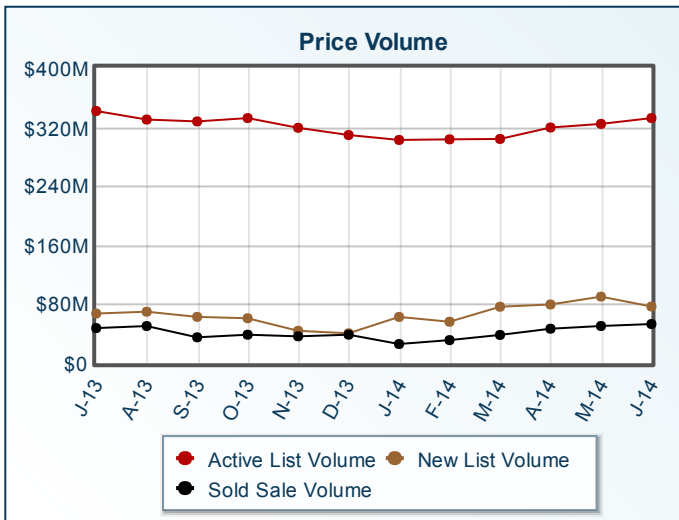
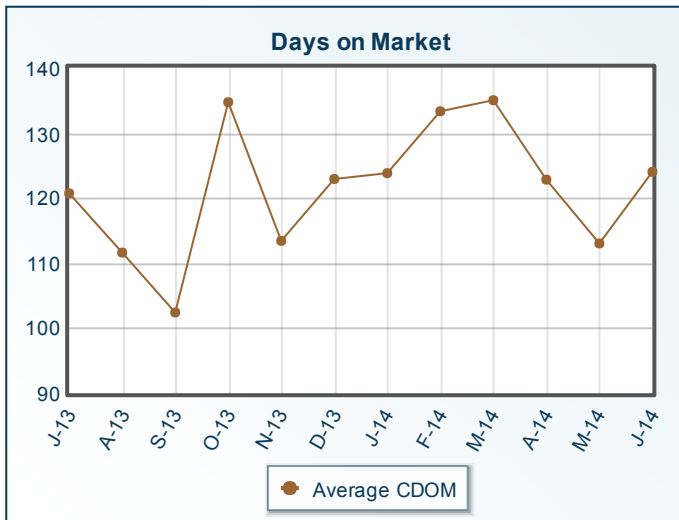
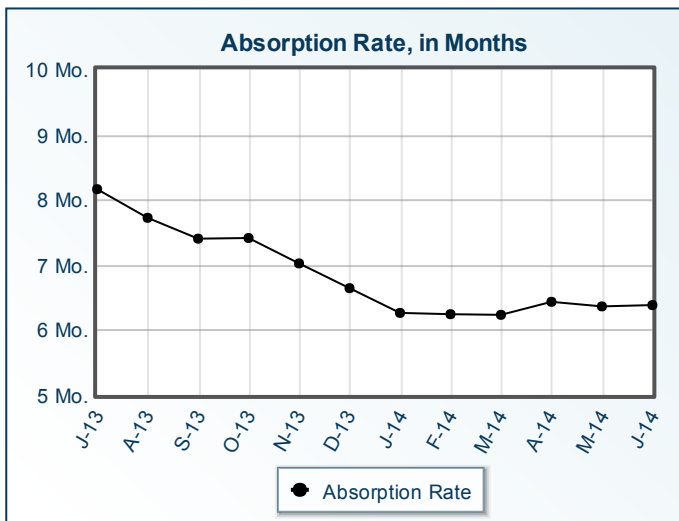
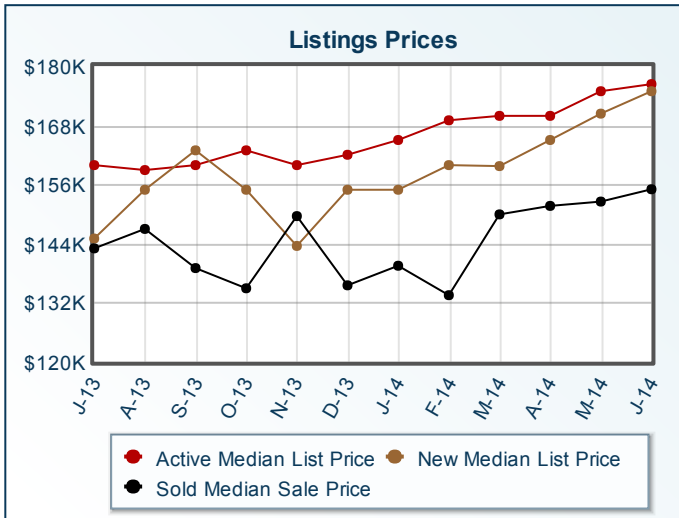
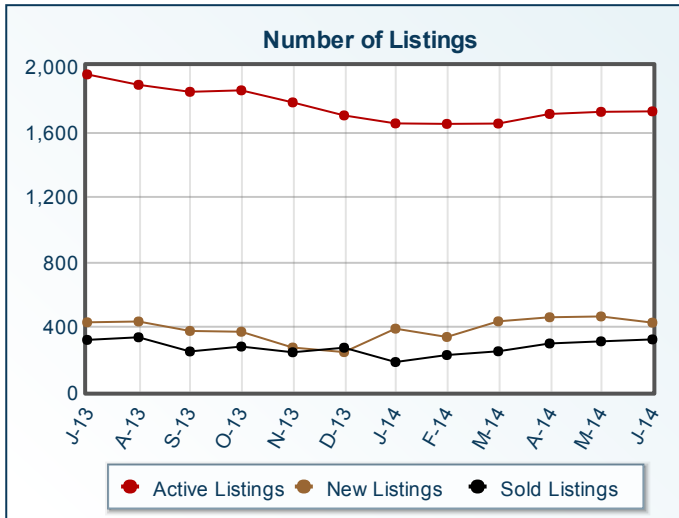


