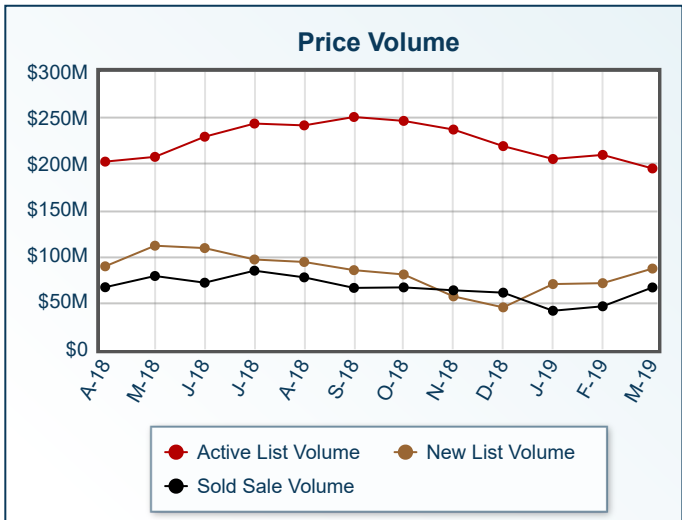
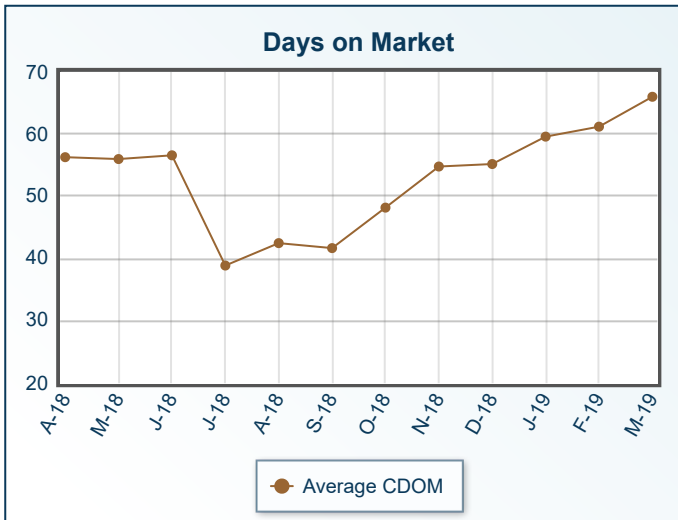
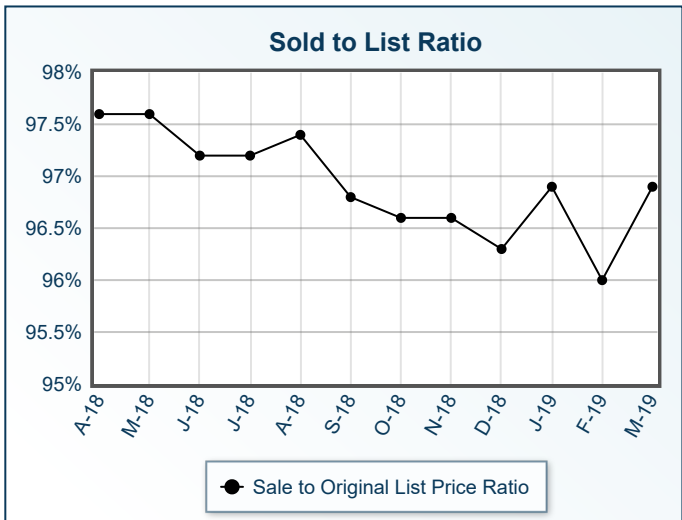
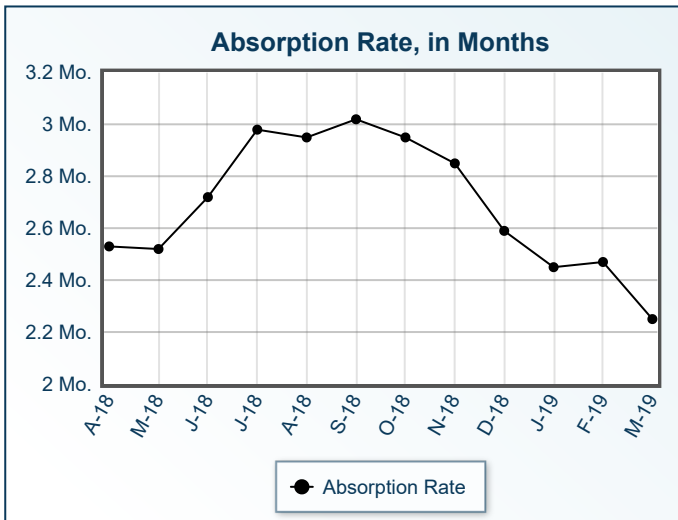
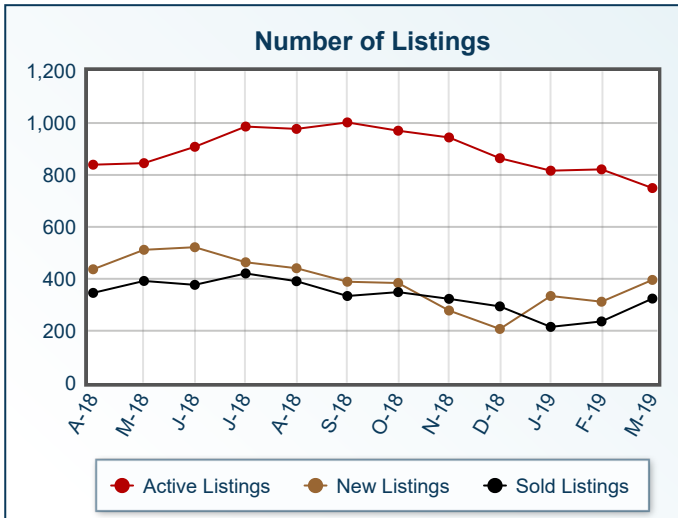


