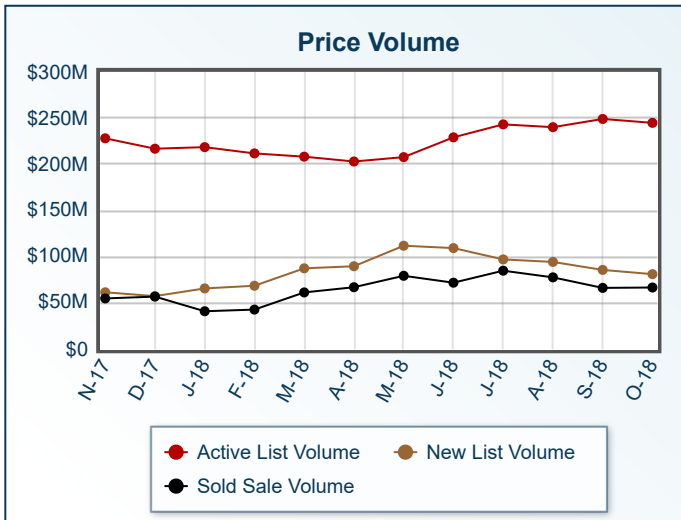
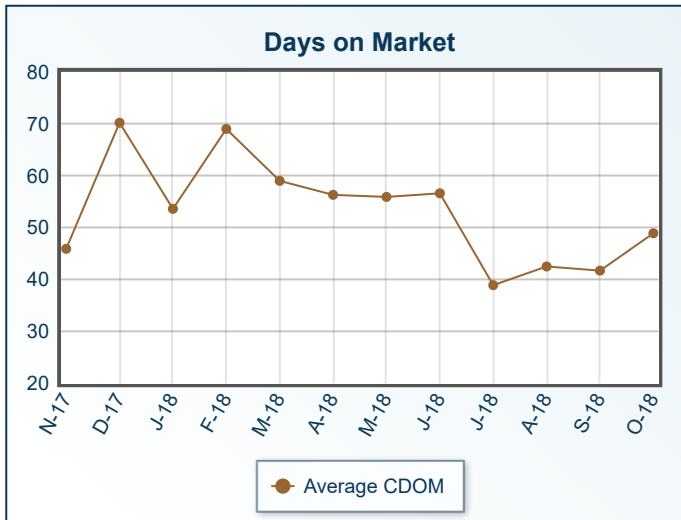
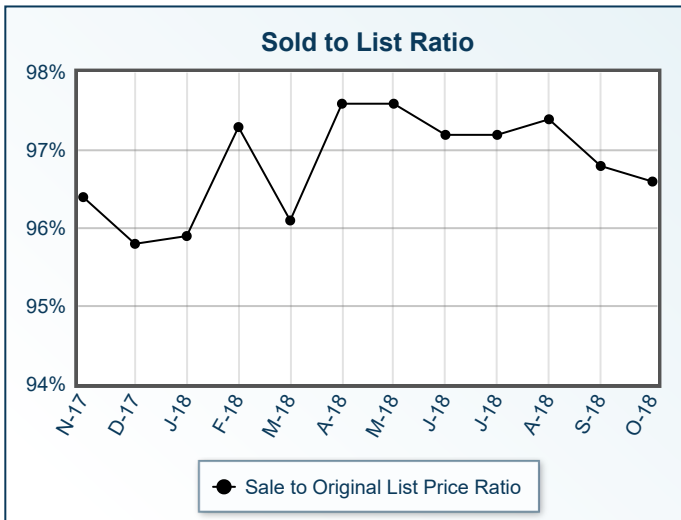
