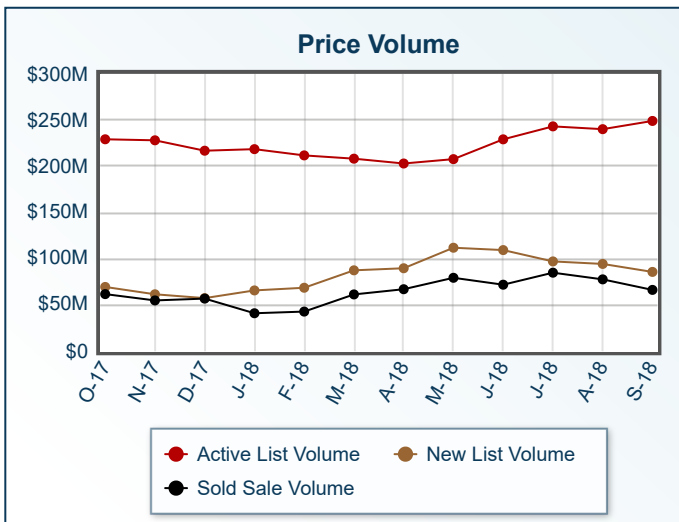
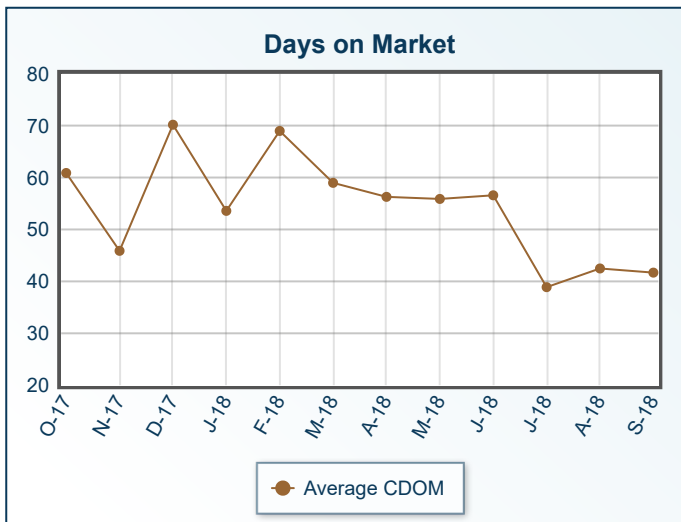
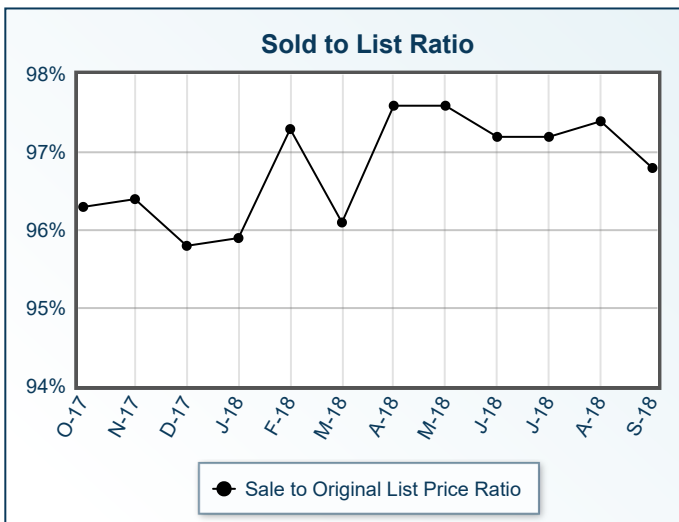
