

**Residential - Entire MLS Entry (multiple counties included)**
**Sales and Inventory Report for 2006-1-1 - 2006-12-31**

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2006	260	\$43,846,275	\$170,384	\$168,639	\$157,200	93	109	98%	2,139	8.23
February	2006	343	\$54,688,849	\$161,683	\$159,442	\$148,500	94	115	98%	2,311	6.74
March	2006	433	\$69,027,311	\$161,601	\$159,416	\$143,200	95	113	98%	2,309	5.33
April	2006	392	\$64,178,305	\$166,354	\$163,720	\$154,100	94	108	98%	2,331	5.95
May	2006	461	\$76,249,323	\$167,411	\$165,399	\$154,900	86	100	98%	2,481	5.38
June	2006	502	\$85,806,281	\$173,449	\$170,928	\$159,700	95	108	98%	2,518	5.02
July	2006	449	\$74,490,584	\$167,640	\$165,903	\$150,000	84	93	98%	2,521	5.61
August	2006	488	\$80,154,438	\$166,533	\$164,250	\$152,850	83	97	98%	2,581	5.29
September	2006	394	\$65,382,760	\$168,662	\$165,946	\$155,000	81	100	98%	2,641	6.7
October	2006	357	\$59,481,139	\$169,033	\$166,613	\$155,000	85	103	98%	2,683	7.52
November	2006	342	\$57,659,734	\$171,569	\$168,595	\$151,400	93	114	98%	2,715	7.94
December	2006	337	\$56,123,176	\$169,810	\$166,537	\$154,900	95	115	98%	2,757	8.18
Annual	-	4,758	\$787,088,175	\$167,808	\$165,424	\$152,979	90	106	98%	2,499	6.3

**DeSoto**
**Sales and Inventory Report for 2006-1-1 - 2006-12-31**

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2006	213	\$38,610,380	\$182,375	\$181,269	\$175,000	92	108	99%	1,718	8.07
February	2006	288	\$47,859,499	\$168,114	\$166,178	\$156,210	94	115	98%	1,855	6.44
March	2006	369	\$60,715,631	\$166,463	\$164,541	\$147,680	96	115	98%	1,839	4.98
April	2006	327	\$55,471,942	\$171,491	\$169,638	\$157,000	86	101	98%	1,843	5.64
May	2006	379	\$66,081,121	\$176,056	\$174,356	\$161,065	86	101	99%	1,966	5.19
June	2006	431	\$76,552,219	\$179,805	\$177,615	\$164,500	93	106	98%	1,981	4.6

July	2006	373	\$65,204,145	\$176,107	\$174,810	\$159,060	76	85	99%	1,979	5.31
August	2006	394	\$68,564,891	\$175,915	\$174,022	\$160,537.50	81	94	98%	2,008	5.1
September	2006	317	\$56,095,328	\$179,498	\$176,956	\$164,900	75	98	98%	2,082	6.57
October	2006	287	\$50,631,135	\$178,488	\$176,415	\$161,465	83	103	98%	2,119	7.38
November	2006	286	\$51,068,327	\$181,523	\$178,560	\$160,000	94	117	98%	2,149	7.51
December	2006	283	\$49,645,149	\$178,543	\$175,424	\$161,195	93	115	98%	2,194	7.75
Annual	-	3,947	\$686,499,767	\$175,970	\$173,929	\$160,000	87	104	98%	1,978	6.01

## Marshall

### Sales and Inventory Report for 2006-1-1 - 2006-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2006	22	\$2,395,795	\$112,375	\$108,899	\$112,500	80	102	96%	112	5.09
February	2006	11	\$1,235,300	\$113,981	\$112,300	\$118,000	87	97	98%	118	10.73
March	2006	21	\$3,214,700	\$156,638	\$153,080	\$143,000	75	102	97%	125	5.95
April	2006	10	\$1,482,198	\$153,915	\$148,219	\$149,450	104	121	96%	143	14.3
May	2006	32	\$3,462,600	\$110,239	\$108,206	\$112,600	70	70	98%	166	5.19
June	2006	28	\$3,659,041	\$134,404	\$130,680	\$133,298.50	87	97	97%	178	6.36
July	2006	27	\$2,909,046	\$109,344	\$107,742	\$116,496	96	98	98%	186	6.89
August	2006	23	\$2,937,300	\$130,220	\$127,708	\$116,000	124	124	98%	187	8.13
September	2006	31	\$4,110,717	\$133,679	\$132,603	\$142,000	111	111	99%	198	6.39
October	2006	25	\$3,108,400	\$129,256	\$124,336	\$129,500	98	103	96%	183	7.32
November	2006	21	\$2,879,393	\$138,429	\$137,113	\$134,500	79	79	99%	192	9.14
December	2006	17	\$1,899,035	\$114,443	\$111,707	\$119,900	80	91	97%	184	10.82
Annual	-	268	\$33,293,525	\$126,944	\$124,229	\$126,500	91	98	97%	164	7.34

