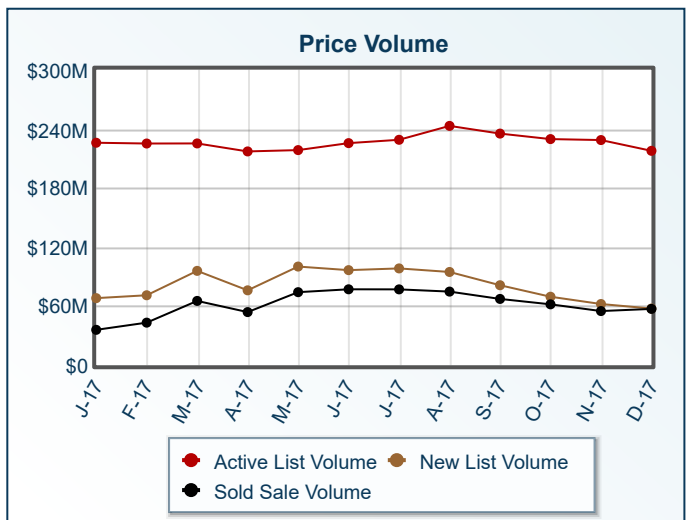
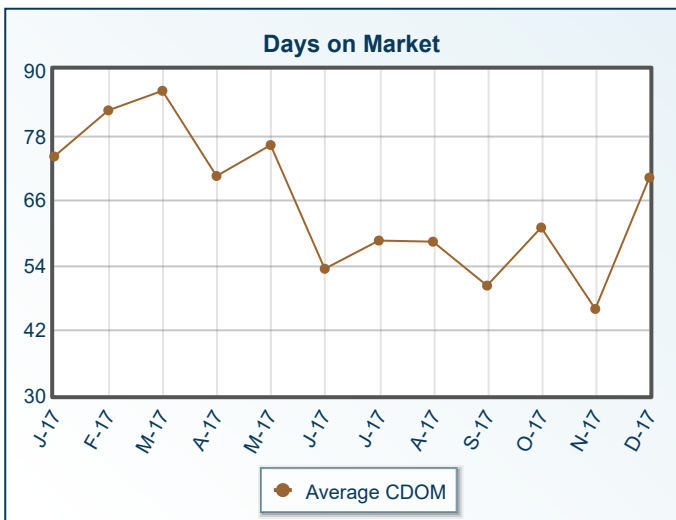
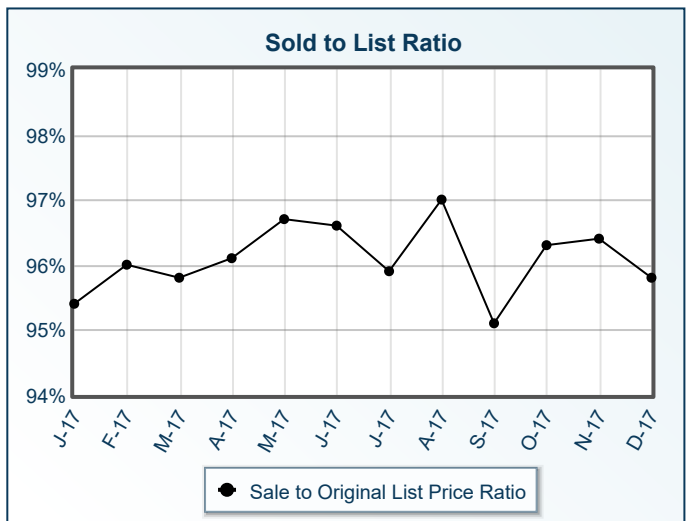
