

Residential - Entire MLS Entry (multiple counties included)



Sales and Inventory Report for 2013-1-1 - 2013-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2013	178	\$26,030,342	\$152,087	\$146,237	\$138,500	104	128	96%	1,708	9.6
February	2013	216	\$27,962,177	\$134,922	\$129,454	\$121,000	106	121	95%	1,709	7.91
March	2013	237	\$32,303,658	\$141,828	\$136,302	\$126,900	114	126	96%	1,722	7.27
April	2013	238	\$34,364,891	\$150,170	\$144,390	\$136,130	116	133	96%	1,755	7.37
May	2013	312	\$43,950,663	\$145,378	\$140,867	\$139,700	115	125	96%	1,846	5.92
June	2013	292	\$47,339,174	\$168,561	\$162,120	\$145,250	123	132	96%	1,840	6.3
July	2013	318	\$47,597,573	\$154,563	\$149,677	\$143,000	109	120	96%	1,887	5.93
August	2013	334	\$50,356,267	\$155,568	\$150,767	\$146,950	104	109	96%	1,821	5.45
September	2013	247	\$35,092,378	\$146,819	\$142,074	\$139,000	94	101	96%	1,823	7.38
October	2013	277	\$38,636,983	\$144,904	\$139,483	\$134,900	125	133	96%	1,813	6.55
November	2013	242	\$36,414,817	\$155,815	\$150,474	\$149,550	101	112	96%	1,805	7.46
December	2013	270	\$38,645,008	\$148,808	\$143,129	\$135,500	112	122	96%	1,698	6.29
Annual	-	3,161	\$458,693,931	\$150,441	\$145,110	\$139,000	111	122	96%	1,786	6.78

DeSoto

Sales and Inventory Report for 2013-1-1 - 2013-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2013	149	\$22,234,791	\$154,525	\$149,226	\$140,000	98	116	96%	1,260	8.46
February	2013	173	\$23,857,386	\$143,013	\$137,903	\$131,000	104	118	96%	1,254	7.25
March	2013	188	\$27,191,023	\$150,433	\$144,633	\$134,850	110	122	96%	1,271	6.76
April	2013	204	\$29,772,603	\$151,077	\$145,944	\$138,250	115	134	96%	1,309	6.42
May	2013	254	\$37,406,164	\$151,229	\$147,268	\$142,750	111	121	97%	1,354	5.33
June	2013	239	\$40,090,699	\$173,865	\$167,743	\$149,900	125	135	96%	1,354	5.67

July	2013	256	\$40,269,574	\$161,462	\$157,303	\$148,375	106	118	97%	1,392	5.44
August	2013	273	\$43,823,828	\$165,235	\$160,526	\$155,000	100	103	97%	1,317	4.82
September	2013	210	\$30,623,378	\$150,200	\$145,825	\$142,000	91	96	97%	1,311	6.24
October	2013	218	\$32,369,732	\$153,170	\$148,485	\$139,450	114	125	96%	1,307	6
November	2013	206	\$32,331,310	\$161,896	\$156,948	\$152,500	98	103	96%	1,296	6.29
December	2013	230	\$34,821,711	\$156,532	\$151,398	\$139,950	99	105	96%	1,202	5.23
Annual	-	2,600	\$394,792,199	\$156,755	\$151,843	\$144,267.50	106	116	96%	1,302	6.01

Marshall

Sales and Inventory Report for 2013-1-1 - 2013-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2013	5	\$425,151	\$92,290	\$85,030	\$62,500	102	102	92%	134	26.8
February	2013	18	\$1,628,265	\$97,728	\$90,459	\$85,797.50	135	162	92%	128	7.11
March	2013	8	\$969,403	\$124,375	\$121,175	\$103,950	99	99	97%	126	15.75
April	2013	8	\$1,387,530	\$186,250	\$173,441	\$101,250	265	265	93%	125	15.63
May	2013	12	\$890,474	\$83,766	\$74,206	\$59,587.50	144	144	88%	140	11.67
June	2013	17	\$1,732,275	\$107,105	\$101,898	\$118,000	54	54	95%	137	8.06
July	2013	19	\$2,103,750	\$116,884	\$110,723	\$135,000	148	163	94%	135	7.11
August	2013	20	\$1,874,100	\$96,860	\$93,705	\$81,500	77	111	96%	132	6.6
September	2013	10	\$859,400	\$92,547	\$85,940	\$85,000	89	125	92%	125	12.5
October	2013	12	\$1,124,101	\$96,698	\$93,675	\$93,750	282	282	96%	127	10.58
November	2013	8	\$782,464	\$104,712	\$97,808	\$57,500	84	91	93%	127	15.88
December	2013	8	\$665,700	\$95,187	\$83,212	\$68,250	280	320	87%	126	15.75
Annual	-	145	\$14,442,613	\$106,031	\$99,604	\$85,000	138	153	93%	130	10.76

