

**Residential - Entire MLS Entry (multiple counties included)**
**Sales and Inventory Report**

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2017	197	\$34,319,117	\$178,557	\$174,208	\$169,900	60	74	97%	1,015	5.15
February	2017	228	\$42,109,481	\$188,548	\$184,690	\$175,000	72	81	97%	1,025	4.5
March	2017	346	\$63,840,523	\$189,922	\$184,510	\$174,950	78	84	97%	967	2.79
April	2017	309	\$53,525,609	\$177,144	\$173,222	\$167,900	65	68	97%	980	3.17
May	2017	404	\$73,439,891	\$184,814	\$181,781	\$172,000	67	76	98%	935	2.31
June	2017	406	\$76,198,153	\$191,196	\$187,680	\$180,000	50	53	98%	965	2.38
July	2017	399	\$74,497,999	\$191,154	\$186,711	\$179,000	53	57	97%	952	2.39
August	2017	377	\$71,767,666	\$193,485	\$190,365	\$176,000	46	52	98%	994	2.64
Annual	-	2,867	\$526,983,806	\$187,821	\$183,810	\$174,990	60	65	97%	733	3.07

**DeSoto**
**Sales and Inventory Report**

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2017	164	\$30,237,958	\$188,377	\$184,377	\$173,700	55	66	97%	756	4.61
February	2017	206	\$38,709,482	\$191,330	\$187,910	\$179,950	68	78	98%	758	3.68
March	2017	301	\$56,882,115	\$192,476	\$188,977	\$180,000	73	79	98%	703	2.34
April	2017	267	\$48,182,927	\$183,684	\$180,460	\$174,000	61	66	98%	712	2.67
May	2017	339	\$63,186,776	\$188,973	\$186,391	\$176,900	54	60	98%	681	2.01
June	2017	360	\$69,626,128	\$196,517	\$193,405	\$185,000	46	48	98%	697	1.94
July	2017	354	\$68,126,371	\$196,470	\$192,447	\$182,250	49	52	97%	678	1.92
August	2017	319	\$62,550,496	\$199,091	\$196,083	\$183,000	41	46	98%	708	2.22

Annual	-	2,477	\$469,840,747	\$193,064	\$189,681	\$180,000	54	59	98%	531	2.57
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Marshall

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2017	11	\$1,318,025	\$127,845	\$119,820	\$99,000	79	79	93%	84	7.64
February	2017	10	\$1,365,999	\$146,684	\$136,599	\$142,499.50	114	114	93%	84	8.4
March	2017	15	\$2,316,612	\$159,153	\$154,440	\$125,000	54	54	97%	76	5.07
April	2017	10	\$1,340,338	\$139,529	\$134,033	\$106,674.50	53	53	96%	79	7.9
May	2017	20	\$3,507,502	\$182,260	\$175,375	\$165,500	67	85	96%	70	3.5
June	2017	15	\$2,185,900	\$151,660	\$145,726	\$135,000	78	89	96%	72	4.8
July	2017	17	\$2,467,518	\$148,760	\$145,148	\$134,000	34	57	97%	66	3.88
August	2017	12	\$1,846,550	\$158,008	\$153,879	\$151,500	69	83	97%	79	6.58
Annual	-	120	\$17,329,368	\$149,941	\$144,411	\$135,000	68	77	96%	58	5.8

Tate

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2017	14	\$2,000,100	\$147,764	\$142,864	\$136,000	133	151	96%	94	6.71
February	2017	8	\$1,182,000	\$148,887	\$147,750	\$146,250	101	101	99%	97	12.13
March	2017	17	\$2,377,296	\$141,791	\$139,840	\$132,000	129	140	98%	93	5.47
April	2017	19	\$2,810,390	\$153,494	\$147,915	\$160,000	83	83	96%	94	4.95
May	2017	28	\$4,538,850	\$165,649	\$162,101	\$169,750	128	159	97%	98	3.5

June	2017	19	\$2,955,600	\$163,821	\$155,557	\$163,000	84	84	94%	109	5.74
July	2017	15	\$2,187,200	\$152,193	\$145,813	\$129,900	96	114	95%	111	7.4
August	2017	30	\$5,462,320	\$183,517	\$182,077	\$152,250	74	82	99%	111	3.7
Annual	-	163	\$25,930,955	\$163,813	\$159,085	\$152,500	99	110	97%	76	5.6

Tunica

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
March	2017	4	\$477,000	\$127,999	\$119,250	\$127,500	240	240	93%	16	4
May	2017	1	\$235,000	\$260,000	\$235,000	\$235,000	36	36	90%	21	21
June	2017	2	\$191,000	\$96,750	\$95,500	\$95,500	168	168	98%	20	10
July	2017	2	\$166,500	\$83,975	\$83,250	\$83,250	42	42	99%	23	11.5
August	2017	4	\$370,900	\$100,975	\$92,725	\$73,000	98	164	91%	18	4.5
Annual	-	14	\$1,740,400	\$138,310	\$124,314	\$101,000	177	196	89%	10	8.57

Panola

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2017	5	\$448,000	\$96,560	\$89,600	\$67,000	-38	-38	92%	32	6.4
February	2017	2	\$387,000	\$198,500	\$193,500	\$193,500	23	23	97%	39	19.5
March	2017	6	\$785,500	\$133,058	\$130,916	\$121,000	78	78	98%	43	7.17

April	2017	8	\$962,500	\$142,062	\$120,312	\$114,000	101	101	84%	44	5.5
May	2017	9	\$1,443,700	\$168,133	\$160,411	\$132,500	309	330	95%	40	4.44
June	2017	8	\$1,035,125	\$136,150	\$129,390	\$128,500	70	70	95%	40	5
July	2017	8	\$1,230,500	\$173,175	\$153,812	\$155,000	65	65	88%	44	5.5
August	2017	7	\$1,067,000	\$161,257	\$152,428	\$137,000	54	54	94%	44	6.29
Annual	-	60	\$8,413,075	\$151,014	\$140,217	\$129,625	101	104	92%	30	6