

**Residential - Entire MLS Entry (multiple counties included)**
**Sales and Inventory Report for 2007-1-1 - 2007-12-31**

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2007	269	\$45,900,711	\$173,059	\$170,634	\$158,620	97	112	98%	2,686	9.99
February	2007	338	\$57,275,914	\$172,680	\$169,455	\$152,000	104	130	98%	2,784	8.24
March	2007	390	\$66,828,930	\$174,300	\$171,356	\$155,000	104	126	98%	2,823	7.24
April	2007	330	\$55,026,300	\$169,588	\$166,746	\$153,280	101	125	98%	2,964	8.98
May	2007	403	\$65,665,771	\$165,945	\$162,942	\$149,900	111	139	98%	3,070	7.62
June	2007	377	\$63,634,812	\$171,702	\$168,792	\$156,000	93	117	98%	3,161	8.38
July	2007	357	\$60,277,393	\$171,796	\$168,844	\$163,500	106	130	98%	3,309	9.27
August	2007	356	\$59,828,224	\$172,898	\$168,056	\$154,398.50	105	126	97%	3,395	9.54
September	2007	284	\$48,304,567	\$174,222	\$170,086	\$160,450	120	138	97%	3,443	12.12
October	2007	291	\$47,423,560	\$167,771	\$162,967	\$154,000	114	129	97%	3,467	11.91
November	2007	260	\$43,656,671	\$172,993	\$167,910	\$151,000	103	131	97%	3,498	13.45
December	2007	265	\$44,503,144	\$175,207	\$167,936	\$158,000	131	159	95%	3,350	12.64
Annual	-	3,920	\$658,325,997	\$171,699	\$167,940	\$155,000	107	130	97%	3,163	9.68

**DeSoto**
**Sales and Inventory Report for 2007-1-1 - 2007-12-31**

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2007	228	\$41,241,865	\$183,078	\$180,885	\$163,000	96	113	98%	2,133	9.36
February	2007	281	\$48,967,089	\$176,918	\$174,260	\$152,995	97	128	98%	2,208	7.86
March	2007	313	\$57,053,487	\$184,826	\$182,279	\$162,500	101	122	98%	2,242	7.16
April	2007	263	\$45,237,070	\$174,611	\$172,004	\$157,500	96	121	98%	2,338	8.89
May	2007	336	\$57,746,894	\$174,608	\$171,865	\$158,950	113	141	98%	2,423	7.21
June	2007	310	\$55,490,155	\$181,719	\$179,000	\$164,450	94	121	98%	2,516	8.12

July	2007	316	\$55,177,662	\$177,467	\$174,612	\$165,000	108	132	98%	2,626	8.31
August	2007	288	\$52,370,819	\$186,651	\$181,843	\$163,875	104	125	97%	2,671	9.27
September	2007	243	\$43,871,488	\$185,043	\$180,541	\$170,000	122	141	97%	2,693	11.08
October	2007	226	\$39,498,897	\$179,463	\$174,773	\$163,992.50	120	135	97%	2,700	11.95
November	2007	219	\$38,820,934	\$182,294	\$177,264	\$154,900	104	134	97%	2,734	12.48
December	2007	215	\$38,732,179	\$187,042	\$180,149	\$172,100	136	169	96%	2,615	12.16
Annual	-	3,238	\$574,208,539	\$180,891	\$177,334	\$162,488.50	107	131	98%	2,492	9.24

## Marshall

### Sales and Inventory Report for 2007-1-1 - 2007-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2007	13	\$1,382,104	\$111,446	\$106,315	\$117,000	92	92	95%	182	14
February	2007	16	\$2,260,615	\$148,501	\$141,288	\$143,250	146	158	95%	182	11.38
March	2007	24	\$3,220,912	\$138,191	\$134,204	\$138,200	147	147	97%	182	7.58
April	2007	24	\$2,873,375	\$120,285	\$119,723	\$139,250	120	156	99%	205	8.54
May	2007	16	\$1,904,770	\$124,316	\$119,048	\$108,410	83	91	95%	210	13.13
June	2007	29	\$3,475,302	\$123,045	\$119,838	\$135,100	100	106	97%	206	7.1
July	2007	12	\$1,481,800	\$126,325	\$123,483	\$124,950	90	161	97%	233	19.42
August	2007	18	\$2,043,347	\$118,190	\$113,519	\$105,000	111	111	96%	252	14
September	2007	19	\$2,026,300	\$111,132	\$106,647	\$114,900	109	129	95%	262	13.79
October	2007	28	\$3,095,513	\$115,386	\$110,554	\$122,750	85	113	95%	268	9.57
November	2007	17	\$2,004,026	\$121,576	\$117,883	\$85,000	118	160	96%	268	15.76
December	2007	18	\$1,877,800	\$112,136	\$104,322	\$111,000	108	119	93%	252	14
Annual	-	234	\$27,645,864	\$122,463	\$118,144	\$123,000	110	128	96%	225	11.54

