



Residential - Entire MLS Entry (multiple counties included)

Sales and Inventory Report for 2014-1-1 - 2014-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2014	182	\$26,039,843	\$148,870	\$143,076	\$139,475	112	122	96%	1,598	8.78
February	2014	225	\$31,326,894	\$145,093	\$139,230	\$133,500	117	132	95%	1,625	7.22
March	2014	248	\$38,327,839	\$159,330	\$154,547	\$149,900	115	134	96%	1,625	6.55
April	2014	296	\$46,729,872	\$162,964	\$157,871	\$151,625	113	122	96%	1,660	5.61
May	2014	309	\$50,428,769	\$168,578	\$163,199	\$152,500	101	112	96%	1,687	5.46
June	2014	321	\$53,070,338	\$171,074	\$165,328	\$155,000	105	123	96%	1,730	5.39
July	2014	351	\$56,559,308	\$166,425	\$161,137	\$151,000	100	118	96%	1,703	4.85
August	2014	344	\$53,372,239	\$160,386	\$155,151	\$150,000	79	88	96%	1,704	4.95
September	2014	259	\$42,748,739	\$170,335	\$165,053	\$155,000	105	116	96%	1,702	6.57
October	2014	258	\$40,381,025	\$161,901	\$156,515	\$148,250	109	121	96%	1,723	6.68
November	2014	228	\$35,100,811	\$158,921	\$153,950	\$141,750	113	119	96%	1,736	7.61
December	2014	271	\$41,215,353	\$158,077	\$152,086	\$149,500	111	129	96%	1,664	6.14
Annual	-	3,292	\$515,301,030	\$161,921	\$156,531	\$149,000	106	119	96%	1,680	6.12

DeSoto

Sales and Inventory Report for 2014-1-1 - 2014-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2014	149	\$22,360,767	\$155,288	\$150,072	\$148,000	113	124	96%	1,116	7.49
February	2014	186	\$27,558,785	\$153,650	\$148,165	\$143,250	112	126	96%	1,144	6.15
March	2014	200	\$32,636,788	\$167,946	\$163,183	\$157,700	111	131	97%	1,138	5.69
April	2014	250	\$40,931,411	\$168,492	\$163,725	\$154,500	104	112	97%	1,177	4.71
May	2014	269	\$45,680,051	\$175,391	\$169,814	\$155,000	99	111	96%	1,200	4.46
June	2014	269	\$46,539,807	\$178,731	\$173,010	\$162,000	99	110	96%	1,244	4.62

July	2014	303	\$51,403,765	\$174,595	\$169,649	\$161,000	87	105	97%	1,227	4.05
August	2014	277	\$45,260,340	\$168,420	\$163,394	\$154,000	74	83	97%	1,228	4.43
September	2014	215	\$36,436,015	\$174,390	\$169,469	\$163,500	88	101	97%	1,234	5.74
October	2014	214	\$35,334,975	\$169,658	\$165,116	\$155,000	98	107	97%	1,240	5.79
November	2014	183	\$29,441,353	\$165,318	\$160,881	\$145,000	97	99	97%	1,252	6.84
December	2014	227	\$36,153,063	\$165,011	\$159,264	\$153,000	106	121	96%	1,200	5.29
Annual	-	2,742	\$449,737,120	\$169,130	\$164,017	\$155,000	98	110	96%	1,200	5.25

Marshall

Sales and Inventory Report for 2014-1-1 - 2014-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2014	11	\$981,455	\$93,426	\$89,223	\$73,000	108	141	95%	125	11.36
February	2014	14	\$1,296,400	\$103,807	\$92,600	\$71,750	196	226	89%	120	8.57
March	2014	12	\$1,507,900	\$132,266	\$125,658	\$137,500	122	134	95%	118	9.83
April	2014	14	\$1,667,004	\$124,107	\$119,071	\$81,750	134	134	95%	123	8.79
May	2014	13	\$1,370,255	\$109,092	\$105,404	\$126,250	123	128	96%	122	9.38
June	2014	16	\$1,857,525	\$120,837	\$116,095	\$116,250	126	261	96%	117	7.31
July	2014	12	\$1,475,637	\$133,991	\$122,969	\$121,800	107	107	91%	124	10.33
August	2014	16	\$1,713,300	\$113,206	\$107,081	\$98,750	103	103	94%	130	8.13
September	2014	14	\$2,081,200	\$156,528	\$148,657	\$132,750	168	168	94%	129	9.21
October	2014	13	\$1,216,900	\$103,276	\$93,607	\$77,000	202	279	90%	140	10.77
November	2014	20	\$3,046,219	\$160,448	\$152,310	\$148,950	143	186	94%	128	6.4
December	2014	14	\$1,799,941	\$134,385	\$128,567	\$128,000	159	159	95%	128	9.14
Annual	-	169	\$20,013,736	\$125,448	\$118,424	\$116,000	141	171	94%	125	8.88