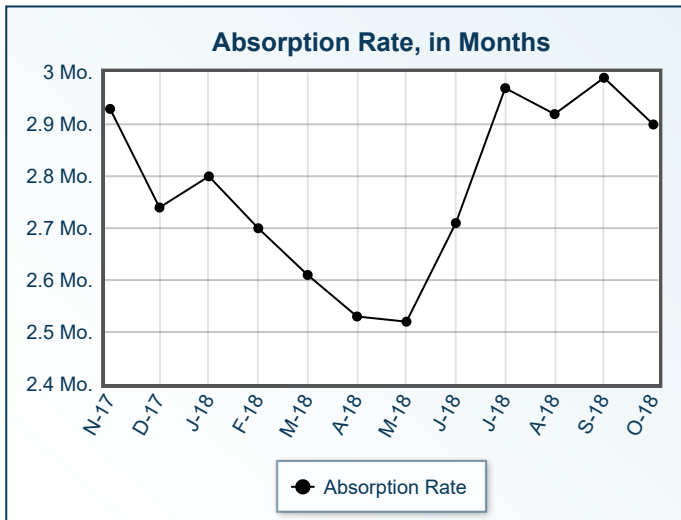
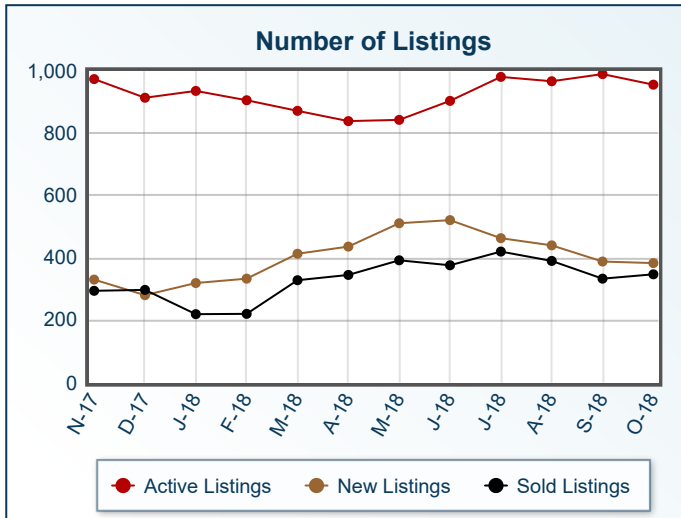


