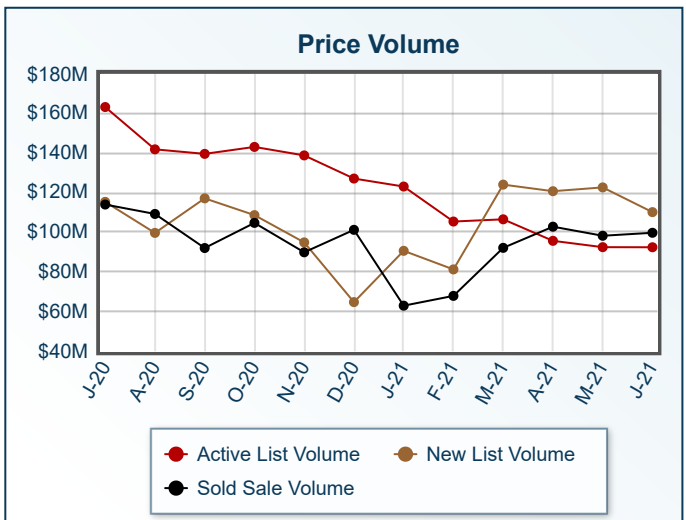
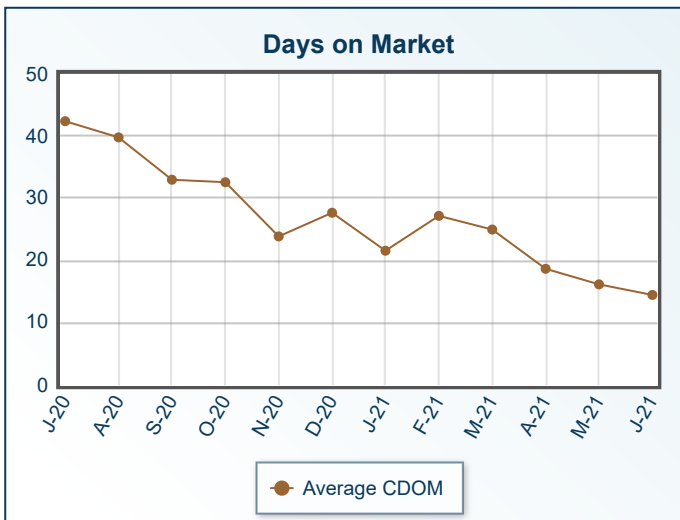
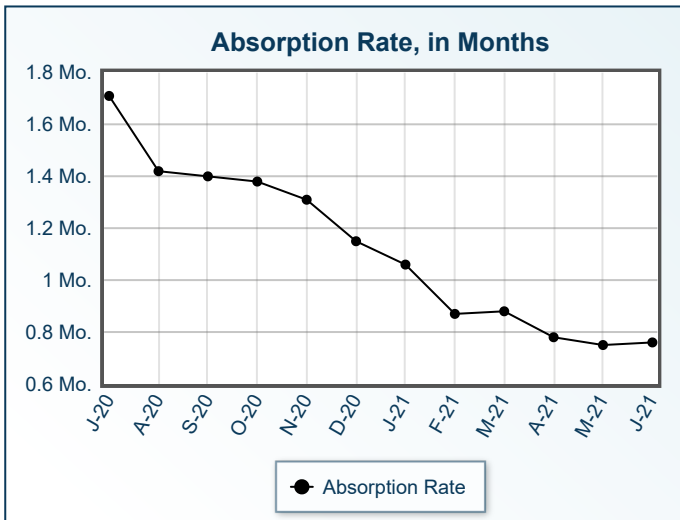
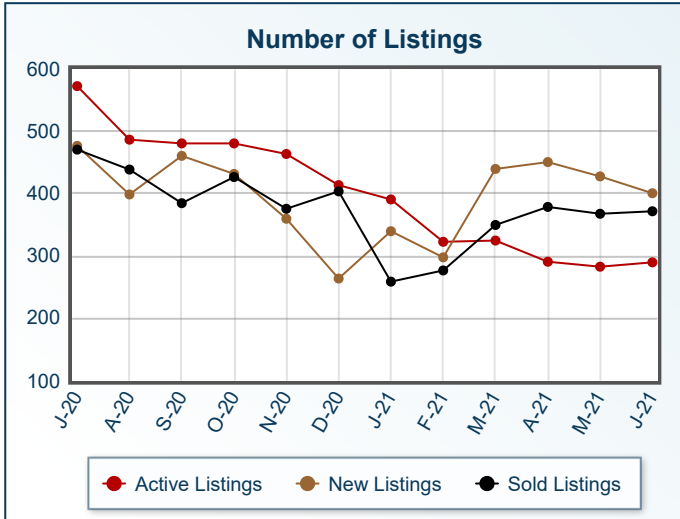