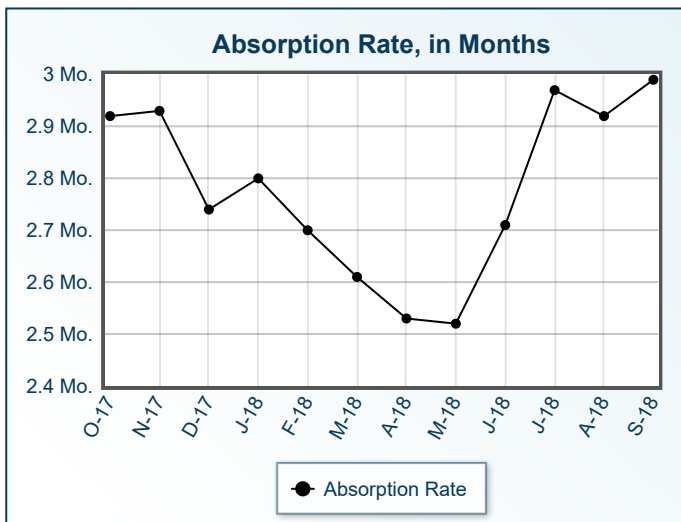
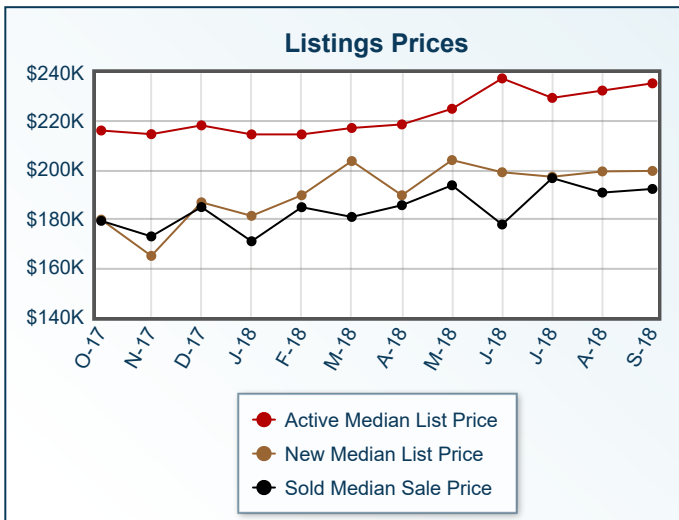
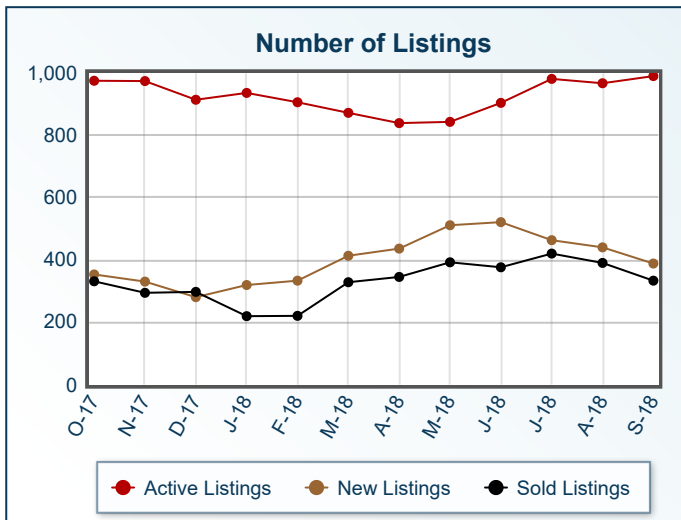


