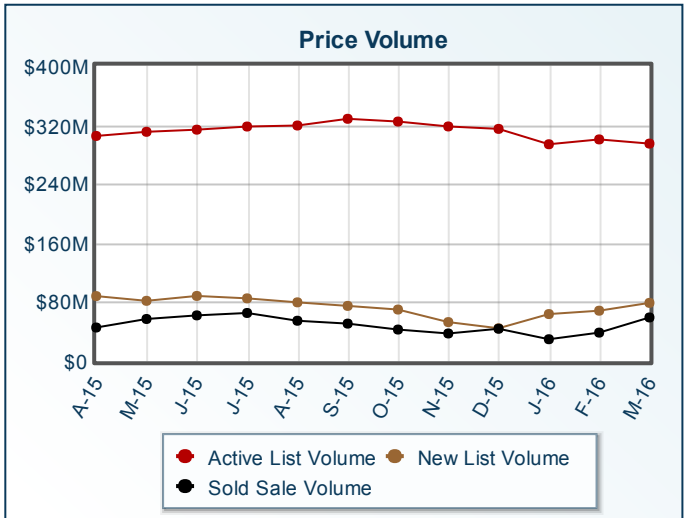
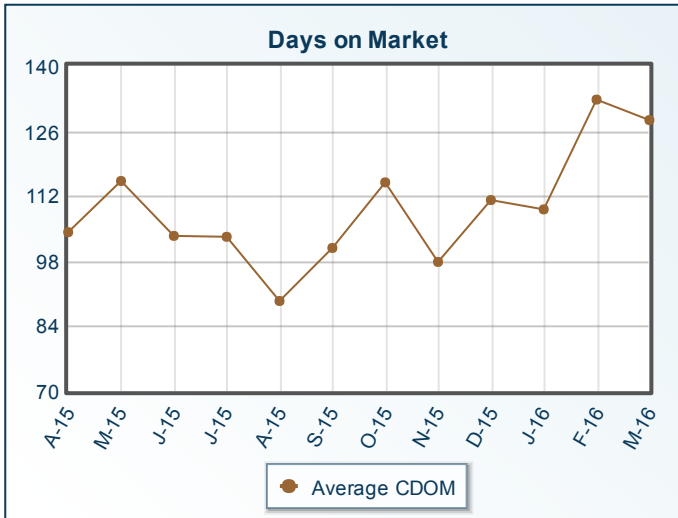
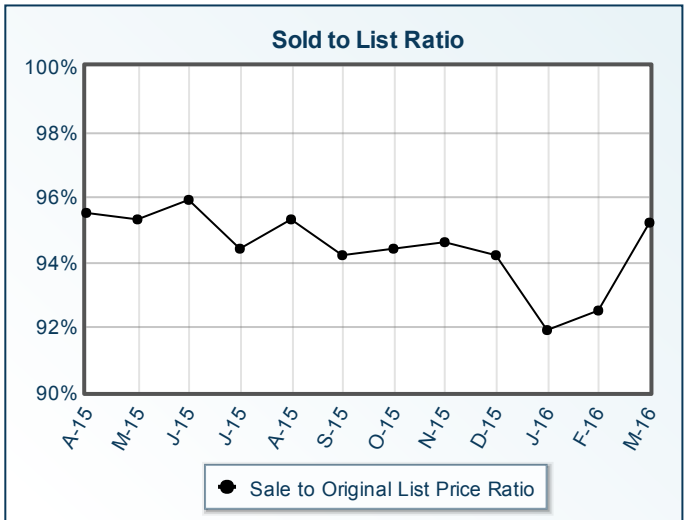