Market Summary

Residential, June 2021



| Summary Statistics | | | | | | |
|--------------------|-----------|-----------|--------|-----------|-----------|--------|
| | Jun-21 | Jun-20 | % Chg | 2021 YTD | 2020 YTD | % Chg |
| Absorption Rate | 0.76 | 1.91 | -60.21 | 0.85 | 2.16 | -60.65 |
| Average List Price | \$318,954 | \$283,824 | 12.38 | \$280,848 | \$248,816 | 12.87 |
| Median List Price | \$291,930 | \$261,306 | 11.72 | \$264,900 | \$235,385 | 12.54 |
| Average Sale Price | \$268,282 | \$232,284 | 15.50 | \$261,430 | \$226,787 | 15.28 |
| Median Sale Price | \$263,000 | \$225,000 | 16.89 | \$250,000 | \$219,900 | 13.69 |
| Average CDOM | 14 | 46 | -69.57 | 20 | 54 | -62.96 |
| Median CDOM | 3 | 9 | -66.67 | 3 | 14 | -78.57 |

| Sold Listings | | | | | | | Pending Listings | | | | | | |
|-----------------|------------|------|--------|--------------|------|-------|------------------|------------|------|--------|--------------|------|-------|
| | This Month | | | Year to Date | | | | This Month | | | Year to Date | | |
| | 2021 | 2020 | % Chg | 2021 | 2020 | % Chg | | 2021 | 2020 | % Chg | 2021 | 2020 | % Chg |
| 0-29,999 | 0 | 6 | -100.0 | 4 | 22 | -81.8 | 0-29,999 | 0 | 4 | -100.0 | 1 | 20 | -95.0 |
| 30,000-39,999 | 2 | 3 | -33.3 | 10 | 8 | 25.0 | 30,000-39,999 | 2 | 3 | -33.3 | 9 | 6 | 50.0 |
| 40,000-49,999 | 1 | 1 | 0.0 | 3 | 8 | -62.5 | 40,000-49,999 | 1 | 3 | -66.7 | 3 | 10 | -70.0 |
| 50,000-59,999 | 1 | 2 | -50.0 | 5 | 8 | -37.5 | 50,000-59,999 | 0 | 2 | -100.0 | 2 | 9 | -77.8 |
| 60,000-69,999 | 3 | 1 | 200.0 | 8 | 11 | -27.3 | 60,000-69,999 | 2 | 2 | 0.0 | 13 | 10 | 30.0 |
| 70,000-79,999 | 1 | 2 | -50.0 | 13 | 12 | 8.3 | 70,000-79,999 | 2 | 0 | N/A | 9 | 9 | 0.0 |
| 80,000-89,999 | 4 | 2 | 100.0 | 13 | 24 | -45.8 | 80,000-89,999 | 0 | 3 | -100.0 | 19 | 27 | -29.6 |
| 90,000-99,999 | 4 | 5 | -20.0 | 19 | 36 | -47.2 | 90,000-99,999 | 2 | 4 | -50.0 | 16 | 33 | -51.5 |
| 100,000-119,999 | 5 | 12 | -58.3 | 52 | 77 | -32.5 | 100,000-119,999 | 6 | 24 | -75.0 | 44 | 95 | -53.7 |
| 120,000-139,999 | 18 | 31 | -41.9 | 106 | 119 | -10.9 | 120,000-139,999 | 20 | 26 | -23.1 | 113 | 141 | -19.9 |
| 140,000-159,999 | 18 | 33 | -45.5 | 99 | 129 | -23.3 | 140,000-159,999 | 24 | 24 | 0.0 | 128 | 153 | -16.3 |
| 160,000-179,999 | 21 | 30 | -30.0 | 110 | 147 | -25.2 | 160,000-179,999 | 17 | 35 | -51.4 | 107 | 167 | -35.9 |
| 180,000-199,999 | 17 | 35 | -51.4 | 122 | 171 | -28.7 | 180,000-199,999 | 23 | 42 | -45.2 | 128 | 219 | -41.6 |
| 200,000-249,999 | 62 | 90 | -31.1 | 417 | 440 | -5.2 | 200,000-249,999 | 69 | 101 | -31.7 | 472 | 529 | -10.8 |
| 250,000-299,999 | 80 | 87 | -8.0 | 398 | 331 | 20.2 | 250,000-299,999 | 77 | 78 | -1.3 | 463 | 393 | 17.8 |
| 300,000-399,999 | 103 | 78 | 32.1 | 452 | 312 | 44.9 | 300,000-399,999 | 83 | 98 | -15.3 | 562 | 430 | 30.7 |
| 400,000-499,999 | 23 | 14 | 64.3 | 123 | 50 | 146.0 | 400,000-499,999 | 52 | 21 | 147.6 | 206 | 79 | 160.8 |
| 500,000+ | 9 | 1 | 800.0 | 51 | 14 | 264.3 | 500,000+ | 7 | 9 | -22.2 | 63 | 24 | 162.5 |
| Totals | 372 | 433 | -14.1 | 2005 | 1919 | 4.5 | Totals | 387 | 479 | -19.2 | 2358 | 2354 | 0.2 |