## Tate

### Sales and Inventory Report for 2006-1-1 - 2006-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
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January	2006	11	\$1,553,800	\$147,681	\$141,254	\$137,900	137	161	95%	141	12.82
February	2006	27	\$3,557,050	\$136,553	\$131,742	\$132,450	111	121	96%	157	5.81
March	2006	28	\$3,533,095	\$129,646	\$126,181	\$112,200	113	119	97%	166	5.93
April	2006	37	\$4,962,085	\$138,939	\$134,110	\$110,000	108	128	96%	160	4.32
May	2006	26	\$3,546,468	\$141,243	\$136,402	\$124,250	114	128	96%	159	6.12
June	2006	18	\$2,527,302	\$143,261	\$140,405	\$136,750	127	138	98%	159	8.83
July	2006	22	\$3,483,819	\$164,700	\$158,355	\$147,350	162	176	96%	164	7.45
August	2006	35	\$4,517,293	\$133,019	\$129,065	\$125,000	62	66	97%	176	5.03
September	2006	19	\$2,556,900	\$142,305	\$134,573	\$105,500	136	154	94%	155	8.16
October	2006	24	\$3,709,763	\$158,668	\$154,573	\$161,500	105	127	97%	161	6.71
November	2006	20	\$2,411,000	\$124,745	\$120,550	\$119,000	85	104	96%	151	7.55
December	2006	18	\$2,052,100	\$117,966	\$114,005	\$91,500	143	163	96%	150	8.33
Annual	-	285	\$38,410,675	\$139,447	\$134,774	\$128,000	113	127	96%	158	6.65

## Tunica

### Sales and Inventory Report for 2006-1-1 - 2006-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2006	1	\$65,000	\$69,900	\$65,000	\$65,000	7	7	92%	10	10
March	2006	4	\$376,900	\$95,700	\$94,225	\$90,950	44	44	98%	13	3.25
April	2006	1	\$42,000	\$44,900	\$42,000	\$42,000	34	34	93%	15	15
May	2006	2	\$158,900	\$79,900	\$79,450	\$79,450	110	110	99%	15	7.5
June	2006	4	\$597,500	\$155,500	\$149,375	\$115,250	103	112	96%	24	6
July	2006	1	\$67,000	\$65,000	\$67,000	\$67,000	120	120	103%	24	24
August	2006	7	\$966,800	\$142,400	\$138,114	\$122,000	86	96	96%	25	3.57
September	2006	3	\$239,500	\$84,966	\$79,833	\$89,500	96	107	93%	21	7
October	2006	5	\$505,360	\$108,160	\$101,072	\$78,860	77	113	93%	25	5
November	2006	2	\$208,000	\$105,450	\$104,000	\$104,000	86	86	98%	20	10
December	2006	1	\$179,100	\$174,900	\$179,100	\$179,100	35	35	102%	21	21
Annual	-	31	\$3,406,060	\$113,635	\$109,872	\$92,000	79	89	96%	18	6.97

## Panola

Sales and Inventory Report for 2006-1-1 - 2006-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2006	2	\$78,600	\$39,600	\$39,300	\$39,300	33	33	99%	44	22
February	2006	4	\$365,500	\$93,275	\$91,375	\$78,250	72	102	97%	48	12
March	2006	3	\$306,885	\$104,728	\$102,295	\$142,385	52	52	97%	52	17.33
April	2006	7	\$913,780	\$139,445	\$130,540	\$79,000	314	314	93%	48	6.86
May	2006	4	\$267,500	\$77,475	\$66,875	\$79,000	32	74	86%	46	11.5
June	2006	7	\$911,389	\$140,947	\$130,198	\$140,696	212	212	92%	50	7.14
July	2006	11	\$1,211,274	\$112,353	\$110,115	\$132,000	144	152	98%	48	4.36
August	2006	7	\$829,504	\$123,647	\$118,500	\$110,000	181	337	95%	49	7
September	2006	9	\$813,690	\$91,018	\$90,410	\$99,900	64	64	99%	46	5.11
October	2006	6	\$488,525	\$82,800	\$81,420	\$53,500	62	62	98%	46	7.67
November	2006	4	\$391,214	\$100,323	\$97,803	\$99,607	74	74	97%	57	14.25
December	2006	7	\$688,642	\$109,969	\$98,377	\$80,000	145	170	89%	54	7.71
Annual	-	71	\$7,266,503	\$107,430	\$102,345	\$90,000	133	156	95%	49	8.28