Market Summary

Residential, October 2018



Summary Statistics						
	Oct-18	Oct-17	% Chg	2018 YTD	2017 YTD	% Chg
Absorption Rate	2.9	2.92	-0.68	2.76	3.05	-9.51
Average List Price	\$255,865	\$234,894	8.93	\$215,156	\$204,681	5.12
Median List Price	\$239,999	\$216,500	10.85	\$199,900	\$186,900	6.96
Average Sale Price	\$191,979	\$186,246	3.08	\$195,309	\$184,393	5.92
Median Sale Price	\$185,100	\$179,400	3.18	\$186,125	\$175,000	6.36
Average CDOM	48	60	-20.00	51	65	-21.54
Median CDOM	18	26	-30.77	17	25	-32.00

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	7	1	600.0	43	28	53.6	0-29,999	3	2	50.0	37	26	42.3
30,000-39,999	0	3	-100.0	15	33	-54.5	30,000-39,999	3	2	50.0	18	26	-30.8
40,000-49,999	3	3	0.0	28	25	12.0	40,000-49,999	4	2	100.0	25	34	-26.5
50,000-59,999	7	4	75.0	38	61	-37.7	50,000-59,999	1	5	-80.0	37	42	-11.9
60,000-69,999	1	6	-83.3	54	57	-5.3	60,000-69,999	4	9	-55.6	48	61	-21.3
70,000-79,999	7	7	0.0	54	66	-18.2	70,000-79,999	9	5	80.0	57	70	-18.6
80,000-89,999	9	8	12.5	67	97	-30.9	80,000-89,999	13	7	85.7	85	92	-7.6
90,000-99,999	11	9	22.2	90	98	-8.2	90,000-99,999	12	5	140.0	87	110	-20.9
100,000-119,999	16	19	-15.8	208	218	-4.6	100,000-119,999	19	15	26.7	205	220	-6.8
120,000-139,999	29	31	-6.5	285	365	-21.9	120,000-139,999	33	29	13.8	318	346	-8.1
140,000-159,999	31	41	-24.4	329	378	-13.0	140,000-159,999	28	23	21.7	341	395	-13.7
160,000-179,999	45	37	21.6	374	371	0.8	160,000-179,999	46	35	31.4	399	376	6.1
180,000-199,999	37	30	23.3	330	331	-0.3	180,000-199,999	35	33	6.1	367	378	-2.9
200,000-249,999	68	68	0.0	643	613	4.9	200,000-249,999	64	64	0.0	691	628	10.0
250,000-299,999	47	43	9.3	474	437	8.5	250,000-299,999	45	37	21.6	490	480	2.1
300,000-399,999	27	18	50.0	297	188	58.0	300,000-399,999	36	23	56.5	325	219	48.4
400,000-499,999	2	4	-50.0	37	47	-21.3	400,000-499,999	6	3	100.0	41	47	-12.8
500,000+	1	0	N/A	14	7	100.0	500,000+	2	1	100.0	17	9	88.9
Totals	348	332	4.8	3380	3420	-1.2	Totals	363	300	21.0	3588	3559	0.8

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	7	9	-22.2	54	47	14.9	0-29,999	4	2	100.0	31	38	-18.4
30,000-39,999	5	10	-50.0	30	42	-28.6	30,000-39,999	3	2	50.0	22	28	-21.4
40,000-49,999	10	11	-9.1	47	54	-13.0	40,000-49,999	6	4	50.0	35	42	-16.7
50,000-59,999	6	12	-50.0	62	70	-11.4	50,000-59,999	4	9	-55.6	44	48	-8.3
60,000-69,999	9	22	-59.1	75	105	-28.6	60,000-69,999	8	8	0.0	56	73	-23.3
70,000-79,999	18	16	12.5	84	103	-18.4	70,000-79,999	9	6	50.0	67	80	-16.2
80,000-89,999	21	22	-4.5	121	137	-11.7	80,000-89,999	8	17	-52.9	92	105	-12.4
90,000-99,999	18	22	-18.2	117	164	-28.7	90,000-99,999	10	11	-9.1	94	129	-27.1
100,000-119,999	37	46	-19.6	271	306	-11.4	100,000-119,999	20	23	-13.0	238	255	-6.7
120,000-139,999	35	52	-32.7	389	454	-14.3	120,000-139,999	31	42	-26.2	342	376	-9.0
140,000-159,999	57	52	9.6	420	491	-14.5	140,000-159,999	22	27	-18.5	355	408	-13.0
160,000-179,999	72	87	-17.2	496	509	-2.6	160,000-179,999	32	27	18.5	431	438	-1.6
180,000-199,999	50	90	-44.4	453	508	-10.8	180,000-199,999	36	31	16.1	380	438	-13.2
200,000-249,999	174	154	13.0	940	899	4.6	200,000-249,999	85	63	34.9	809	705	14.8
250,000-299,999	178	189	-5.8	762	773	-1.4	250,000-299,999	45	44	2.3	604	606	-0.3
300,000-399,999	171	112	52.7	577	419	37.7	300,000-399,999	43	27	59.3	463	329	40.7
400,000-499,999	49	35	40.0	122	102	19.6	400,000-499,999	13	5	160.0	93	78	19.2
500,000+	40	35	14.3	96	82	17.1	500,000+	5	6	-16.7	61	48	27.1
Totals	957	976	-1.9	5116	5265	-2.8	Totals	384	354	8.5	4217	4224	-0.2

Information is deemed to be reliable, but is not guaranteed. © 2019 [MLS](#) and [FBS](#). Prepared by Northwest Mississippi Assoc. of REALTORS® MLS on Friday, February 15, 2019 10:08 AM.