Market Summary

Residential, June 2014



| Summary Statistics | | | | | | |
|--------------------|-----------|-----------|--------|-----------|-----------|--------|
| | Jun-14 | Jun-13 | % Chg | 2014 YTD | 2013 YTD | % Chg |
| Absorption Rate | 6.38 | 8.17 | -21.91 | 6.32 | 8 | -21.00 |
| Average List Price | \$192,648 | \$175,223 | 9.94 | \$179,422 | \$169,287 | 5.99 |
| Median List Price | \$176,345 | \$159,900 | 10.28 | \$164,900 | \$149,900 | 10.01 |
| Average Sale Price | \$165,328 | \$162,120 | 1.98 | \$155,549 | \$143,891 | 8.10 |
| Median Sale Price | \$155,000 | \$145,250 | 6.71 | \$148,000 | \$136,000 | 8.82 |
| Average CDOM | 124 | 134 | -7.46 | 124 | 128 | -3.12 |
| Median CDOM | 63 | 66 | -4.55 | 71 | 77 | -7.79 |

| | Sold Listings | | | | | | Pending Listings | | | | | |
|-----------------|---------------|------|--------|--------------|------|-------|------------------|------|-------|--------------|------|-------|
| | This Month | | | Year to Date | | | This Month | | | Year to Date | | |
| | 2014 | 2013 | % Chg | 2014 | 2013 | % Chg | 2014 | 2013 | % Chg | 2014 | 2013 | % Chg |
| 0-29,999 | 3 | 7 | -57.1 | 31 | 47 | -34.0 | 4 | 9 | -55.6 | 22 | 45 | -51.1 |
| 30,000-39,999 | 4 | 6 | -33.3 | 38 | 57 | -33.3 | 5 | 8 | -37.5 | 29 | 51 | -43.1 |
| 40,000-49,999 | 8 | 7 | 14.3 | 34 | 59 | -42.4 | 6 | 6 | 0.0 | 43 | 59 | -27.1 |
| 50,000-59,999 | 10 | 8 | 25.0 | 42 | 70 | -40.0 | 14 | 7 | 100.0 | 36 | 61 | -41.0 |
| 60,000-69,999 | 6 | 8 | -25.0 | 46 | 63 | -27.0 | 10 | 4 | 150.0 | 52 | 59 | -11.9 |
| 70,000-79,999 | 11 | 13 | -15.4 | 61 | 68 | -10.3 | 12 | 20 | -40.0 | 56 | 78 | -28.2 |
| 80,000-89,999 | 4 | 11 | -63.6 | 45 | 60 | -25.0 | 8 | 12 | -33.3 | 46 | 66 | -30.3 |
| 90,000-99,999 | 10 | 14 | -28.6 | 62 | 52 | 19.2 | 10 | 8 | 25.0 | 72 | 61 | 18.0 |
| 100,000-119,999 | 21 | 29 | -27.6 | 133 | 130 | 2.3 | 17 | 26 | -34.6 | 120 | 132 | -9.1 |
| 120,000-139,999 | 51 | 35 | 45.7 | 202 | 167 | 21.0 | 44 | 27 | 63.0 | 213 | 183 | 16.4 |
| 140,000-159,999 | 43 | 31 | 38.7 | 219 | 147 | 49.0 | 45 | 40 | 12.5 | 236 | 175 | 34.9 |
| 160,000-179,999 | 37 | 24 | 54.2 | 169 | 139 | 21.6 | 40 | 25 | 60.0 | 206 | 143 | 44.1 |
| 180,000-199,999 | 34 | 27 | 25.9 | 123 | 97 | 26.8 | 43 | 28 | 53.6 | 152 | 119 | 27.7 |
| 200,000-249,999 | 33 | 32 | 3.1 | 207 | 169 | 22.5 | 48 | 38 | 26.3 | 228 | 192 | 18.8 |
| 250,000-299,999 | 27 | 24 | 12.5 | 106 | 102 | 3.9 | 35 | 24 | 45.8 | 130 | 108 | 20.4 |
| 300,000-399,999 | 14 | 8 | 75.0 | 50 | 32 | 56.3 | 14 | 9 | 55.6 | 57 | 44 | 29.5 |
| 400,000-499,999 | 5 | 4 | 25.0 | 10 | 9 | 11.1 | 4 | 3 | 66.7 | 17 | 12 | 41.7 |
| 500,000+ | 0 | 4 | -100.0 | 3 | 5 | -40.0 | 1 | 2 | -50.0 | 4 | 6 | -33.3 |
| Totals | 321 | 292 | 9.9 | 1581 | 1473 | 7.3 | 361 | 296 | 22.0 | 1719 | 1594 | 7.8 |

