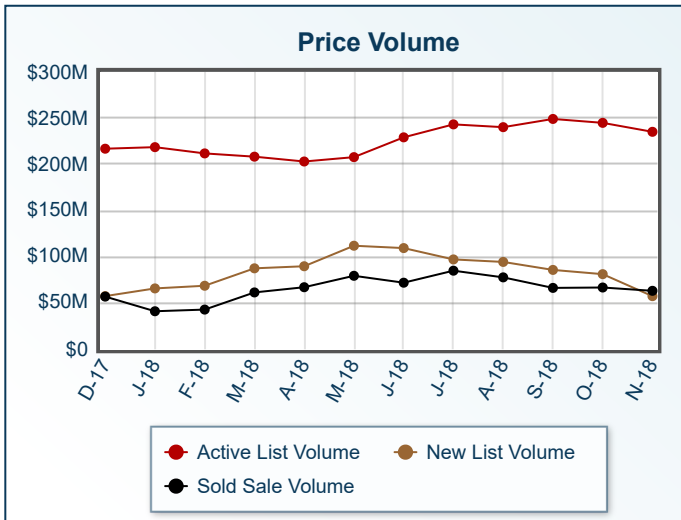
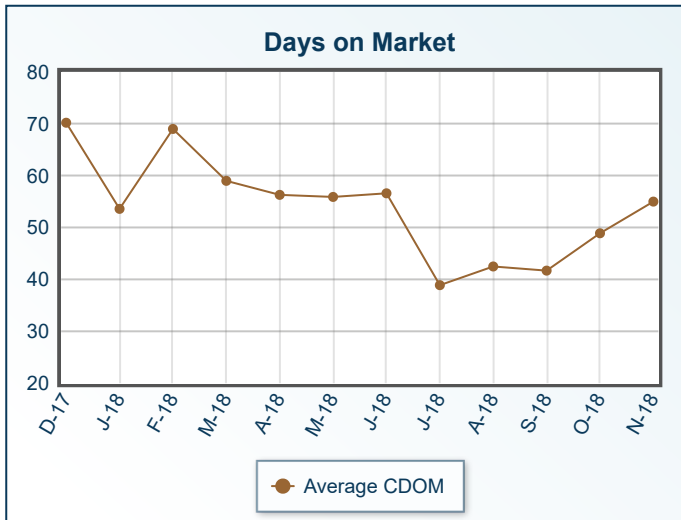
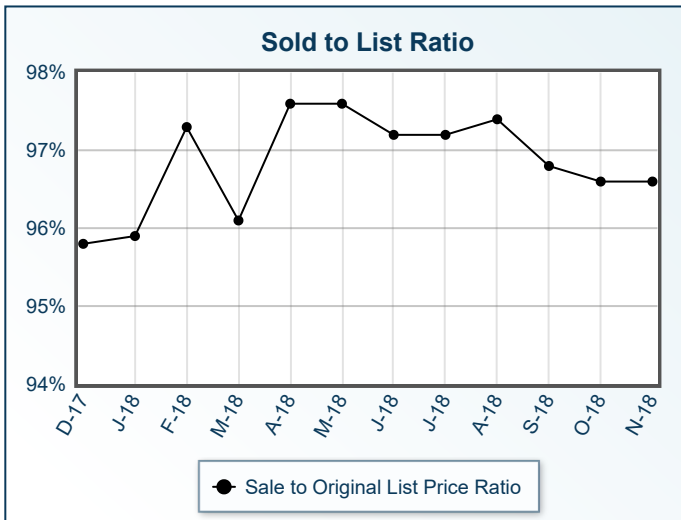
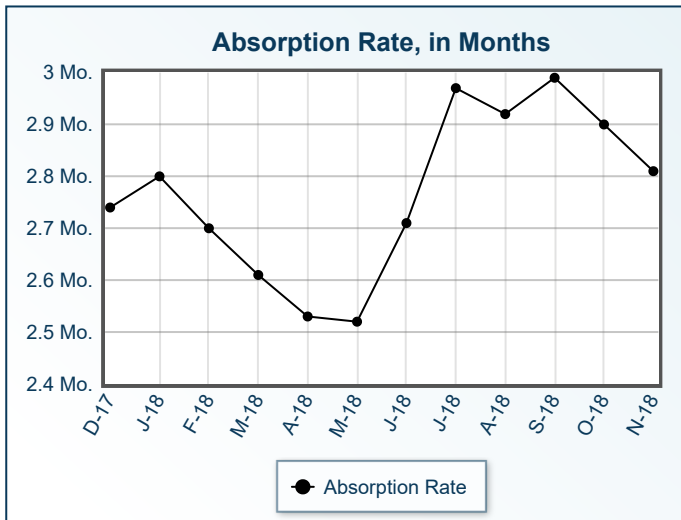
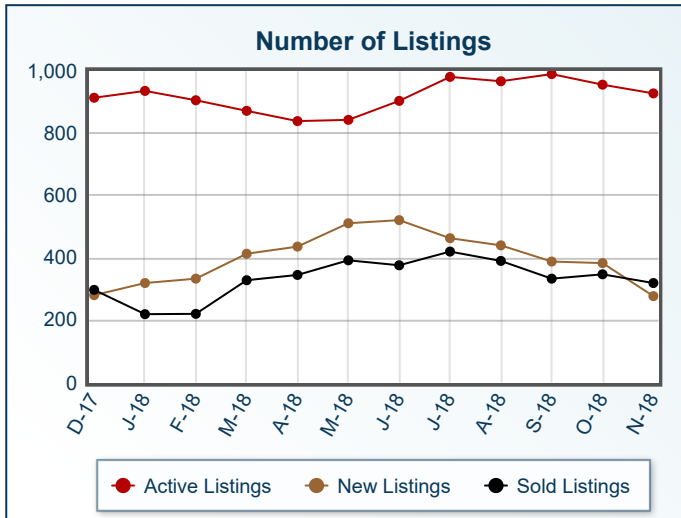


