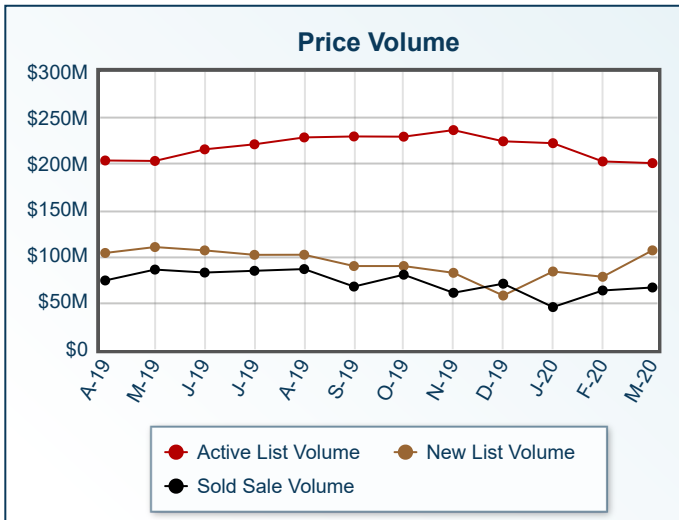
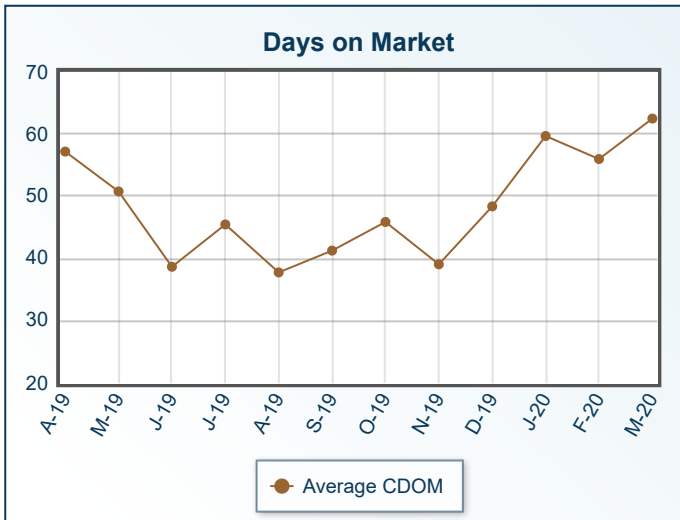
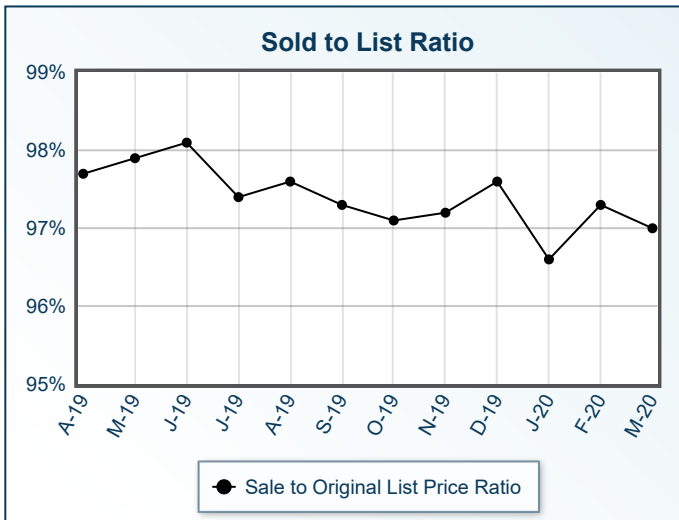
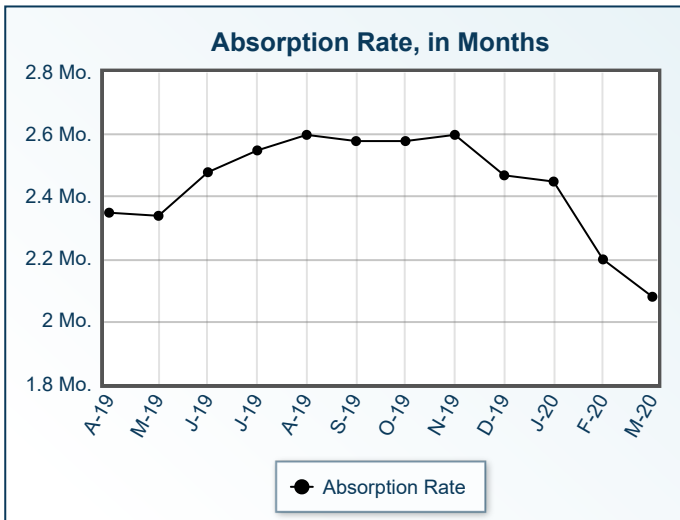
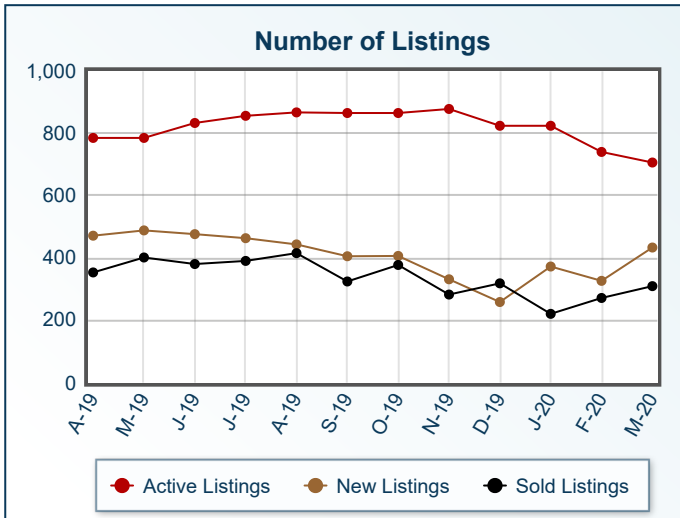


