



Residential - Entire MLS Entry (multiple counties included)

Sales and Inventory Report for 2012-1-1 - 2012-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2012	130	\$17,038,436	\$137,539	\$131,064	\$126,312.50	133	143	95%	1,617	12.44
February	2012	184	\$26,642,885	\$152,173	\$144,798	\$135,000	125	157	95%	1,659	9.02
March	2012	221	\$28,456,130	\$135,217	\$128,760	\$120,000	101	124	95%	1,638	7.41
April	2012	212	\$30,864,379	\$151,724	\$145,586	\$139,950	121	143	95%	1,613	7.61
May	2012	258	\$36,570,421	\$146,967	\$141,745	\$130,000	97	109	96%	1,719	6.66
June	2012	230	\$33,726,685	\$152,001	\$146,637	\$139,900	112	125	96%	1,794	7.8
July	2012	254	\$38,069,161	\$155,137	\$149,878	\$147,750	-24	-7	96%	1,821	7.17
August	2012	279	\$37,785,074	\$140,755	\$135,430	\$128,000	96	107	96%	1,817	6.51
September	2012	236	\$32,490,743	\$142,978	\$137,672	\$134,950	96	112	96%	1,780	7.54
October	2012	238	\$35,190,448	\$154,805	\$147,859	\$137,450	-63	-54	95%	1,786	7.5
November	2012	210	\$29,895,640	\$148,901	\$142,360	\$132,000	132	160	95%	1,750	8.33
December	2012	177	\$24,320,774	\$144,057	\$137,405	\$126,500	112	121	95%	1,749	9.88
Annual	-	2,629	\$371,050,776	\$147,141	\$141,137	\$132,000	82	98	95%	1,729	7.89

DeSoto

Sales and Inventory Report for 2012-1-1 - 2012-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2012	109	\$14,682,631	\$140,882	\$134,703	\$130,010	134	141	95%	1,111	10.19
February	2012	148	\$23,288,495	\$164,015	\$157,354	\$143,500	127	155	95%	1,136	7.68
March	2012	172	\$23,644,257	\$142,609	\$137,466	\$127,250	100	127	96%	1,136	6.6
April	2012	177	\$27,269,740	\$159,532	\$154,066	\$147,500	110	132	96%	1,115	6.3
May	2012	212	\$31,357,338	\$151,700	\$147,911	\$131,750	85	90	97%	1,205	5.68
June	2012	192	\$29,515,586	\$158,901	\$153,727	\$147,000	107	121	96%	1,284	6.69

July	2012	216	\$33,181,461	\$158,635	\$153,617	\$154,700	84	103	96%	1,303	6.03
August	2012	221	\$31,872,758	\$148,757	\$144,220	\$137,000	83	96	96%	1,301	5.89
September	2012	192	\$27,246,580	\$146,772	\$141,909	\$137,950	85	99	96%	1,279	6.66
October	2012	196	\$30,652,588	\$162,490	\$156,390	\$145,607.50	-105	-94	96%	1,285	6.56
November	2012	166	\$24,463,766	\$152,666	\$147,372	\$139,512.50	118	143	96%	1,270	7.65
December	2012	132	\$19,326,103	\$152,642	\$146,409	\$139,000	109	112	95%	1,271	9.63
Annual	-	2,133	\$316,501,303	\$153,645	\$148,383	\$139,900	82	97	96%	1,225	6.89

Marshall

Sales and Inventory Report for 2012-1-1 - 2012-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2012	11	\$1,571,125	\$152,763	\$142,829	\$120,000	109	158	93%	158	14.36
February	2012	12	\$993,790	\$97,058	\$82,815	\$56,250	119	200	85%	154	12.83
March	2012	14	\$1,270,965	\$97,609	\$90,783	\$80,950	272	298	93%	143	10.21
April	2012	10	\$906,614	\$104,018	\$90,661	\$77,000	263	291	87%	148	14.8
May	2012	14	\$1,862,793	\$144,242	\$133,056	\$92,549.50	178	291	92%	161	11.5
June	2012	8	\$758,599	\$99,062	\$94,824	\$78,549.50	127	175	95%	167	20.88
July	2012	9	\$1,501,800	\$170,544	\$166,866	\$89,000	130	130	97%	173	19.22
August	2012	15	\$1,478,258	\$108,500	\$98,550	\$75,000	169	169	90%	176	11.73
September	2012	10	\$1,122,550	\$123,050	\$112,255	\$119,750	135	158	91%	180	18
October	2012	11	\$844,700	\$83,186	\$76,790	\$63,000	139	139	92%	177	16.09
November	2012	14	\$1,244,414	\$99,757	\$88,886	\$95,000	149	193	89%	160	11.43
December	2012	20	\$2,089,400	\$111,775	\$104,470	\$74,000	185	196	93%	151	7.55
Annual	-	148	\$15,645,008	\$114,890	\$105,709	\$83,549.50	169	203	92%	162	13.14