Market Summary

Residential, November 2018



Summary Statistics						
	Nov-18	Nov-17	% Chg	2018 YTD	2017 YTD	% Chg
Absorption Rate	2.81	2.93	-4.10	2.77	3.04	-8.88
Average List Price	\$253,148	\$234,000	8.18	\$214,717	\$203,591	5.47
Median List Price	\$239,900	\$215,000	11.58	\$199,900	\$185,000	8.05
Average Sale Price	\$197,591	\$186,443	5.98	\$195,506	\$184,556	5.93
Median Sale Price	\$185,000	\$173,000	6.94	\$186,000	\$175,000	6.29
Average CDOM	55	45	22.22	51	64	-20.31
Median CDOM	18	20	-10.00	17	25	-32.00

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	2	3	-33.3	45	31	45.2	0-29,999	1	2	-50.0	38	28	35.7
30,000-39,999	1	3	-66.7	16	36	-55.6	30,000-39,999	0	1	-100.0	18	27	-33.3
40,000-49,999	3	7	-57.1	31	32	-3.1	40,000-49,999	4	3	33.3	29	37	-21.6
50,000-59,999	1	7	-85.7	39	68	-42.6	50,000-59,999	1	6	-83.3	38	48	-20.8
60,000-69,999	5	4	25.0	59	61	-3.3	60,000-69,999	3	6	-50.0	51	67	-23.9
70,000-79,999	6	8	-25.0	60	74	-18.9	70,000-79,999	4	7	-42.9	61	77	-20.8
80,000-89,999	8	6	33.3	75	103	-27.2	80,000-89,999	4	7	-42.9	89	99	-10.1
90,000-99,999	10	8	25.0	100	106	-5.7	90,000-99,999	8	3	166.7	95	113	-15.9
100,000-119,999	17	13	30.8	225	231	-2.6	100,000-119,999	20	19	5.3	225	239	-5.9
120,000-139,999	28	29	-3.4	313	394	-20.6	120,000-139,999	23	37	-37.8	341	383	-11.0
140,000-159,999	30	27	11.1	359	405	-11.4	140,000-159,999	19	32	-40.6	360	427	-15.7
160,000-179,999	40	45	-11.1	414	416	-0.5	160,000-179,999	29	39	-25.6	428	415	3.1
180,000-199,999	33	25	32.0	363	356	2.0	180,000-199,999	24	30	-20.0	391	408	-4.2
200,000-249,999	54	49	10.2	697	662	5.3	200,000-249,999	63	50	26.0	754	678	11.2
250,000-299,999	44	38	15.8	518	475	9.1	250,000-299,999	38	32	18.8	528	512	3.1
300,000-399,999	33	18	83.3	330	206	60.2	300,000-399,999	27	19	42.1	352	238	47.9
400,000-499,999	4	3	33.3	41	50	-18.0	400,000-499,999	4	3	33.3	45	50	-10.0
500,000+	1	2	-50.0	15	9	66.7	500,000+	2	2	0.0	19	11	72.7
Totals	320	295	8.5	3700	3715	-0.4	Totals	274	298	-8.1	3862	3857	0.1

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	10	16	-37.5	57	57	0.0	0-29,999	3	10	-70.0	34	48	-29.2
30,000-39,999	7	10	-30.0	32	45	-28.9	30,000-39,999	2	3	-33.3	24	31	-22.6
40,000-49,999	13	10	30.0	50	58	-13.8	40,000-49,999	3	4	-25.0	38	46	-17.4
50,000-59,999	10	14	-28.6	63	77	-18.2	50,000-59,999	1	7	-85.7	45	55	-18.2
60,000-69,999	12	17	-29.4	79	115	-31.3	60,000-69,999	4	10	-60.0	60	83	-27.7
70,000-79,999	15	16	-6.2	86	113	-23.9	70,000-79,999	2	10	-80.0	69	90	-23.3
80,000-89,999	16	27	-40.7	127	146	-13.0	80,000-89,999	6	9	-33.3	98	114	-14.0
90,000-99,999	17	23	-26.1	124	173	-28.3	90,000-99,999	7	9	-22.2	101	138	-26.8
100,000-119,999	36	46	-21.7	294	322	-8.7	100,000-119,999	23	16	43.8	261	271	-3.7
120,000-139,999	31	65	-52.3	412	484	-14.9	120,000-139,999	23	30	-23.3	365	406	-10.1
140,000-159,999	55	62	-11.3	439	533	-17.6	140,000-159,999	19	42	-54.8	374	450	-16.9
160,000-179,999	65	73	-11.0	525	545	-3.7	160,000-179,999	29	36	-19.4	460	474	-3.0
180,000-199,999	51	79	-35.4	470	531	-11.5	180,000-199,999	17	23	-26.1	397	461	-13.9
200,000-249,999	176	157	12.1	997	944	5.6	200,000-249,999	57	45	26.7	866	750	15.5
250,000-299,999	174	176	-1.1	812	815	-0.4	250,000-299,999	50	42	19.0	654	648	0.9
300,000-399,999	154	111	38.7	605	447	35.3	300,000-399,999	28	28	0.0	491	357	37.5
400,000-499,999	45	37	21.6	125	106	17.9	400,000-499,999	3	4	-25.0	96	82	17.1
500,000+	42	36	16.7	97	85	14.1	500,000+	1	3	-66.7	62	51	21.6
Totals	929	975	-4.7	5394	5596	-3.6	Totals	278	331	-16.0	4495	4555	-1.3

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