

Residential - Entire MLS Entry (multiple counties included)



Sales and Inventory Report for 2016-1-1 - 2016-11-30

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2016	207	\$29,799,249	\$150,182	\$143,957	\$135,000	102	108	95%	1,495	7.22
February	2016	250	\$38,754,446	\$160,221	\$155,017	\$151,000	117	132	96%	1,488	5.95
March	2016	353	\$59,264,969	\$172,621	\$167,889	\$155,000	111	127	97%	1,463	4.14
April	2016	328	\$54,804,914	\$170,735	\$167,088	\$158,750	106	120	97%	1,455	4.44
May	2016	385	\$66,695,779	\$177,600	\$173,235	\$165,900	88	96	97%	1,435	3.73
June	2016	389	\$68,743,601	\$180,141	\$176,718	\$168,000	93	100	98%	1,460	3.75
July	2016	378	\$64,800,969	\$175,216	\$171,431	\$160,950	85	95	97%	1,432	3.79
August	2016	363	\$62,779,968	\$175,871	\$172,947	\$166,000	65	69	98%	1,284	3.54
September	2016	370	\$63,923,530	\$177,387	\$172,766	\$162,250	69	76	97%	1,230	3.32
October	2016	319	\$53,719,346	\$171,498	\$168,399	\$163,000	62	69	98%	1,207	3.78
November	2016	44	\$6,872,138	\$162,072	\$156,184	\$144,925	98	98	96%	1,158	26.32
Annual	-	3,386	\$570,158,909	\$172,497	\$168,387	\$159,900	88	98	97%	1,259	4.46

DeSoto County

Sales and Inventory Report for 2016-1-1 - 2016-11-30

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2016	167	\$25,459,500	\$158,278	\$152,452	\$145,000	96	101	96%	1,125	6.74
February	2016	207	\$34,026,566	\$169,187	\$164,379	\$160,000	111	125	97%	1,115	5.39
March	2016	300	\$52,301,755	\$178,829	\$174,339	\$161,000	110	128	97%	1,088	3.63
April	2016	280	\$48,358,333	\$176,090	\$172,708	\$167,000	96	110	98%	1,077	3.85
May	2016	319	\$57,229,244	\$183,090	\$179,402	\$171,000	87	96	97%	1,078	3.38
June	2016	337	\$60,089,272	\$181,746	\$178,306	\$170,000	85	93	98%	1,099	3.26
July	2016	312	\$55,628,625	\$181,697	\$178,296	\$165,000	77	88	98%	1,091	3.5

August	2016	311	\$55,602,859	\$181,372	\$178,787	\$172,800	63	68	98%	948	3.05
September	2016	315	\$57,029,113	\$185,504	\$181,044	\$168,000	64	70	97%	911	2.89
October	2016	272	\$47,500,824	\$177,284	\$174,635	\$168,000	57	61	98%	883	3.25
November	2016	34	\$5,301,060	\$161,230	\$155,913	\$146,925	66	66	96%	842	24.76
Annual	-	2,854	\$498,527,151	\$178,450	\$174,676	\$165,000	83	92	97%	938	3.94

Marshall

Sales and Inventory Report for 2016-1-1 - 2016-11-30

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2016	8	\$849,994	\$116,187	\$106,249	\$100,000	64	64	91%	98	12.25
February	2016	6	\$755,500	\$138,116	\$125,916	\$114,500	143	143	91%	106	17.67
March	2016	16	\$2,018,400	\$130,221	\$126,150	\$75,000	87	110	96%	105	6.56
April	2016	12	\$1,187,667	\$105,029	\$98,972	\$103,200	160	164	94%	104	8.67
May	2016	18	\$3,187,300	\$190,972	\$177,072	\$154,500	89	114	92%	107	5.94
June	2016	14	\$2,355,400	\$174,600	\$168,242	\$149,000	144	144	96%	109	7.79
July	2016	23	\$2,847,970	\$130,441	\$123,824	\$115,249	121	137	94%	96	4.17
August	2016	12	\$1,159,300	\$101,116	\$96,608	\$84,950	70	97	95%	88	7.33
September	2016	17	\$2,514,008	\$156,294	\$147,882	\$165,000	161	182	94%	91	5.35
October	2016	15	\$1,711,226	\$126,476	\$114,081	\$78,500	88	147	90%	96	6.4
Annual	-	141	\$18,586,765	\$140,082	\$131,821	\$115,249	113	133	94%	83	7.06