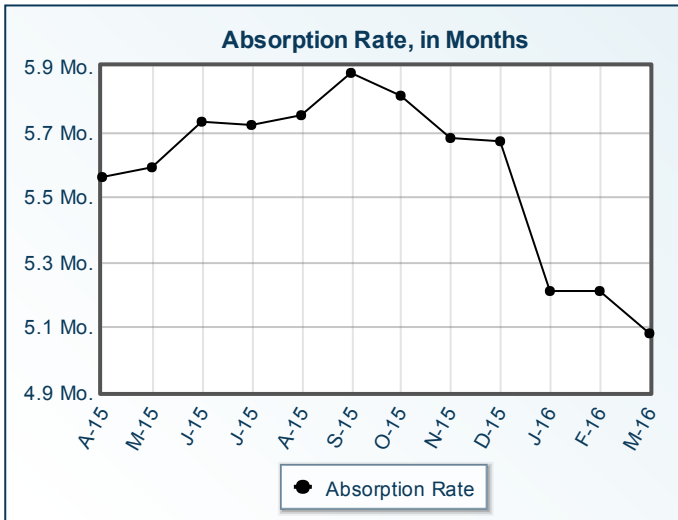
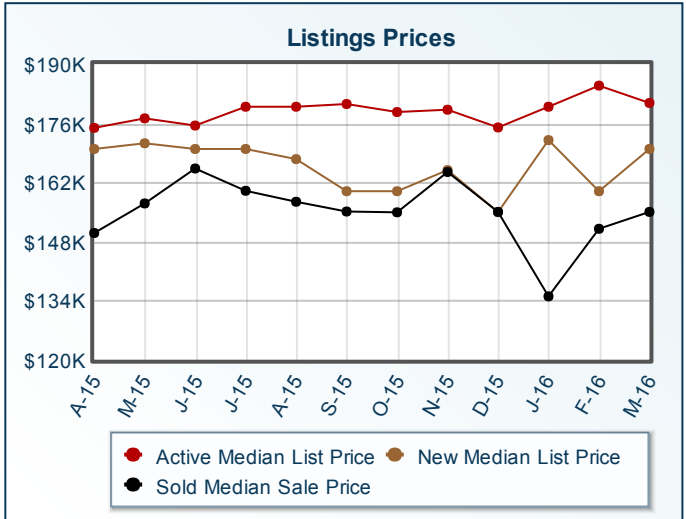
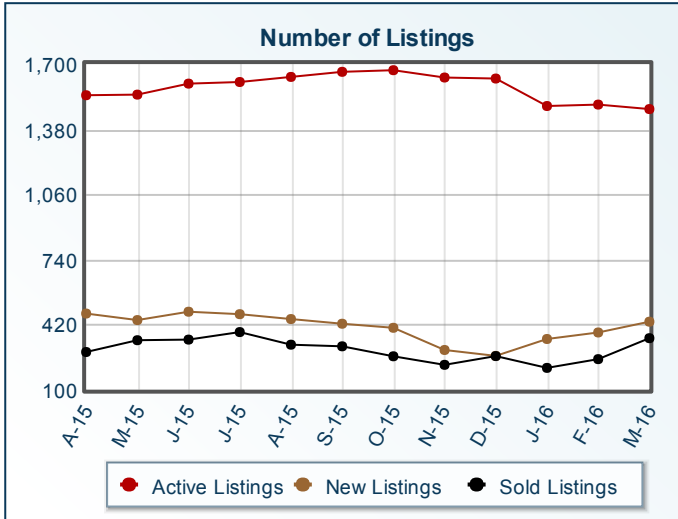