# Market Summary

Residential, September 2018



Summary Statistics						
	Sep-18	Sep-17	% Chg	2018 YTD	2017 YTD	% Chg
Absorption Rate	2.99	2.99	0.00	2.75	3.07	-10.42
Average List Price	\$251,347	\$234,554	7.16	\$215,446	\$205,266	4.96
Median List Price	\$235,871	\$218,300	8.05	\$199,900	\$187,700	6.50
Average Sale Price	\$198,775	\$186,978	6.31	\$195,691	\$184,194	6.24
Median Sale Price	\$192,500	\$175,000	10.00	\$186,800	\$175,000	6.74
Average CDOM	41	50	-18.00	51	66	-22.73
Median CDOM	16	22	-27.27	17	25	-32.00

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	3	2	50.0	36	27	33.3	0-29,999	4	1	300.0	34	24	41.7
30,000-39,999	1	3	-66.7	15	30	-50.0	30,000-39,999	2	1	100.0	15	24	-37.5
40,000-49,999	2	6	-66.7	25	22	13.6	40,000-49,999	1	4	-75.0	21	32	-34.4
50,000-59,999	4	14	-71.4	31	57	-45.6	50,000-59,999	9	5	80.0	36	37	-2.7
60,000-69,999	7	2	250.0	53	51	3.9	60,000-69,999	2	4	-50.0	44	52	-15.4
70,000-79,999	6	5	20.0	47	59	-20.3	70,000-79,999	4	5	-20.0	48	65	-26.2
80,000-89,999	6	8	-25.0	58	89	-34.8	80,000-89,999	10	5	100.0	72	85	-15.3
90,000-99,999	10	11	-9.1	79	89	-11.2	90,000-99,999	9	9	0.0	75	105	-28.6
100,000-119,999	21	19	10.5	192	199	-3.5	100,000-119,999	18	19	-5.3	186	205	-9.3
120,000-139,999	35	36	-2.8	256	334	-23.4	120,000-139,999	21	26	-19.2	285	317	-10.1
140,000-159,999	27	46	-41.3	298	337	-11.6	140,000-159,999	29	37	-21.6	313	372	-15.9
160,000-179,999	29	40	-27.5	329	334	-1.5	160,000-179,999	37	32	15.6	353	341	3.5
180,000-199,999	30	35	-14.3	293	301	-2.7	180,000-199,999	36	33	9.1	332	345	-3.8
200,000-249,999	62	59	5.1	575	545	5.5	200,000-249,999	48	57	-15.8	627	564	11.2
250,000-299,999	47	39	20.5	427	394	8.4	250,000-299,999	35	59	-40.7	445	443	0.5
300,000-399,999	40	23	73.9	270	170	58.8	300,000-399,999	37	17	117.6	289	196	47.4
400,000-499,999	3	10	-70.0	35	43	-18.6	400,000-499,999	1	7	-85.7	35	44	-20.5
500,000+	1	2	-50.0	13	7	85.7	500,000+	1	1	0.0	15	8	87.5
Totals	334	360	-7.2	3032	3088	-1.8	Totals	304	322	-5.6	3225	3259	-1.0

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	9	10	-10.0	50	45	11.1	0-29,999	2	4	-50.0	27	36	-25.0
30,000-39,999	3	9	-66.7	27	40	-32.5	30,000-39,999	5	2	150.0	19	26	-26.9
40,000-49,999	9	10	-10.0	41	50	-18.0	40,000-49,999	4	4	0.0	29	38	-23.7
50,000-59,999	12	10	20.0	58	61	-4.9	50,000-59,999	1	5	-80.0	40	39	2.6
60,000-69,999	8	27	-70.4	67	97	-30.9	60,000-69,999	4	4	0.0	48	65	-26.2
70,000-79,999	16	18	-11.1	75	97	-22.7	70,000-79,999	6	5	20.0	58	74	-21.6
80,000-89,999	28	15	86.7	113	120	-5.8	80,000-89,999	8	8	0.0	84	88	-4.5
90,000-99,999	17	26	-34.6	107	153	-30.1	90,000-99,999	14	4	250.0	84	118	-28.8
100,000-119,999	36	49	-26.5	251	283	-11.3	100,000-119,999	32	23	39.1	218	232	-6.0
120,000-139,999	38	58	-34.5	358	412	-13.1	120,000-139,999	19	28	-32.1	311	334	-6.9
140,000-159,999	63	53	18.9	398	464	-14.2	140,000-159,999	28	41	-31.7	333	381	-12.6
160,000-179,999	78	85	-8.2	464	482	-3.7	160,000-179,999	39	37	5.4	399	411	-2.9
180,000-199,999	65	98	-33.7	417	477	-12.6	180,000-199,999	33	39	-15.4	344	407	-15.5
200,000-249,999	168	157	7.0	855	836	2.3	200,000-249,999	59	62	-4.8	724	642	12.8
250,000-299,999	187	198	-5.6	717	729	-1.6	250,000-299,999	56	72	-22.2	559	562	-0.5
300,000-399,999	171	106	61.3	534	392	36.2	300,000-399,999	62	35	77.1	420	302	39.1
400,000-499,999	40	37	8.1	109	97	12.4	400,000-499,999	10	7	42.9	80	73	9.6
500,000+	43	36	19.4	91	76	19.7	500,000+	7	5	40.0	56	42	33.3
Totals	991	1002	-1.1	4732	4911	-3.6	Totals	389	385	1.0	3833	3870	-1.0

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