| | Active Listings | | | | | | New Listings | | | | | |
|-----------------|-----------------|------|-------|--------------|------|-------|--------------|------|-------|--------------|------|-------|
| | This Month | | | Year to Date | | | This Month | | | Year to Date | | |
| | 2014 | 2013 | % Chg | 2014 | 2013 | % Chg | 2014 | 2013 | % Chg | 2014 | 2013 | % Chg |
| 0-29,999 | 18 | 19 | -5.3 | 53 | 71 | -25.4 | 9 | 13 | -30.8 | 27 | 50 | -46.0 |
| 30,000-39,999 | 31 | 35 | -11.4 | 66 | 87 | -24.1 | 7 | 10 | -30.0 | 38 | 58 | -34.5 |
| 40,000-49,999 | 20 | 38 | -47.4 | 70 | 104 | -32.7 | 3 | 7 | -57.1 | 41 | 70 | -41.4 |
| 50,000-59,999 | 42 | 43 | -2.3 | 95 | 122 | -22.1 | 8 | 11 | -27.3 | 66 | 68 | -2.9 |
| 60,000-69,999 | 62 | 68 | -8.8 | 131 | 165 | -20.6 | 14 | 11 | 27.3 | 79 | 93 | -15.1 |
| 70,000-79,999 | 65 | 80 | -18.7 | 159 | 180 | -11.7 | 19 | 17 | 11.8 | 91 | 103 | -11.7 |
| 80,000-89,999 | 72 | 87 | -17.2 | 155 | 186 | -16.7 | 8 | 16 | -50.0 | 83 | 112 | -25.9 |
| 90,000-99,999 | 57 | 84 | -32.1 | 155 | 189 | -18.0 | 9 | 20 | -55.0 | 85 | 108 | -21.3 |
| 100,000-119,999 | 110 | 147 | -25.2 | 283 | 337 | -16.0 | 32 | 37 | -13.5 | 180 | 198 | -9.1 |
| 120,000-139,999 | 139 | 179 | -22.3 | 404 | 457 | -11.6 | 42 | 54 | -22.2 | 252 | 245 | 2.9 |
| 140,000-159,999 | 138 | 198 | -30.3 | 434 | 429 | 1.2 | 38 | 60 | -36.7 | 276 | 247 | 11.7 |
| 160,000-179,999 | 144 | 185 | -22.2 | 409 | 385 | 6.2 | 46 | 36 | 27.8 | 277 | 222 | 24.8 |
| 180,000-199,999 | 173 | 180 | -3.9 | 380 | 361 | 5.3 | 32 | 40 | -20.0 | 233 | 211 | 10.4 |
| 200,000-249,999 | 310 | 289 | 7.3 | 626 | 558 | 12.2 | 78 | 51 | 52.9 | 364 | 329 | 10.6 |
| 250,000-299,999 | 168 | 126 | 33.3 | 368 | 287 | 28.2 | 46 | 45 | 2.2 | 234 | 187 | 25.1 |
| 300,000-399,999 | 116 | 94 | 23.4 | 216 | 165 | 30.9 | 27 | 15 | 80.0 | 124 | 102 | 21.6 |
| 400,000-499,999 | 30 | 31 | -3.2 | 61 | 47 | 29.8 | 4 | 3 | 33.3 | 34 | 20 | 70.0 |
| 500,000+ | 27 | 27 | 0.0 | 46 | 50 | -8.0 | 2 | 1 | 100.0 | 14 | 17 | -17.6 |
| Totals | 1722 | 1910 | -9.8 | 4111 | 4180 | -1.7 | 424 | 447 | -5.1 | 2498 | 2440 | 2.4 |

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