Market Summary

Residential, March 2016



Summary Statistics						
	Mar-16	Mar-15	% Chg	2016 YTD	2015 YTD	% Chg
Absorption Rate	5.08	5.34	-4.87	5.17	5.57	-7.18
Average List Price	\$199,138	\$196,872	1.15	\$189,333	\$187,417	1.02
Median List Price	\$180,800	\$174,900	3.37	\$172,500	\$169,900	1.53
Average Sale Price	\$167,889	\$156,959	6.96	\$157,801	\$156,846	0.61
Median Sale Price	\$155,000	\$152,000	1.97	\$149,050	\$152,000	-1.94
Average CDOM	128	122	4.92	124	120	3.33
Median CDOM	85	82	3.66	88	85	3.53

	Sold Listings						Pending Listings					
	This Month			Year to Date			This Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg	2016	2015	% Chg	2016	2015	% Chg
0-29,999	7	3	133.3	22	10	120.0	3	4	-25.0	13	10	30.0
30,000-39,999	4	2	100.0	12	12	0.0	5	2	150.0	12	12	0.0
40,000-49,999	7	9	-22.2	22	21	4.8	12	3	300.0	23	21	9.5
50,000-59,999	11	11	0.0	25	26	-3.8	6	9	-33.3	18	23	-21.7
60,000-69,999	7	5	40.0	13	14	-7.1	9	6	50.0	19	22	-13.6
70,000-79,999	7	10	-30.0	29	25	16.0	9	8	12.5	30	21	42.9
80,000-89,999	12	7	71.4	30	24	25.0	9	11	-18.2	31	31	0.0
90,000-99,999	13	14	-7.1	39	23	69.6	12	9	33.3	32	26	23.1
100,000-119,999	28	30	-6.7	74	71	4.2	29	27	7.4	84	68	23.5
120,000-139,999	49	32	53.1	97	68	42.6	38	32	18.8	102	86	18.6
140,000-159,999	41	40	2.5	92	93	-1.1	46	33	39.4	110	92	19.6
160,000-179,999	32	27	18.5	83	76	9.2	35	32	9.4	108	87	24.1
180,000-199,999	28	31	-9.7	56	51	9.8	44	32	37.5	93	76	22.4
200,000-249,999	52	44	18.2	115	115	0.0	59	50	18.0	143	126	13.5
250,000-299,999	36	21	71.4	69	49	40.8	27	21	28.6	84	64	31.3
300,000-399,999	14	7	100.0	25	20	25.0	18	11	63.6	34	28	21.4
400,000-499,999	3	0	N/A	4	1	300.0	2	1	100.0	5	2	150.0
500,000+	2	0	N/A	3	0	N/A	2	1	100.0	5	1	400.0
Totals	353	293	20.5	810	699	15.9	365	292	25.0	946	796	18.8

	Active Listings						New Listings					
	This Month			Year to Date			This Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg	2016	2015	% Chg	2016	2015	% Chg
0-29,999	14	17	-17.6	31	32	-3.1	3	2	50.0	16	10	60.0
30,000-39,999	13	27	-51.9	29	43	-32.6	6	4	50.0	12	21	-42.9
40,000-49,999	23	16	43.8	46	43	7.0	8	6	33.3	25	19	31.6
50,000-59,999	25	26	-3.8	50	61	-18.0	8	8	0.0	23	27	-14.8
60,000-69,999	41	49	-16.3	75	81	-7.4	15	10	50.0	32	36	-11.1
70,000-79,999	50	47	6.4	91	83	9.6	16	13	23.1	37	41	-9.8
80,000-89,999	54	57	-5.3	103	109	-5.5	18	16	12.5	50	36	38.9
90,000-99,999	55	53	3.8	93	84	10.7	12	10	20.0	39	38	2.6
100,000-119,999	88	102	-13.7	188	190	-1.1	24	34	-29.4	86	101	-14.9
120,000-139,999	125	128	-2.3	232	250	-7.2	38	36	5.6	106	115	-7.8
140,000-159,999	123	132	-6.8	251	259	-3.1	50	46	8.7	124	110	12.7
160,000-179,999	122	129	-5.4	258	240	7.5	48	41	17.1	121	102	18.6
180,000-199,999	143	132	8.3	259	240	7.9	45	37	21.6	121	96	26.0
200,000-249,999	262	244	7.4	429	422	1.7	61	54	13.0	165	137	20.4
250,000-299,999	191	157	21.7	306	274	11.7	50	56	-10.7	119	105	13.3
300,000-399,999	95	95	0.0	155	157	-1.3	18	27	-33.3	57	65	-12.3
400,000-499,999	26	22	18.2	40	33	21.2	11	5	120.0	19	12	58.3
500,000+	29	31	-6.5	41	39	5.1	3	4	-25.0	12	13	-7.7
Totals	1479	1464	1.0	2677	2640	1.4	434	409	6.1	1164	1084	7.4

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