Market Summary

Residential, March 2020



Summary Statistics						
	Mar-20	Mar-19	% Chg	2020 YTD	2019 YTD	% Chg
Absorption Rate	2.08	2.26	-7.96	2.24	2.4	-6.67
Average List Price	\$284,758	\$258,156	10.30	\$251,419	\$233,968	7.46
Median List Price	\$270,072	\$239,900	12.58	\$240,000	\$223,900	7.19
Average Sale Price	\$215,558	\$207,142	4.06	\$219,254	\$200,510	9.35
Median Sale Price	\$210,450	\$199,900	5.28	\$212,000	\$189,900	11.64
Average CDOM	62	66	-6.06	59	62	-4.84
Median CDOM	19	24	-20.83	22	27	-18.52

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	10	4	150.0	14	15	-6.7	0-29,999	5	6	-16.7	12	16	-25.0
30,000-39,999	2	5	-60.0	4	7	-42.9	30,000-39,999	0	0	0.0	2	3	-33.3
40,000-49,999	1	2	-50.0	3	9	-66.7	40,000-49,999	3	2	50.0	6	8	-25.0
50,000-59,999	3	2	50.0	3	9	-66.7	50,000-59,999	1	0	N/A	1	7	-85.7
60,000-69,999	2	3	-33.3	5	6	-16.7	60,000-69,999	1	1	0.0	5	6	-16.7
70,000-79,999	4	3	33.3	8	12	-33.3	70,000-79,999	1	5	-80.0	7	11	-36.4
80,000-89,999	3	3	0.0	11	11	0.0	80,000-89,999	3	8	-62.5	15	16	-6.2
90,000-99,999	8	8	0.0	17	23	-26.1	90,000-99,999	5	6	-16.7	18	23	-21.7
100,000-119,999	14	24	-41.7	38	57	-33.3	100,000-119,999	14	16	-12.5	44	54	-18.5
120,000-139,999	22	29	-24.1	56	58	-3.4	120,000-139,999	13	32	-59.4	57	77	-26.0
140,000-159,999	18	23	-21.7	53	61	-13.1	140,000-159,999	24	31	-22.6	70	78	-10.3
160,000-179,999	19	29	-34.5	65	94	-30.9	160,000-179,999	28	34	-17.6	81	89	-9.0
180,000-199,999	32	30	6.7	73	66	10.6	180,000-199,999	39	36	8.3	107	91	17.6
200,000-249,999	73	63	15.9	187	147	27.2	200,000-249,999	95	73	30.1	260	190	36.8
250,000-299,999	44	52	-15.4	125	103	21.4	250,000-299,999	71	56	26.8	183	156	17.3
300,000-399,999	43	43	0.0	115	94	22.3	300,000-399,999	73	52	40.4	183	118	55.1
400,000-499,999	6	4	50.0	15	8	87.5	400,000-499,999	10	7	42.9	30	13	130.8
500,000+	4	2	100.0	9	6	50.0	500,000+	3	6	-50.0	9	8	12.5
Totals	308	329	-6.4	801	786	1.9	Totals	389	371	4.9	1090	964	13.1

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	7	9	-22.2	22	28	-21.4	0-29,999	6	7	-14.3	12	20	-40.0
30,000-39,999	2	2	0.0	6	8	-25.0	30,000-39,999	2	3	-33.3	2	5	-60.0
40,000-49,999	5	9	-44.4	12	18	-33.3	40,000-49,999	1	3	-66.7	7	5	40.0
50,000-59,999	11	7	57.1	14	14	0.0	50,000-59,999	2	1	100.0	4	5	-20.0
60,000-69,999	10	11	-9.1	23	23	0.0	60,000-69,999	3	5	-40.0	8	11	-27.3
70,000-79,999	7	13	-46.2	17	25	-32.0	70,000-79,999	1	4	-75.0	10	16	-37.5
80,000-89,999	7	14	-50.0	25	30	-16.7	80,000-89,999	1	11	-90.9	12	21	-42.9
90,000-99,999	14	11	27.3	42	38	10.5	90,000-99,999	13	9	44.4	25	21	19.0
100,000-119,999	24	21	14.3	74	79	-6.3	100,000-119,999	14	16	-12.5	46	49	-6.1
120,000-139,999	24	38	-36.8	96	120	-20.0	120,000-139,999	19	37	-48.6	67	87	-23.0
140,000-159,999	29	27	7.4	110	116	-5.2	140,000-159,999	28	27	3.7	80	75	6.7
160,000-179,999	26	56	-53.6	108	144	-25.0	160,000-179,999	29	34	-14.7	83	88	-5.7
180,000-199,999	41	43	-4.7	154	136	13.2	180,000-199,999	38	32	18.8	95	88	8.0
200,000-249,999	96	148	-35.1	363	368	-1.4	200,000-249,999	79	72	9.7	210	202	4.0
250,000-299,999	132	143	-7.7	342	321	6.5	250,000-299,999	79	58	36.2	186	173	7.5
300,000-399,999	202	139	45.3	413	287	43.9	300,000-399,999	91	61	49.2	232	141	64.5
400,000-499,999	39	33	18.2	77	56	37.5	400,000-499,999	20	11	81.8	40	27	48.1
500,000+	31	34	-8.8	50	48	4.2	500,000+	8	6	33.3	15	12	25.0
Totals	707	758	-6.7	1948	1859	4.8	Totals	434	397	9.3	1134	1046	8.4

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