

Residential - Entire MLS Entry (multiple counties included)
Sales and Inventory Report for 2015-1-1 - 2015-12-31

| Month | Year | Monthly Sales | Monthly Volume | Avg List \$ | Avg Sale \$ | Median Sold \$ | Avg DOM | Avg CDOM | % Sold/List | Current Inventory | Months Inventory |
|-----------|------|---------------|----------------|-------------|-------------|----------------|---------|----------|-------------|-------------------|------------------|
| January | 2015 | 191 | \$29,418,633 | \$159,004 | \$154,024 | \$149,000 | 103 | 115 | 96% | 1,540 | 8.06 |
| February | 2015 | 215 | \$34,227,455 | \$164,838 | \$159,197 | \$153,900 | 109 | 118 | 96% | 1,515 | 7.05 |
| March | 2015 | 293 | \$45,989,057 | \$161,350 | \$156,959 | \$152,000 | 112 | 122 | 97% | 1,451 | 4.95 |
| April | 2015 | 285 | \$45,650,569 | \$164,206 | \$160,177 | \$150,000 | 91 | 104 | 97% | 1,474 | 5.17 |
| May | 2015 | 343 | \$57,200,227 | \$171,254 | \$166,764 | \$157,000 | 106 | 115 | 97% | 1,527 | 4.45 |
| June | 2015 | 346 | \$62,070,039 | \$184,331 | \$179,393 | \$165,275 | 94 | 103 | 97% | 1,520 | 4.39 |
| July | 2015 | 383 | \$65,337,342 | \$175,491 | \$170,593 | \$160,000 | 91 | 103 | 97% | 1,584 | 4.14 |
| August | 2015 | 321 | \$54,823,904 | \$176,227 | \$170,790 | \$157,400 | 82 | 89 | 96% | 1,617 | 5.04 |
| September | 2015 | 313 | \$50,939,090 | \$167,904 | \$162,744 | \$155,088 | 91 | 100 | 96% | 1,606 | 5.13 |
| October | 2015 | 264 | \$42,897,634 | \$167,167 | \$162,491 | \$154,900 | 101 | 114 | 97% | 1,644 | 6.23 |
| November | 2015 | 222 | \$37,591,996 | \$173,670 | \$169,333 | \$164,450.50 | 90 | 97 | 97% | 1,637 | 7.37 |
| December | 2015 | 265 | \$43,979,514 | \$170,983 | \$165,960 | \$155,000 | 102 | 110 | 97% | 1,595 | 6.02 |
| Annual | - | 3,441 | \$570,125,460 | \$170,513 | \$165,685 | \$156,500 | 97 | 107 | 97% | 1,559 | 5.44 |

DeSoto
Sales and Inventory Report for 2015-1-1 - 2015-12-31

| Month | Year | Monthly Sales | Monthly Volume | Avg List \$ | Avg Sale \$ | Median Sold \$ | Avg DOM | Avg CDOM | % Sold/List | Current Inventory | Months Inventory |
|----------|------|---------------|----------------|-------------|-------------|----------------|---------|----------|-------------|-------------------|------------------|
| January | 2015 | 161 | \$26,121,633 | \$167,078 | \$162,246 | \$154,000 | 105 | 118 | 97% | 1,117 | 6.94 |
| February | 2015 | 184 | \$31,337,188 | \$175,312 | \$170,310 | \$166,587.50 | 101 | 112 | 97% | 1,082 | 5.88 |
| March | 2015 | 249 | \$40,939,460 | \$168,652 | \$164,415 | \$159,900 | 105 | 116 | 97% | 1,019 | 4.09 |
| April | 2015 | 231 | \$39,458,639 | \$174,539 | \$170,816 | \$161,000 | 89 | 102 | 97% | 1,044 | 4.52 |
| May | 2015 | 288 | \$49,364,924 | \$175,564 | \$171,405 | \$159,450 | 99 | 107 | 97% | 1,098 | 3.81 |
| June | 2015 | 301 | \$55,195,686 | \$187,166 | \$183,374 | \$169,900 | 91 | 100 | 97% | 1,078 | 3.58 |

