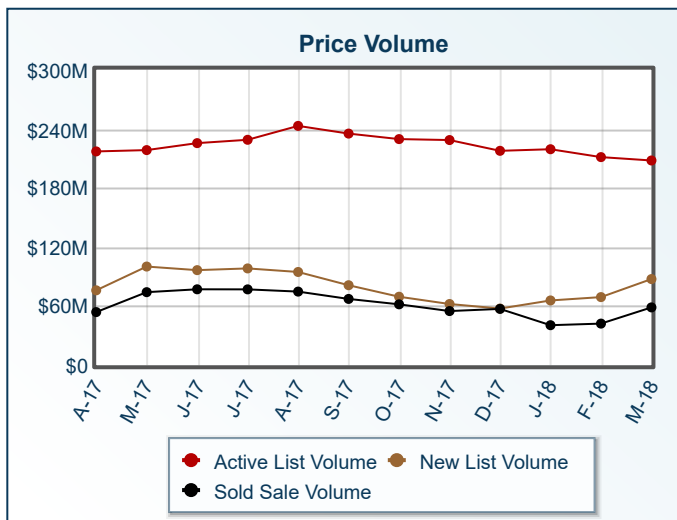
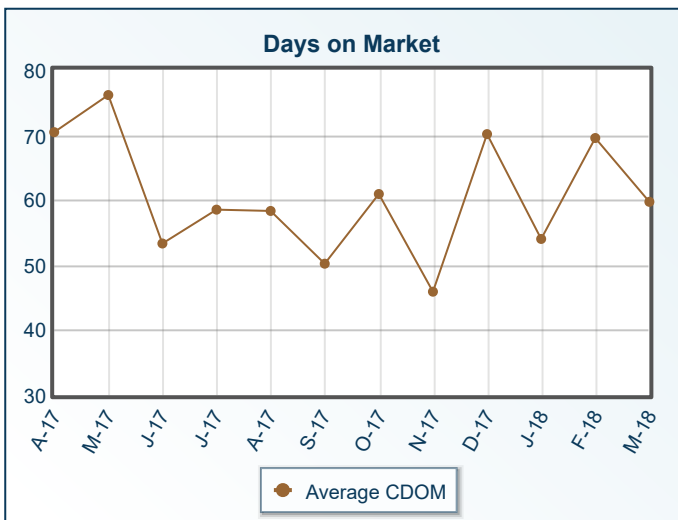
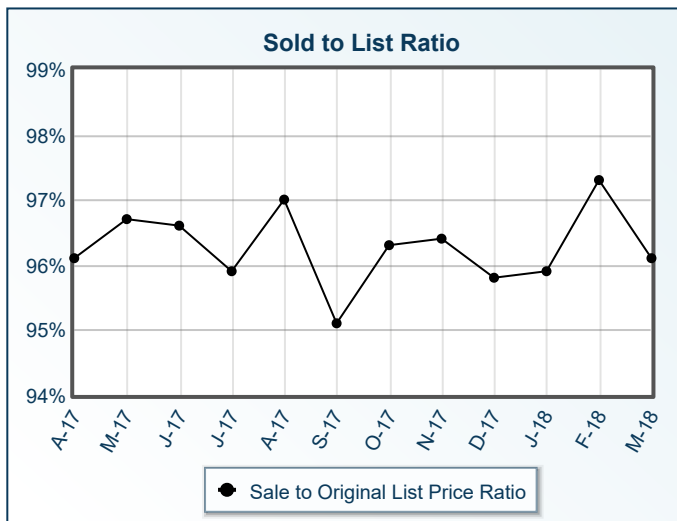
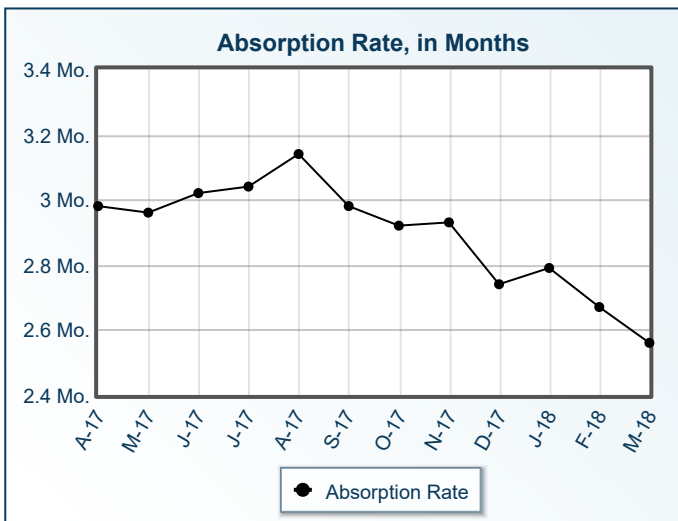
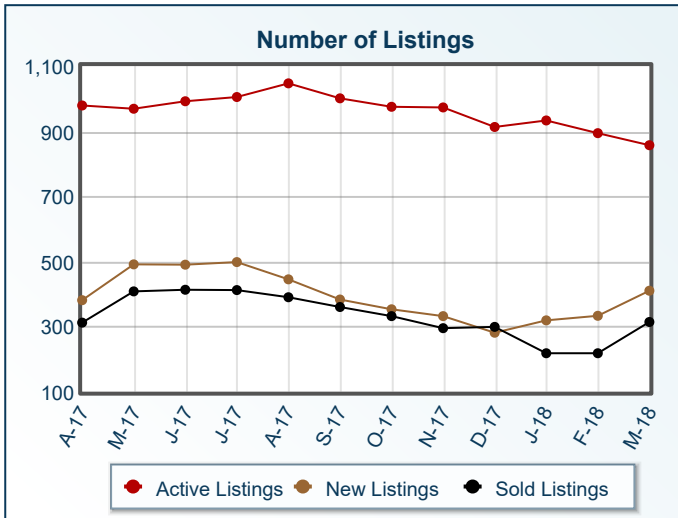