# Market Summary

Residential, March 2019



Summary Statistics						
	Mar-19	Mar-18	% Chg	2019 YTD	2018 YTD	% Chg
Absorption Rate	2.25	2.61	-13.79	2.39	2.71	-11.81
Average List Price	\$260,756	\$238,503	9.33	\$234,963	\$218,976	7.30
Median List Price	\$240,725	\$217,166	10.85	\$223,950	\$199,900	12.03
Average Sale Price	\$206,352	\$186,907	10.40	\$200,024	\$189,046	5.81
Median Sale Price	\$199,900	\$181,000	10.44	\$189,900	\$180,000	5.50
Average CDOM	66	59	11.86	62	60	3.33
Median CDOM	24	23	4.35	27	24	12.50

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	4	5	-20.0	14	15	-6.7	0-29,999	6	4	50.0	16	18	-11.1
30,000-39,999	5	4	25.0	7	7	0.0	30,000-39,999	0	2	-100.0	3	2	50.0
40,000-49,999	2	5	-60.0	9	10	-10.0	40,000-49,999	2	4	-50.0	8	8	0.0
50,000-59,999	2	4	-50.0	9	10	-10.0	50,000-59,999	0	2	-100.0	8	14	-42.9
60,000-69,999	3	10	-70.0	6	18	-66.7	60,000-69,999	1	7	-85.7	6	17	-64.7
70,000-79,999	3	6	-50.0	12	15	-20.0	70,000-79,999	5	7	-28.6	11	15	-26.7
80,000-89,999	3	5	-40.0	11	16	-31.2	80,000-89,999	8	5	60.0	16	17	-5.9
90,000-99,999	8	9	-11.1	23	26	-11.5	90,000-99,999	6	13	-53.8	23	30	-23.3
100,000-119,999	24	15	60.0	57	38	50.0	100,000-119,999	16	20	-20.0	54	47	14.9
120,000-139,999	29	34	-14.7	58	76	-23.7	120,000-139,999	32	32	0.0	77	83	-7.2
140,000-159,999	23	24	-4.2	61	58	5.2	140,000-159,999	31	40	-22.5	78	83	-6.0
160,000-179,999	28	40	-30.0	92	92	0.0	160,000-179,999	33	39	-15.4	87	102	-14.7
180,000-199,999	30	35	-14.3	66	75	-12.0	180,000-199,999	36	39	-7.7	91	106	-14.2
200,000-249,999	61	58	5.2	144	136	5.9	200,000-249,999	73	66	10.6	188	173	8.7
250,000-299,999	51	52	-1.9	100	111	-9.9	250,000-299,999	56	57	-1.8	157	137	14.6
300,000-399,999	42	19	121.1	92	55	67.3	300,000-399,999	52	42	23.8	118	89	32.6
400,000-499,999	4	4	0.0	8	8	0.0	400,000-499,999	7	2	250.0	13	5	160.0
500,000+	2	0	N/A	6	4	50.0	500,000+	6	1	500.0	8	4	100.0
Totals	324	329	-1.5	775	770	0.6	Totals	370	382	-3.1	962	950	1.3

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	8	10	-20.0	27	29	-6.9	0-29,999	7	0	N/A	20	6	233.3
30,000-39,999	2	10	-80.0	8	13	-38.5	30,000-39,999	3	3	0.0	5	5	0.0
40,000-49,999	9	9	0.0	18	22	-18.2	40,000-49,999	3	5	-40.0	5	10	-50.0
50,000-59,999	4	10	-60.0	12	29	-58.6	50,000-59,999	0	2	-100.0	4	11	-63.6
60,000-69,999	12	18	-33.3	24	38	-36.8	60,000-69,999	6	4	50.0	12	19	-36.8
70,000-79,999	13	21	-38.1	25	36	-30.6	70,000-79,999	4	6	-33.3	16	19	-15.8
80,000-89,999	14	23	-39.1	30	49	-38.8	80,000-89,999	11	8	37.5	21	20	5.0
90,000-99,999	11	23	-52.2	38	55	-30.9	90,000-99,999	9	11	-18.2	21	32	-34.4
100,000-119,999	18	38	-52.6	74	91	-18.7	100,000-119,999	14	23	-39.1	46	58	-20.7
120,000-139,999	37	53	-30.2	121	145	-16.6	120,000-139,999	38	36	5.6	88	98	-10.2
140,000-159,999	29	72	-59.7	118	155	-23.9	140,000-159,999	28	33	-15.2	76	90	-15.6
160,000-179,999	55	63	-12.7	141	174	-19.0	160,000-179,999	32	35	-8.6	85	109	-22.0
180,000-199,999	44	54	-18.5	136	166	-18.1	180,000-199,999	31	33	-6.1	88	93	-5.4
200,000-249,999	145	123	17.9	363	318	14.2	200,000-249,999	72	84	-14.3	198	188	5.3
250,000-299,999	139	161	-13.7	320	327	-2.1	250,000-299,999	59	77	-23.4	175	166	5.4
300,000-399,999	137	120	14.2	285	229	24.5	300,000-399,999	61	47	29.8	140	117	19.7
400,000-499,999	38	32	18.8	61	43	41.9	400,000-499,999	12	4	200.0	30	13	130.8
500,000+	35	34	2.9	49	48	2.1	500,000+	6	2	200.0	12	13	-7.7
Totals	750	874	-14.2	1850	1967	-5.9	Totals	396	413	-4.1	1042	1067	-2.3

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