| | | | | | | | | | | | |
|-----------|------|-------|---------------|-----------|-----------|-----------|----|-----|-----|-------|------|
| July | 2015 | 323 | \$57,558,180 | \$182,072 | \$178,198 | \$168,500 | 72 | 84 | 97% | 1,159 | 3.59 |
| August | 2015 | 271 | \$47,751,827 | \$181,067 | \$176,206 | \$162,900 | 70 | 74 | 97% | 1,190 | 4.39 |
| September | 2015 | 262 | \$44,230,132 | \$173,563 | \$168,817 | \$164,375 | 81 | 90 | 97% | 1,191 | 4.55 |
| October | 2015 | 216 | \$36,507,075 | \$172,815 | \$169,014 | \$159,900 | 97 | 105 | 97% | 1,225 | 5.67 |
| November | 2015 | 185 | \$33,552,947 | \$185,297 | \$181,367 | \$170,500 | 89 | 97 | 97% | 1,228 | 6.64 |
| December | 2015 | 221 | \$37,775,914 | \$175,072 | \$170,931 | \$165,000 | 87 | 95 | 97% | 1,203 | 5.44 |
| Annual | - | 2,892 | \$499,793,605 | \$177,047 | \$172,819 | \$164,950 | 89 | 99 | 97% | 1,136 | 4.71 |

Marshall

Sales and Inventory Report for 2015-1-1 - 2015-12-31

| Month | Year | Monthly Sales | Monthly Volume | Avg List \$ | Avg Sale \$ | Median Sold \$ | Avg DOM | Avg CDOM | % Sold/List | Current Inventory | Months Inventory |
|-----------|------|---------------|----------------|-------------|-------------|----------------|---------|----------|-------------|-------------------|------------------|
| January | 2015 | 9 | \$1,200,900 | \$137,188 | \$133,433 | \$141,000 | 83 | 83 | 97% | 119 | 13.22 |
| February | 2015 | 14 | \$1,217,953 | \$92,797 | \$86,996 | \$74,809.50 | 119 | 120 | 93% | 121 | 8.64 |
| March | 2015 | 18 | \$2,072,997 | \$119,615 | \$115,166 | \$117,250 | 135 | 146 | 96% | 112 | 6.22 |
| April | 2015 | 13 | \$1,326,006 | \$105,215 | \$102,000 | \$85,000 | 44 | 44 | 96% | 109 | 8.38 |
| May | 2015 | 22 | \$2,922,200 | \$138,545 | \$132,827 | \$132,450 | 155 | 160 | 95% | 96 | 4.36 |
| June | 2015 | 9 | \$1,203,200 | \$139,300 | \$133,688 | \$129,900 | 86 | 86 | 95% | 97 | 10.78 |
| July | 2015 | 21 | \$2,846,712 | \$145,465 | \$135,557 | \$135,500 | 251 | 269 | 93% | 92 | 4.38 |
| August | 2015 | 12 | \$2,313,650 | \$202,991 | \$192,804 | \$147,500 | 112 | 112 | 94% | 85 | 7.08 |
| September | 2015 | 14 | \$1,778,558 | \$136,278 | \$127,039 | \$110,000 | 252 | 290 | 93% | 79 | 5.64 |
| October | 2015 | 10 | \$1,131,500 | \$118,190 | \$113,150 | \$93,000 | 103 | 241 | 95% | 81 | 8.1 |
| November | 2015 | 5 | \$363,790 | \$78,360 | \$72,758 | \$48,000 | 119 | 119 | 92% | 99 | 19.8 |
| December | 2015 | 12 | \$1,692,100 | \$143,064 | \$141,008 | \$118,925 | 61 | 61 | 98% | 104 | 8.67 |
| Annual | - | 159 | \$20,069,566 | \$132,361 | \$126,223 | \$124,000 | 139 | 156 | 95% | 100 | 7.55 |