Market Summary

Residential, March 2018



Summary Statistics						
	Mar-18	Mar-17	% Chg	2018 YTD	2017 YTD	% Chg
Absorption Rate	2.56	3.13	-18.21	2.67	3.17	-15.77
Average List Price	\$242,496	\$219,206	10.62	\$220,539	\$207,584	6.24
Median List Price	\$220,000	\$200,000	10.00	\$199,900	\$189,900	5.27
Average Sale Price	\$186,993	\$184,983	1.09	\$188,850	\$182,209	3.64
Median Sale Price	\$181,500	\$175,000	3.71	\$180,000	\$172,200	4.53
Average CDOM	59	86	-31.40	60	81	-25.93
Median CDOM	23	41	-43.90	25	39	-35.90

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	4	4	0.0	14	10	40.0	0-29,999	4	6	-33.3	18	11	63.6
30,000-39,999	4	9	-55.6	7	13	-46.2	30,000-39,999	2	0	N/A	2	10	-80.0
40,000-49,999	5	0	N/A	10	3	233.3	40,000-49,999	5	3	66.7	9	9	0.0
50,000-59,999	4	2	100.0	10	11	-9.1	50,000-59,999	2	4	-50.0	14	11	27.3
60,000-69,999	10	5	100.0	18	17	5.9	60,000-69,999	7	3	133.3	17	17	0.0
70,000-79,999	6	7	-14.3	15	21	-28.6	70,000-79,999	7	7	0.0	15	17	-11.8
80,000-89,999	4	6	-33.3	15	19	-21.1	80,000-89,999	5	16	-68.7	17	36	-52.8
90,000-99,999	8	13	-38.5	24	22	9.1	90,000-99,999	13	17	-23.5	31	31	0.0
100,000-119,999	15	24	-37.5	38	54	-29.6	100,000-119,999	21	29	-27.6	48	64	-25.0
120,000-139,999	32	38	-15.8	74	85	-12.9	120,000-139,999	36	34	5.9	88	84	4.8
140,000-159,999	22	36	-38.9	56	86	-34.9	140,000-159,999	40	44	-9.1	85	122	-30.3
160,000-179,999	39	37	5.4	91	86	5.8	160,000-179,999	39	38	2.6	102	99	3.0
180,000-199,999	34	34	0.0	74	64	15.6	180,000-199,999	39	41	-4.9	107	92	16.3
200,000-249,999	57	66	-13.6	133	144	-7.6	200,000-249,999	65	64	1.6	175	181	-3.3
250,000-299,999	47	54	-13.0	105	108	-2.8	250,000-299,999	58	45	28.9	137	128	7.0
300,000-399,999	19	13	46.2	54	41	31.7	300,000-399,999	39	18	116.7	86	54	59.3
400,000-499,999	4	3	33.3	8	7	14.3	400,000-499,999	2	3	-33.3	5	7	-28.6
500,000+	0	2	-100.0	4	2	100.0	500,000+	1	2	-50.0	4	2	100.0
Totals	314	353	-11.0	750	793	-5.4	Totals	385	374	2.9	960	975	-1.5

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	9	13	-30.8	28	23	21.7	0-29,999	0	2	-100.0	6	14	-57.1
30,000-39,999	10	7	42.9	13	22	-40.9	30,000-39,999	3	3	0.0	5	8	-37.5
40,000-49,999	9	14	-35.7	22	24	-8.3	40,000-49,999	5	5	0.0	11	12	-8.3
50,000-59,999	8	23	-65.2	27	33	-18.2	50,000-59,999	2	5	-60.0	10	11	-9.1
60,000-69,999	19	29	-34.5	40	52	-23.1	60,000-69,999	4	7	-42.9	19	20	-5.0
70,000-79,999	21	20	5.0	36	42	-14.3	70,000-79,999	6	5	20.0	19	19	0.0
80,000-89,999	16	28	-42.9	42	68	-38.2	80,000-89,999	6	13	-53.8	17	36	-52.8
90,000-99,999	22	41	-46.3	56	73	-23.3	90,000-99,999	12	14	-14.3	34	38	-10.5
100,000-119,999	39	41	-4.9	91	121	-24.8	100,000-119,999	23	25	-8.0	56	70	-20.0
120,000-139,999	52	72	-27.8	144	170	-15.3	120,000-139,999	36	34	5.9	97	92	5.4
140,000-159,999	72	77	-6.5	158	223	-29.1	140,000-159,999	33	66	-50.0	92	140	-34.3
160,000-179,999	64	72	-11.1	175	186	-5.9	160,000-179,999	35	53	-34.0	110	115	-4.3
180,000-199,999	52	76	-31.6	164	183	-10.4	180,000-199,999	31	47	-34.0	90	112	-19.6
200,000-249,999	115	175	-34.3	315	398	-20.9	200,000-249,999	83	87	-4.6	187	205	-8.8
250,000-299,999	155	178	-12.9	320	337	-5.0	250,000-299,999	76	59	28.8	163	169	-3.6
300,000-399,999	129	98	31.6	235	176	33.5	300,000-399,999	47	42	11.9	118	86	37.2
400,000-499,999	32	34	-5.9	44	46	-4.3	400,000-499,999	6	6	0.0	15	22	-31.8
500,000+	33	29	13.8	48	45	6.7	500,000+	2	5	-60.0	13	11	18.2
Totals	857	1027	-16.6	1958	2222	-11.9	Totals	410	478	-14.2	1062	1180	-10.0

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