Tate

Sales and Inventory Report for 2012-1-1 - 2012-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
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January	2012	4	\$403,900	\$104,700	\$100,975	\$103,450	111	128	96%	172	43
February	2012	12	\$1,091,700	\$99,683	\$90,975	\$82,500	141	201	91%	190	15.83
March	2012	19	\$2,314,510	\$130,981	\$121,816	\$90,000	156	157	93%	182	9.58
April	2012	14	\$1,526,000	\$120,510	\$109,000	\$102,500	169	184	90%	172	12.29
May	2012	13	\$1,605,090	\$130,046	\$123,468	\$85,000	154	170	94%	177	13.62
June	2012	14	\$1,904,900	\$141,060	\$136,064	\$116,500	111	111	96%	177	12.64
July	2012	14	\$1,869,500	\$138,825	\$133,535	\$111,750	-1953	-1909	96%	188	13.43
August	2012	22	\$2,612,758	\$125,713	\$118,761	\$114,500	114	122	94%	185	8.41
September	2012	15	\$1,530,806	\$109,476	\$102,053	\$95,000	181	237	93%	172	11.47
October	2012	16	\$1,529,350	\$101,487	\$95,584	\$99,650	138	149	94%	170	10.63
November	2012	10	\$1,100,171	\$121,619	\$110,017	\$109,335.50	186	198	90%	171	17.1
December	2012	8	\$712,070	\$98,724	\$89,008	\$55,000	85	187	90%	175	21.88
Annual	-	161	\$18,200,755	\$120,729	\$113,048	\$99,000	-39	-14	93%	178	13.27

Tunica

Sales and Inventory Report for 2012-1-1 - 2012-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
February	2012	2	\$213,500	\$119,950	\$106,750	\$106,750	76	76	88%	11	5.5
March	2012	1	\$63,000	\$64,900	\$63,000	\$63,000	21	21	97%	13	13
April	2012	1	\$93,425	\$87,120	\$93,425	\$93,425	66	66	107%	14	14
May	2012	6	\$590,000	\$116,916	\$98,333	\$64,950	32	74	84%	16	2.67
June	2012	4	\$193,000	\$59,850	\$48,250	\$26,500	246	246	80%	13	3.25
July	2012	3	\$226,900	\$80,666	\$75,633	\$45,900	58	58	93%	8	2.67
August	2012	2	\$88,500	\$55,000	\$44,250	\$44,250	13	13	80%	10	5
September	2012	1	\$155,000	\$159,900	\$155,000	\$155,000	52	52	96%	10	10
November	2012	3	\$410,900	\$154,633	\$136,966	\$116,900	225	225	88%	13	4.33
December	2012	3	\$272,100	\$94,266	\$90,700	\$67,600	72	102	96%	14	4.67
Annual	-	26	\$2,306,325	\$99,670	\$88,704	\$64,950	98	111	88%	10	4.62

Panola

Sales and Inventory Report for 2012-1-1 - 2012-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2012	2	\$74,000	\$44,450	\$37,000	\$37,000	354	354	83%	57	28.5
February	2012	1	\$185,000	\$210,700	\$185,000	\$185,000	195	195	87%	60	60
March	2012	3	\$221,000	\$126,266	\$73,666	\$40,000	-1051	-1051	58%	64	21.33
April	2012	3	\$263,600	\$95,033	\$87,866	\$58,000	143	238	92%	69	23
May	2012	4	\$369,900	\$101,350	\$92,475	\$100,950	138	138	91%	63	15.75
June	2012	4	\$453,000	\$122,425	\$113,250	\$120,000	216	216	92%	61	15.25
July	2012	2	\$163,500	\$88,992	\$81,750	\$81,750	144	144	91%	58	29
August	2012	4	\$265,250	\$74,950	\$66,312	\$44,500	183	183	88%	62	15.5
September	2012	3	\$508,699	\$176,600	\$169,566	\$145,000	234	234	96%	55	18.33
October	2012	2	\$209,699	\$112,450	\$104,849	\$104,849.50	36	36	93%	54	27
November	2012	5	\$412,153	\$84,000	\$82,430	\$90,000	272	272	98%	50	10
Annual	-	33	\$3,125,801	\$106,396	\$94,721	\$80,000	83	92	89%	54	19.64