Tate

Sales and Inventory Report for 2015-1-1 - 2015-12-31

| Month | Year | Monthly Sales | Monthly Volume | Avg List \$ | Avg Sale \$ | Median Sold \$ | Avg DOM | Avg CDOM | % Sold/List | Current Inventory | Months Inventory |
|-------|------|---------------|----------------|-------------|-------------|----------------|---------|----------|-------------|-------------------|------------------|
|-------|------|---------------|----------------|-------------|-------------|----------------|---------|----------|-------------|-------------------|------------------|

| | | | | | | | | | | | |
|-----------|------|-----|--------------|-----------|-----------|-----------|-----|-----|-----|-----|-------|
| January | 2015 | 9 | \$934,500 | \$112,800 | \$103,833 | \$116,000 | 124 | 143 | 92% | 142 | 15.78 |
| February | 2015 | 4 | \$635,600 | \$178,950 | \$158,900 | \$116,800 | 446 | 446 | 88% | 148 | 37 |
| March | 2015 | 12 | \$1,216,300 | \$105,316 | \$101,358 | \$98,500 | 206 | 206 | 96% | 145 | 12.08 |
| April | 2015 | 20 | \$2,230,350 | \$118,652 | \$111,517 | \$96,750 | 149 | 159 | 93% | 148 | 7.4 |
| May | 2015 | 24 | \$3,992,803 | \$174,208 | \$166,366 | \$160,750 | 146 | 168 | 95% | 158 | 6.58 |
| June | 2015 | 18 | \$2,534,103 | \$148,344 | \$140,783 | \$133,450 | 135 | 167 | 94% | 154 | 8.56 |
| July | 2015 | 16 | \$2,072,900 | \$139,537 | \$129,556 | \$127,500 | 146 | 155 | 92% | 153 | 9.56 |
| August | 2015 | 22 | \$3,092,302 | \$147,542 | \$140,559 | \$120,501 | 194 | 232 | 95% | 156 | 7.09 |
| September | 2015 | 19 | \$2,446,000 | \$134,752 | \$128,736 | \$109,000 | 89 | 89 | 95% | 154 | 8.11 |
| October | 2015 | 20 | \$2,633,659 | \$138,310 | \$131,682 | \$131,500 | 159 | 194 | 95% | 144 | 7.2 |
| November | 2015 | 15 | \$2,075,900 | \$145,524 | \$138,393 | \$142,000 | 93 | 93 | 95% | 139 | 9.27 |
| December | 2015 | 18 | \$2,469,100 | \$143,970 | \$137,172 | \$130,450 | 200 | 215 | 95% | 129 | 7.17 |
| Annual | - | 197 | \$26,333,517 | \$141,108 | \$133,672 | \$126,000 | 156 | 174 | 94% | 148 | 9.02 |