## Tate

### Sales and Inventory Report for 2007-1-1 - 2007-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
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January	2007	10	\$1,001,300	\$103,230	\$100,130	\$87,450	156	178	96%	148	14.8
February	2007	18	\$2,760,015	\$157,990	\$153,334	\$157,307.50	144	144	97%	159	8.83
March	2007	24	\$3,130,240	\$135,712	\$130,426	\$118,495	108	139	96%	159	6.63
April	2007	24	\$4,112,735	\$176,535	\$171,363	\$157,500	126	138	97%	173	7.21
May	2007	26	\$3,603,490	\$142,839	\$138,595	\$129,795.50	96	135	97%	172	6.62
June	2007	19	\$2,681,635	\$144,836	\$141,138	\$122,000	57	102	97%	178	9.37
July	2007	12	\$1,748,900	\$148,941	\$145,741	\$164,950	95	95	97%	182	15.17
August	2007	27	\$3,431,150	\$130,812	\$127,079	\$120,000	111	151	97%	202	7.48
September	2007	9	\$1,262,741	\$142,409	\$140,304	\$150,000	150	166	98%	203	22.56
October	2007	14	\$1,728,400	\$129,142	\$123,457	\$113,250	72	78	95%	212	15.14
November	2007	11	\$1,014,800	\$97,090	\$92,254	\$84,000	69	85	95%	202	18.36
December	2007	10	\$1,502,527	\$156,130	\$150,252	\$155,250	117	117	96%	204	20.4
Annual	-	204	\$27,977,933	\$141,539	\$137,146	\$126,995	107	129	96%	183	10.76

## Tunica

### Sales and Inventory Report for 2007-1-1 - 2007-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2007	2	\$233,500	\$124,450	\$116,750	\$116,750	32	32	93%	21	10.5
February	2007	6	\$829,955	\$151,450	\$138,325	\$124,450	67	67	91%	22	3.67
March	2007	2	\$214,000	\$119,950	\$107,000	\$107,000	5	5	89%	27	13.5
May	2007	3	\$303,000	\$104,300	\$101,000	\$62,000	434	457	96%	31	10.33
June	2007	1	\$73,400	\$74,900	\$73,400	\$73,400	137	137	97%	27	27
July	2007	4	\$487,000	\$126,625	\$121,750	\$104,250	100	100	96%	23	5.75
August	2007	4	\$408,000	\$104,425	\$102,000	\$104,000	122	122	97%	26	6.5
October	2007	4	\$442,600	\$116,050	\$110,650	\$91,200	62	86	95%	33	8.25
November	2007	4	\$678,800	\$179,200	\$169,700	\$172,900	35	35	94%	39	9.75
December	2007	4	\$503,900	\$138,450	\$125,975	\$111,500	29	29	90%	40	10
Annual	-	34	\$4,174,155	\$130,714	\$122,769	\$102,000	97	102	93%	24	8.47

## Panola

### Sales and Inventory Report for 2007-1-1 - 2007-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2007	4	\$537,492	\$138,393	\$134,373	\$139,007.50	112	112	97%	57	14.25
February	2007	5	\$747,135	\$157,446	\$149,427	\$156,265	190	190	94%	59	11.8
March	2007	10	\$1,084,974	\$114,999	\$108,497	\$95,500	158	158	94%	56	5.6
April	2007	9	\$1,089,580	\$127,321	\$121,064	\$120,000	151	151	95%	55	6.11
May	2007	9	\$1,147,917	\$128,840	\$127,546	\$131,315	62	62	98%	54	6
June	2007	5	\$654,715	\$140,438	\$130,943	\$115,000	64	64	93%	51	10.2
July	2007	5	\$514,131	\$106,795	\$102,826	\$63,000	86	86	96%	52	10.4
August	2007	3	\$225,500	\$82,833	\$75,166	\$90,000	176	176	90%	59	19.67
September	2007	6	\$619,888	\$96,565	\$103,314	\$80,850	77	77	106%	68	11.33
October	2007	6	\$866,500	\$156,133	\$144,416	\$80,250	45	45	92%	75	12.5
November	2007	2	\$164,000	\$90,000	\$82,000	\$82,000	127	127	91%	85	42.5
December	2007	4	\$555,662	\$140,490	\$138,915	\$137,941	177	177	98%	84	21
Annual	-	68	\$8,207,494	\$125,574	\$120,698	\$109,250	116	116	96%	63	11.12