,628	\$252,845	8.62	\$228,767	\$214,513	6.64
Median List Price	\$254,900	\$239,900	6.25	\$215,900	\$199,900	8.00
Average Sale Price	\$222,526	\$208,185	6.89	\$211,532	\$196,427	7.69
Median Sale Price	\$213,700	\$194,650	9.79	\$203,675	\$187,000	8.92
Average CDOM	47	55	-14.55	N/A	51	N/A
Median CDOM	15	24	-37.50	14	18	-22.22

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	3	1	200.0	40	45	-11.1	0-29,999	4	1	300.0	40	39	2.6
30,000-39,999	2	1	100.0	21	17	23.5	30,000-39,999	2	2	0.0	19	20	-5.0
40,000-49,999	0	1	-100.0	26	32	-18.7	40,000-49,999	1	2	-50.0	22	31	-29.0
50,000-59,999	0	2	-100.0	25	41	-39.0	50,000-59,999	1	1	0.0	22	39	-43.6
60,000-69,999	2	4	-50.0	37	64	-42.2	60,000-69,999	0	5	-100.0	39	55	-29.1
70,000-79,999	3	3	0.0	58	63	-7.9	70,000-79,999	2	1	100.0	44	61	-27.9
80,000-89,999	5	4	25.0	60	80	-25.0	80,000-89,999	2	5	-60.0	61	94	-35.1
90,000-99,999	5	8	-37.5	67	109	-38.5	90,000-99,999	3	3	0.0	77	97	-20.6
100,000-119,999	14	21	-33.3	184	246	-25.2	100,000-119,999	18	15	20.0	164	240	-31.7
120,000-139,999	20	19	5.3	321	333	-3.6	120,000-139,999	12	14	-14.3	331	355	-6.8
140,000-159,999	21	29	-27.6	328	388	-15.5	140,000-159,999	12	13	-7.7	333	371	-10.2
160,000-179,999	29	35	-17.1	381	449	-15.1	160,000-179,999	16	28	-42.9	357	457	-21.9
180,000-199,999	31	26	19.2	416	389	6.9	180,000-199,999	21	13	61.5	459	404	13.6
200,000-249,999	66	59	11.9	818	757	8.1	200,000-249,999	57	39	46.2	848	784	8.2
250,000-299,999	53	41	29.3	637	560	13.8	250,000-299,999	32	33	-3.0	671	560	19.8
300,000-399,999	49	34	44.1	506	365	38.6	300,000-399,999	23	23	0.0	522	375	39.2
400,000-499,999	6	6	0.0	69	47	46.8	400,000-499,999	3	3	0.0	70	48	45.8
500,000+	3	2	50.0	28	17	64.7	500,000+	3	2	50.0	28	21	33.3
Totals	312	296	5.4	4022	4002	0.5	Totals	212	203	4.4	4107	4051	1.4

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	8	10	-20.0	63	58	8.6	0-29,999	3	0	N/A	55	35	57.1
30,000-39,999	4	6	-33.3	27	34	-20.6	30,000-39,999	1	2	-50.0	24	26	-7.7
40,000-49,999	7	14	-50.0	44	54	-18.5	40,000-49,999	3	0	N/A	31	42	-26.2
50,000-59,999	11	10	10.0	40	66	-39.4	50,000-59,999	1	3	-66.7	31	47	-34.0
60,000-69,999	13	13	0.0	62	84	-26.2	60,000-69,999	1	6	-83.3	50	65	-23.1
70,000-79,999	7	9	-22.2	65	86	-24.4	70,000-79,999	1	0	N/A	56	70	-20.0
80,000-89,999	14	12	16.7	90	129	-30.2	80,000-89,999	3	4	-25.0	81	100	-19.0
90,000-99,999	17	17	0.0	107	129	-17.1	90,000-99,999	6	3	100.0	90	106	-15.1
100,000-119,999	25	35	-28.6	210	305	-31.1	100,000-119,999	9	9	0.0	180	272	-33.8
120,000-139,999	30	30	0.0	394	431	-8.6	120,000-139,999	18	18	0.0	361	383	-5.7
140,000-159,999	28	42	-33.3	393	447	-12.1	140,000-159,999	17	15	13.3	352	383	-8.1
160,000-179,999	31	55	-43.6	426	550	-22.5	160,000-179,999	12	22	-45.5	372	485	-23.3
180,000-199,999	52	46	13.0	557	483	15.3	180,000-199,999	28	17	64.7	509	411	23.8
200,000-249,999	141	181	-22.1	1096	1044	5.0	200,000-249,999	67	38	76.3	930	913	1.9
250,000-299,999	174	163	6.7	940	844	11.4	250,000-299,999	42	34	23.5	792	682	16.1
300,000-399,999	178	155	14.8	840	636	32.1	300,000-399,999	39	31	25.8	694	523	32.7
400,000-499,999	38	34	11.8	154	124	24.2	400,000-499,999	3	2	50.0	125	95	31.6
500,000+	39	37	5.4	94	100	-6.0	500,000+	4	3	33.3	58	65	-10.8
Totals	817	869	-6.0	5602	5604	0.0	Totals	258	207	24.6	4791	4703	1.9

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