Tunica

Sales and Inventory Report for 2015-1-1 - 2015-12-31

| Month | Year | Monthly Sales | Monthly Volume | Avg List \$ | Avg Sale \$ | Median Sold \$ | Avg DOM | Avg CDOM | % Sold/List | Current Inventory | Months Inventory |
|-----------|------|---------------|----------------|-------------|-------------|----------------|---------|----------|-------------|-------------------|------------------|
| January | 2015 | 1 | \$106,000 | \$108,000 | \$106,000 | \$106,000 | 26 | 26 | 98% | 17 | 17 |
| February | 2015 | 1 | \$234,000 | \$249,900 | \$234,000 | \$234,000 | 102 | 102 | 93% | 18 | 18 |
| April | 2015 | 1 | \$260,000 | \$260,000 | \$260,000 | \$260,000 | 0 | 0 | 100% | 24 | 24 |
| May | 2015 | 1 | \$33,000 | \$30,000 | \$33,000 | \$33,000 | 34 | 34 | 110% | 25 | 25 |
| June | 2015 | 3 | \$115,250 | \$40,466 | \$38,416 | \$35,000 | 101 | 101 | 94% | 25 | 8.33 |
| July | 2015 | 5 | \$249,500 | \$67,420 | \$49,900 | \$58,000 | 102 | 102 | 74% | 20 | 4 |
| August | 2015 | 3 | \$259,000 | \$100,666 | \$86,333 | \$73,000 | 135 | 135 | 85% | 20 | 6.67 |
| September | 2015 | 3 | \$255,000 | \$84,666 | \$85,000 | \$45,100 | 202 | 202 | 100% | 19 | 6.33 |
| October | 2015 | 1 | \$168,000 | \$189,500 | \$168,000 | \$168,000 | 324 | 324 | 88% | 20 | 20 |
| November | 2015 | 2 | \$154,259 | \$78,450 | \$77,129 | \$77,129.50 | 122 | 122 | 98% | 18 | 9 |
| December | 2015 | 1 | \$83,000 | \$99,000 | \$83,000 | \$83,000 | 546 | 546 | 83% | 18 | 18 |
| Annual | - | 22 | \$1,917,009 | \$95,809 | \$87,136 | \$58,000 | 141 | 141 | 90% | 19 | 10.36 |

Panola

Sales and Inventory Report for 2015-1-1 - 2015-12-31

| Month | Year | Monthly Sales | Monthly Volume | Avg List \$ | Avg Sale \$ | Median Sold \$ | Avg DOM | Avg CDOM | % Sold/List | Current Inventory | Months Inventory |
|-----------|------|---------------|----------------|-------------|-------------|----------------|---------|----------|-------------|-------------------|------------------|
| January | 2015 | 3 | \$432,500 | \$146,300 | \$144,166 | \$181,500 | 111 | 111 | 98% | 66 | 22 |
| February | 2015 | 5 | \$322,000 | \$72,340 | \$64,400 | \$45,000 | 94 | 94 | 89% | 64 | 12.8 |
| March | 2015 | 6 | \$620,500 | \$110,616 | \$103,416 | \$98,750 | 167 | 167 | 93% | 67 | 11.17 |
| April | 2015 | 8 | \$985,400 | \$126,912 | \$123,175 | \$156,750 | 150 | 215 | 97% | 66 | 8.25 |
| May | 2015 | 2 | \$203,000 | \$103,250 | \$101,500 | \$101,500 | 126 | 126 | 98% | 63 | 31.5 |
| June | 2015 | 5 | \$596,900 | \$125,040 | \$119,380 | \$109,000 | 107 | 107 | 95% | 64 | 12.8 |
| July | 2015 | 5 | \$711,750 | \$154,480 | \$142,350 | \$125,000 | 235 | 235 | 92% | 69 | 13.8 |
| August | 2015 | 1 | \$40,000 | \$49,500 | \$40,000 | \$40,000 | 25 | 25 | 80% | 72 | 72 |
| September | 2015 | 5 | \$438,500 | \$100,400 | \$87,700 | \$85,000 | 80 | 152 | 87% | 70 | 14 |
| October | 2015 | 3 | \$416,000 | \$143,300 | \$138,666 | \$75,000 | 48 | 48 | 96% | 76 | 25.33 |
| November | 2015 | 7 | \$673,500 | \$103,928 | \$96,214 | \$65,000 | 109 | 109 | 92% | 69 | 9.86 |
| December | 2015 | 4 | \$625,000 | \$166,200 | \$156,250 | \$90,000 | 361 | 367 | 94% | 61 | 15.25 |
| Annual | - | 54 | \$6,065,050 | \$119,581 | \$112,315 | \$87,500 | 143 | 160 | 93% | 67 | 14.89 |