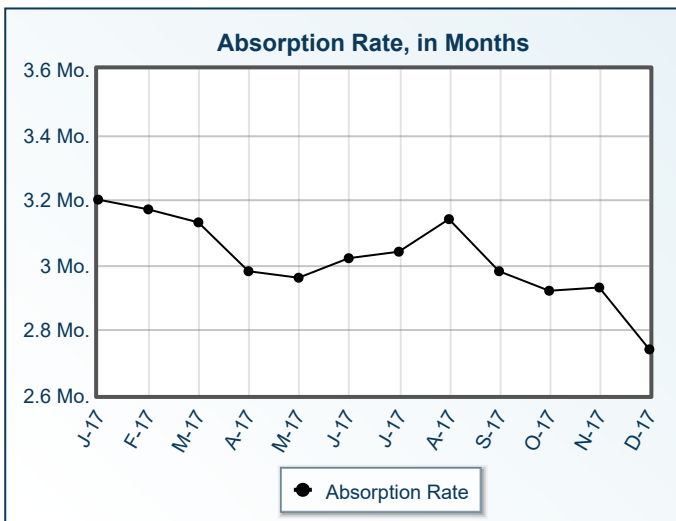
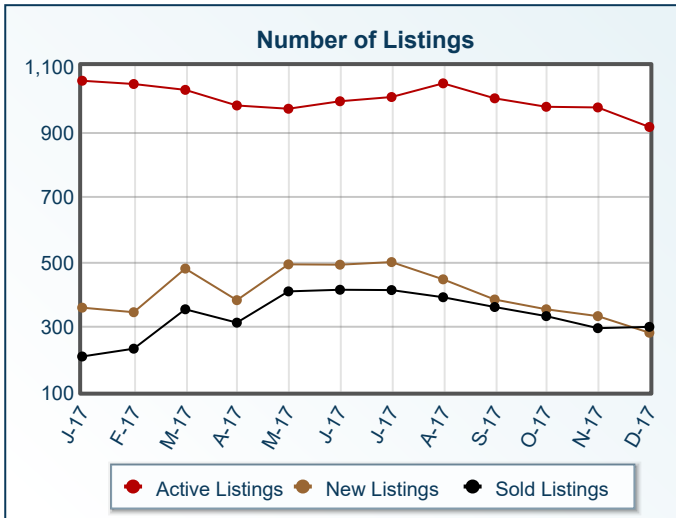