Tate

Sales and Inventory Report for 2014-1-1 - 2014-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
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January	2014	10	\$933,567	\$100,270	\$93,356	\$84,500	90	90	93%	183	18.3
February	2014	13	\$1,538,000	\$124,535	\$118,307	\$110,000	156	186	94%	183	14.08
March	2014	21	\$2,696,000	\$133,747	\$128,380	\$120,000	130	136	95%	186	8.86
April	2014	18	\$2,671,564	\$158,083	\$148,420	\$149,500	219	259	93%	185	10.28
May	2014	14	\$1,904,906	\$140,392	\$136,064	\$131,500	133	133	96%	187	13.36
June	2014	17	\$2,458,867	\$149,847	\$144,639	\$133,000	127	158	96%	185	10.88
July	2014	19	\$2,067,206	\$114,184	\$108,800	\$109,500	247	282	95%	176	9.26
August	2014	24	\$3,065,567	\$133,949	\$127,731	\$124,500	141	153	95%	166	6.92
September	2014	15	\$1,709,624	\$121,219	\$113,974	\$108,500	290	290	94%	171	11.4
October	2014	14	\$1,739,700	\$133,278	\$124,264	\$140,000	205	205	93%	176	12.57
November	2014	15	\$1,758,539	\$124,340	\$117,235	\$110,000	227	227	94%	177	11.8
December	2014	18	\$2,126,900	\$126,188	\$118,161	\$97,500	131	214	93%	160	8.89
Annual	-	198	\$24,670,440	\$131,281	\$124,598	\$121,000	175	196	94%	178	10.79

Tunica

Sales and Inventory Report for 2014-1-1 - 2014-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2014	1	\$55,154	\$50,000	\$55,154	\$55,154	44	44	110%	12	12
April	2014	1	\$51,000	\$59,900	\$51,000	\$51,000	28	28	85%	12	12
May	2014	1	\$56,157	\$49,875	\$56,157	\$56,157	18	18	112%	13	13
June	2014	3	\$253,000	\$101,833	\$84,333	\$57,000	255	307	82%	15	5
July	2014	2	\$215,000	\$127,450	\$107,500	\$107,500	54	54	84%	12	6
August	2014	2	\$365,000	\$182,500	\$182,500	\$182,500	1	1	100%	11	5.5
September	2014	1	\$43,000	\$44,999	\$43,000	\$43,000	32	32	95%	15	15
October	2014	1	\$93,900	\$89,900	\$93,900	\$93,900	106	106	104%	17	17
November	2014	1	\$147,000	\$150,000	\$147,000	\$147,000	53	53	98%	17	17
December	2014	1	\$100,000	\$104,900	\$100,000	\$100,000	422	422	95%	16	16
Annual	-	14	\$1,379,211	\$105,355	\$98,515	\$75,450	112	123	93%	12	10.29

Panola

Sales and Inventory Report for 2014-1-1 - 2014-12-31

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2014	1	\$42,000	\$47,900	\$42,000	\$42,000	253	253	87%	64	64
February	2014	1	\$32,000	\$40,000	\$32,000	\$32,000	199	199	80%	60	60
March	2014	5	\$433,623	\$91,040	\$86,724	\$85,000	172	172	95%	61	12.2
April	2014	2	\$184,000	\$78,700	\$92,000	\$92,000	304	304	116%	61	30.5
May	2014	3	\$220,000	\$76,300	\$73,333	\$63,000	130	130	96%	64	21.33
June	2014	4	\$561,000	\$149,300	\$140,250	\$156,000	304	304	93%	61	15.25
July	2014	3	\$243,500	\$92,800	\$81,166	\$97,000	601	622	87%	65	21.67
August	2014	5	\$329,630	\$70,560	\$65,926	\$34,000	46	46	93%	71	14.2
September	2014	2	\$410,900	\$197,450	\$205,450	\$205,450	192	192	104%	69	34.5
October	2014	6	\$637,500	\$116,716	\$106,250	\$80,250	179	179	91%	63	10.5
November	2014	3	\$254,800	\$90,023	\$84,933	\$81,900	308	308	94%	69	23
December	2014	1	\$17,000	\$19,900	\$17,000	\$17,000	103	103	85%	73	73
Annual	-	36	\$3,365,953	\$98,415	\$93,498	\$83,450	223	225	95%	65	21.67