| Active Listings | | | | | | | New Listings | | | | | | |
|-----------------|------------|------|--------|--------------|------|-------|-----------------|------------|------|--------|--------------|------|-------|
| | This Month | | | Year to Date | | | | This Month | | | Year to Date | | |
| | 2021 | 2020 | % Chg | 2021 | 2020 | % Chg | | 2021 | 2020 | % Chg | 2021 | 2020 | % Chg |
| 0-29,999 | 1 | 6 | -83.3 | 5 | 28 | -82.1 | 0-29,999 | 0 | 0 | 0.0 | 3 | 18 | -83.3 |
| 30,000-39,999 | 5 | 6 | -16.7 | 15 | 11 | 36.4 | 30,000-39,999 | 1 | 1 | 0.0 | 11 | 5 | 120.0 |
| 40,000-49,999 | 3 | 9 | -66.7 | 8 | 20 | -60.0 | 40,000-49,999 | 1 | 2 | -50.0 | 5 | 14 | -64.3 |
| 50,000-59,999 | 2 | 6 | -66.7 | 6 | 16 | -62.5 | 50,000-59,999 | 0 | 3 | -100.0 | 1 | 8 | -87.5 |
| 60,000-69,999 | 5 | 7 | -28.6 | 17 | 26 | -34.6 | 60,000-69,999 | 1 | 1 | 0.0 | 13 | 11 | 18.2 |
| 70,000-79,999 | 3 | 8 | -62.5 | 14 | 20 | -30.0 | 70,000-79,999 | 1 | 1 | 0.0 | 9 | 14 | -35.7 |
| 80,000-89,999 | 0 | 11 | -100.0 | 24 | 41 | -41.5 | 80,000-89,999 | 1 | 1 | 0.0 | 21 | 26 | -19.2 |
| 90,000-99,999 | 6 | 15 | -60.0 | 28 | 60 | -53.3 | 90,000-99,999 | 2 | 8 | -75.0 | 20 | 43 | -53.5 |
| 100,000-119,999 | 7 | 32 | -78.1 | 56 | 127 | -55.9 | 100,000-119,999 | 9 | 16 | -43.7 | 40 | 98 | -59.2 |
| 120,000-139,999 | 11 | 26 | -57.7 | 128 | 180 | -28.9 | 120,000-139,999 | 23 | 30 | -23.3 | 105 | 152 | -30.9 |
| 140,000-159,999 | 13 | 13 | 0.0 | 144 | 176 | -18.2 | 140,000-159,999 | 18 | 21 | -14.3 | 128 | 147 | -12.9 |
| 160,000-179,999 | 10 | 27 | -63.0 | 127 | 198 | -35.9 | 160,000-179,999 | 22 | 33 | -33.3 | 113 | 172 | -34.3 |
| 180,000-199,999 | 15 | 37 | -59.5 | 149 | 259 | -42.5 | 180,000-199,999 | 30 | 36 | -16.7 | 137 | 201 | -31.8 |
| 200,000-249,999 | 23 | 95 | -75.8 | 508 | 642 | -20.9 | 200,000-249,999 | 75 | 91 | -17.6 | 451 | 485 | -7.0 |
| 250,000-299,999 | 56 | 85 | -34.1 | 512 | 532 | -3.8 | 250,000-299,999 | 81 | 71 | 14.1 | 469 | 372 | 26.1 |
| 300,000-399,999 | 58 | 168 | -65.5 | 641 | 638 | 0.5 | 300,000-399,999 | 83 | 82 | 1.2 | 551 | 458 | 20.3 |
| 400,000-499,999 | 41 | 49 | -16.3 | 259 | 144 | 79.9 | 400,000-499,999 | 42 | 36 | 16.7 | 209 | 108 | 93.5 |
| 500,000+ | 31 | 32 | -3.1 | 106 | 72 | 47.2 | 500,000+ | 11 | 14 | -21.4 | 72 | 38 | 89.5 |
| Totals | 290 | 632 | -54.1 | 2747 | 3190 | -13.9 | Totals | 401 | 447 | -10.3 | 2358 | 2370 | -0.5 |

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