



**Activate Your Superpower!!
Membership Appreciation Week
September 10-14, 2018**

**Lunch and Affiliate Expo
September 11, 2018**

11:30 a.m.- 1:00 p.m.
Let's kick off 2018 NWMAR Membership Appreciation Week with a bang! Join us for member luncheon and affiliate expo. This is open to all members to meet with our affiliates as well as other members. There will be food, prizes and much more!!! Register today at www.nwmar.net/events

**Professional Presentation Skills
101 with Mandi Stanley
September 13, 2018
9:00 a.m. - 1:30 p.m.**

4 HOURS OF FREE CE INCLUDED!!!
You don't want to miss this class with the energetic guest speaker Mandi Stanley. She will talk about what you need to know for speaking up and standing out in various professional environments as well as how to communicate with clients, prospects and fellow realtors. Breakfast will be provided. Register today at www.nwmar.net/events

**Quarterly Membership Meeting
September 20, 2018 11:30 a.m.**

Come join us for our quarterly membership meeting with special guest speaker Karen Glass, 2018 MAR President. Also, we will be presenting our REALTORS Reaching Out Award sponsored by Iberiabank Mortgage. Lunch will be provided. Our sponsors are Choice Warranty and Fairway Mortgage. Register today at www.nwmar.net/events

**Flex Fridays
September 21, 2018
10 a.m. – 12 p.m.**

Join us for Flex Fridays. It is an open MLS lab held. If you have any questions, please contact Tiffany

**Salesperson 30hr Post License
September 24-27, 2018
9 a.m.-6 p.m.**

What You Will Learn: Developing your real estate business agency foundations, property condition disclosure, how to prepare a CMA, representing buyers MS License Law and administrative rules. The instructor for the class is Andrea Detrick. The cost is \$295. Register today at www.realtorinstitute.org

**Early Bird Discount
Now until September 21, 2018
Save \$75 off your MLS dues now until September 21.**

To make a payment online, you can do the following:

- 1. Log in your FlexMLS.**
- 2. Go to menu bar and type "payment portal".**
- 3. Once, you click on payment portal and click on billing and dues. Then, you will click on the pay now button.**

** When you make your payment, make sure that you subtract \$75 off the total before submitting your payment.*

*Also, if you have received a \$25 red nose credit it can be used too. **
FINAL PAYMENT DUE OCTOBER 1st.

**Benevolent Raffle
Now- October 24, 2018**

The NWMAR Benevolent Fund is hosting a raffle for a shot gun and YETI Tundra 65 Cooler which is valued around \$1000.00. 1 ticket is \$20 and three tickets are \$50. The drawing will be held on October 24th. Pay online at www.nwmar.net/dues Tickets can be purchased at NWMAR office.

**Office Closed- Labor Day
September 3, 2018**

NWMAR office will be closed. Should you need any assistance, please contact amanda@nwmar.com

**Project Package
September 4, 2018**

This is the last day that we will be accepting items for our soldiers overseas. Drop off all donations at NWMAR. To get a list of items needed, click [here](#).

**Appraiser and REALTOR®
CE Classes
September 7, 2018 (6 Hours of CE)
Taught by Melissa Bond**

8:30 a.m. to 12:30 p.m. (4 hours)
The class will cover uncommon situations and properties, appropriate approaches to valuation and appropriate GSE guidance. **The cost for the class is \$25 for NWMAR members and \$100 for non-members.** Breakfast is included.

1:15 p.m. to 3:15 p.m. (2 hours)
The class will cover critical elements of a comparable, sales versus comps, quality and condition ratings and the market grid. **The class is FREE for NWMAR members and \$75 for non-members.** Lunch is included. To register for the classes, go to www.ceinstructor.com Our sponsor is Seth Lacher, First American Home Warranty

***If you are late to the class, you will Not receive CE credit.**

If people are doubting how far you'll go, go so far that you can't hear them anymore. – Michele Ruiz