Market Summary

Residential, December 2017



Summary Statistics						
	Dec-17	Dec-16	% Chg	2017 YTD	2016 YTD	% Chg
Absorption Rate	2.74	3.32	-17.47	3.02	4.5	-32.89
Average List Price	\$238,362	\$217,127	9.78	\$203,770	\$187,994	8.39
Median List Price	\$219,000	\$199,900	9.55	\$185,000	\$172,650	7.15
Average Sale Price	\$191,260	\$174,042	9.89	\$185,055	\$169,796	8.99
Median Sale Price	\$185,100	\$175,000	5.77	\$175,000	\$161,000	8.70
Average CDOM	70	70	0.00	64	N/A	N/A
Median CDOM	34	28	21.43	25	53	-52.83

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg		2017	2016	% Chg	2017	2016	% Chg
0-29,999	0	6	-100.0	31	49	-36.7	0-29,999	2	3	-33.3	30	43	-30.2
30,000-39,999	1	3	-66.7	37	55	-32.7	30,000-39,999	1	3	-66.7	28	42	-33.3
40,000-49,999	3	1	200.0	35	66	-47.0	40,000-49,999	2	1	100.0	39	63	-38.1
50,000-59,999	3	7	-57.1	71	91	-22.0	50,000-59,999	2	3	-33.3	50	70	-28.6
60,000-69,999	5	8	-37.5	66	77	-14.3	60,000-69,999	3	5	-40.0	70	100	-30.0
70,000-79,999	4	9	-55.6	78	121	-35.5	70,000-79,999	2	6	-66.7	80	119	-32.8
80,000-89,999	3	6	-50.0	106	131	-19.1	80,000-89,999	8	7	14.3	107	125	-14.4
90,000-99,999	4	10	-60.0	110	151	-27.2	90,000-99,999	6	4	50.0	119	140	-15.0
100,000-119,999	20	18	11.1	251	342	-26.6	100,000-119,999	15	13	15.4	256	340	-24.7
120,000-139,999	36	29	24.1	430	416	3.4	120,000-139,999	16	22	-27.3	399	430	-7.2
140,000-159,999	29	31	-6.5	434	444	-2.3	140,000-159,999	12	25	-52.0	439	452	-2.9
160,000-179,999	34	25	36.0	450	404	11.4	160,000-179,999	30	25	20.0	445	448	-0.7
180,000-199,999	29	37	-21.6	385	392	-1.8	180,000-199,999	19	13	46.2	428	412	3.9
200,000-249,999	69	61	13.1	731	632	15.7	200,000-249,999	32	33	-3.0	712	638	11.6
250,000-299,999	39	24	62.5	514	379	35.6	250,000-299,999	35	16	118.8	545	423	28.8
300,000-399,999	18	13	38.5	224	167	34.1	300,000-399,999	15	12	25.0	253	185	36.8
400,000-499,999	2	2	0.0	52	30	73.3	400,000-499,999	3	2	50.0	53	33	60.6
500,000+	0	0	0.0	9	11	-18.2	500,000+	2	0	N/A	13	12	8.3
Totals	299	290	3.1	4014	3958	1.4	Totals	205	193	6.2	4066	4075	-0.2

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg		2017	2016	% Chg	2017	2016	% Chg
0-29,999	19	8	137.5	63	78	-19.2	0-29,999	6	2	200.0	54	62	-12.9
30,000-39,999	7	16	-56.2	46	72	-36.1	30,000-39,999	1	3	-66.7	32	55	-41.8
40,000-49,999	10	14	-28.6	61	92	-33.7	40,000-49,999	4	0	N/A	49	71	-31.0
50,000-59,999	14	19	-26.3	82	113	-27.4	50,000-59,999	5	7	-28.6	60	86	-30.2
60,000-69,999	24	33	-27.3	125	169	-26.0	60,000-69,999	9	10	-10.0	93	126	-26.2
70,000-79,999	14	22	-36.4	117	183	-36.1	70,000-79,999	4	5	-20.0	94	131	-28.2
80,000-89,999	22	33	-33.3	155	207	-25.1	80,000-89,999	12	10	20.0	123	153	-19.6
90,000-99,999	22	35	-37.1	179	212	-15.6	90,000-99,999	6	6	0.0	144	156	-7.7
100,000-119,999	41	55	-25.5	334	454	-26.4	100,000-119,999	12	10	20.0	283	351	-19.4
120,000-139,999	49	79	-38.0	502	598	-16.1	120,000-139,999	16	25	-36.0	424	475	-10.7
140,000-159,999	65	90	-27.8	561	617	-9.1	140,000-159,999	27	21	28.6	478	490	-2.4
160,000-179,999	67	73	-8.2	580	616	-5.8	160,000-179,999	36	29	24.1	509	480	6.0
180,000-199,999	74	75	-1.3	557	569	-2.1	180,000-199,999	26	11	136.4	486	433	12.2
200,000-249,999	126	205	-38.5	983	1023	-3.9	200,000-249,999	39	35	11.4	790	760	3.9
250,000-299,999	166	178	-6.7	849	747	13.7	250,000-299,999	38	27	40.7	682	560	21.8
300,000-399,999	122	97	25.8	479	383	25.1	300,000-399,999	29	20	45.0	389	285	36.5
400,000-499,999	33	26	26.9	111	91	22.0	400,000-499,999	5	3	66.7	87	69	26.1
500,000+	38	31	22.6	91	76	19.7	500,000+	6	4	50.0	57	48	18.8
Totals	913	1089	-16.2	5875	6300	-6.7	Totals	281	228	23.2	4834	4791	0.9

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