Tate

Sales and Inventory Report for 2013-1-1 - 2013-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
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January	2013	13	\$2,052,900	\$168,092	\$157,915	\$174,900	162	242	93%	166	12.77
February	2013	10	\$1,043,670	\$112,565	\$104,367	\$92,500	119	140	92%	175	17.5
March	2013	14	\$1,413,836	\$104,850	\$100,988	\$100,750	265	291	96%	170	12.14
April	2013	10	\$1,272,061	\$138,780	\$127,206	\$126,375	92	92	91%	168	16.8
May	2013	22	\$2,724,900	\$130,229	\$123,859	\$145,750	181	197	95%	186	8.45
June	2013	17	\$2,361,300	\$145,270	\$138,900	\$125,400	108	118	95%	186	10.94
July	2013	15	\$1,642,900	\$117,493	\$109,526	\$80,000	133	139	93%	194	12.93
August	2013	24	\$3,208,298	\$141,675	\$133,679	\$132,325	183	183	94%	199	8.29
September	2013	14	\$1,386,000	\$104,092	\$99,000	\$99,000	65	69	95%	211	15.07
October	2013	16	\$1,848,000	\$121,975	\$115,500	\$112,500	153	153	94%	205	12.81
November	2013	16	\$2,461,255	\$163,443	\$153,828	\$165,750	140	228	94%	203	12.69
December	2013	17	\$2,037,199	\$127,858	\$119,835	\$120,000	172	207	93%	193	11.35
Annual	-	188	\$23,452,319	\$132,241	\$124,746	\$122,250	152	175	94%	188	12

Tunica

Sales and Inventory Report for 2013-1-1 - 2013-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
February	2013	2	\$178,506	\$103,950	\$89,253	\$89,253	20	20	85%	15	7.5
March	2013	3	\$252,500	\$84,100	\$84,166	\$37,500	6	127	100%	14	4.67
April	2013	1	\$100,000	\$100,000	\$100,000	\$100,000	75	221	100%	11	11
May	2013	3	\$196,400	\$71,333	\$65,466	\$59,000	84	161	91%	13	4.33
June	2013	1	\$235,000	\$280,000	\$235,000	\$235,000	32	32	83%	12	12
July	2013	2	\$422,400	\$229,200	\$211,200	\$211,200	102	102	92%	15	7.5
August	2013	2	\$175,000	\$97,450	\$87,500	\$87,500	64	64	89%	16	8
September	2013	1	\$154,000	\$154,900	\$154,000	\$154,000	181	181	99%	11	11
October	2013	2	\$201,000	\$104,375	\$100,500	\$100,500	66	66	96%	12	6
December	2013	1	\$51,570	\$48,000	\$51,570	\$51,570	48	48	107%	11	11
Annual	-	18	\$1,966,376	\$117,730	\$109,243	\$91,500	62	103	92%	11	7.33

Panola

Sales and Inventory Report for 2013-1-1 - 2013-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2013	5	\$615,500	\$126,680	\$123,100	\$122,000	161	269	97%	51	10.2
February	2013	4	\$256,400	\$67,700	\$64,100	\$25,700	80	110	94%	56	14
March	2013	5	\$557,690	\$115,300	\$111,538	\$118,500	92	92	96%	53	10.6
April	2013	2	\$66,468	\$61,500	\$33,234	\$33,234	122	122	54%	53	26.5
May	2013	6	\$393,000	\$69,000	\$65,500	\$68,000	68	68	94%	60	10
June	2013	5	\$327,500	\$71,740	\$65,500	\$80,000	545	600	91%	57	11.4
July	2013	4	\$322,500	\$89,950	\$80,625	\$88,750	205	205	89%	56	14
August	2013	4	\$460,947	\$119,350	\$115,236	\$70,511.50	208	208	96%	57	14.25
October	2013	5	\$756,400	\$181,760	\$151,280	\$80,000	118	118	83%	65	13
November	2013	3	\$209,874	\$77,133	\$69,958	\$55,000	135	135	90%	62	20.67
December	2013	6	\$660,299	\$116,583	\$110,049	\$92,700	93	93	94%	63	10.5
Annual	-	49	\$4,626,578	\$103,128	\$94,419	\$70,900	167	186	91%	53	12.98