Tate

Sales and Inventory Report for 2016-1-1 - 2016-11-30

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2016	13	\$1,845,905	\$149,676	\$141,992	\$121,000	118	118	94%	120	9.23
February	2016	18	\$1,982,100	\$118,040	\$110,116	\$106,500	135	155	93%	119	6.61
March	2016	15	\$2,159,825	\$149,363	\$143,988	\$145,000	80	94	96%	124	8.27
April	2016	18	\$2,472,959	\$142,916	\$137,386	\$120,500	237	259	96%	123	6.83
May	2016	25	\$3,650,119	\$150,184	\$146,004	\$152,500	102	102	97%	108	4.32

June	2016	17	\$3,246,340	\$190,576	\$190,961	\$172,140	181	181	100%	109	6.41
July	2016	18	\$2,145,960	\$123,620	\$119,220	\$107,630	155	155	96%	114	6.33
August	2016	21	\$3,014,848	\$147,842	\$143,564	\$145,000	70	73	97%	113	5.38
September	2016	18	\$2,739,200	\$155,428	\$152,177	\$147,200	54	67	97%	105	5.83
October	2016	19	\$3,229,400	\$169,731	\$169,968	\$169,000	87	98	100%	99	5.21
November	2016	3	\$537,000	\$185,966	\$179,000	\$189,000	122	122	96%	102	34
Annual	-	185	\$27,023,656	\$150,206	\$146,073	\$145,000	120	128	97%	103	6.68

Tunica

Sales and Inventory Report for 2016-1-1 - 2016-11-30

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2016	2	\$180,900	\$101,900	\$90,450	\$90,450	63	124	88%	17	8.5
February	2016	2	\$235,506	\$122,050	\$117,753	\$117,753	111	111	96%	15	7.5
March	2016	2	\$190,010	\$97,400	\$95,005	\$95,005	93	93	97%	13	6.5
April	2016	1	\$149,000	\$162,000	\$149,000	\$149,000	54	173	91%	14	14
May	2016	1	\$142,000	\$140,000	\$142,000	\$142,000	10	10	101%	15	15
June	2016	1	\$162,000	\$179,500	\$162,000	\$162,000	26	26	90%	14	14
July	2016	1	\$149,900	\$147,900	\$149,900	\$149,900	49	49	101%	15	15
September	2016	1	\$85,000	\$99,900	\$85,000	\$85,000	358	358	85%	15	15
October	2016	1	\$95,372	\$93,000	\$95,372	\$95,372	27	27	102%	14	14
Annual	-	12	\$1,389,688	\$122,083	\$115,807	\$123,950	88	108	94%	11	11

Panola

Sales and Inventory Report for 2016-1-1 - 2016-11-30

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2016	6	\$678,550	\$121,850	\$113,091	\$103,575	193	238	92%	55	9.17
February	2016	6	\$548,600	\$96,599	\$91,433	\$82,500	272	342	94%	50	8.33
March	2016	7	\$1,200,500	\$171,771	\$171,500	\$105,000	228	228	99%	47	6.71
April	2016	4	\$562,000	\$145,950	\$140,500	\$137,000	251	251	96%	44	11

May	2016	2	\$374,000	\$198,750	\$187,000	\$187,000	223	223	94%	46	23
June	2016	4	\$447,000	\$117,350	\$111,750	\$117,500	233	233	95%	47	11.75
July	2016	8	\$1,153,900	\$153,850	\$144,237	\$116,000	118	149	93%	43	5.38
August	2016	8	\$1,114,250	\$144,387	\$139,281	\$120,875	93	93	96%	40	5
September	2016	4	\$561,500	\$147,200	\$140,375	\$140,500	52	146	95%	43	10.75
October	2016	4	\$489,600	\$127,750	\$122,400	\$127,000	102	102	95%	43	10.75
November	2016	1	\$109,000	\$109,000	\$109,000	\$109,000	1047	1047	100%	43	43
Annual	-	54	\$7,238,900	\$139,972	\$134,053	\$118,500	187	212	95%	42	9.33