

Residential - Entire MLS Entry (multiple counties included)
Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2017	209	\$36,216,329	\$177,560	\$173,283	\$168,000	60	73	97%	1,046	5
February	2017	233	\$43,485,981	\$190,688	\$186,635	\$175,000	64	73	97%	1,053	4.52
March	2017	353	\$65,299,123	\$190,458	\$184,983	\$175,000	79	85	97%	992	2.81
April	2017	312	\$53,958,109	\$176,809	\$172,942	\$167,700	66	70	97%	1,003	3.21
May	2017	406	\$73,709,391	\$184,618	\$181,550	\$172,000	66	76	98%	952	2.34
June	2017	412	\$76,894,053	\$190,153	\$186,636	\$180,000	50	52	98%	986	2.39
July	2017	412	\$77,014,399	\$191,620	\$186,928	\$179,000	51	57	97%	974	2.36
August	2017	389	\$74,467,066	\$194,601	\$191,432	\$178,000	51	58	98%	1,022	2.63
September	2017	360	\$67,311,931	\$192,458	\$186,977	\$175,000	46	49	97%	991	2.75
October	2017	328	\$60,935,998	\$190,075	\$185,780	\$179,000	55	60	97%	979	2.98
November	2017	282	\$52,455,062	\$191,584	\$186,010	\$172,450	44	46	97%	955	3.39

DeSoto
Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2017	164	\$30,237,958	\$188,377	\$184,377	\$173,700	55	66	97%	758	4.62
February	2017	206	\$38,709,482	\$191,330	\$187,910	\$179,950	68	78	98%	760	3.69
March	2017	301	\$56,882,115	\$192,476	\$188,977	\$180,000	73	79	98%	705	2.34
April	2017	267	\$48,182,927	\$183,684	\$180,460	\$174,000	61	66	98%	714	2.67
May	2017	339	\$63,186,776	\$188,973	\$186,391	\$176,900	54	60	98%	682	2.01
June	2017	362	\$70,112,128	\$196,778	\$193,679	\$185,250	45	47	98%	698	1.93
July	2017	358	\$68,598,871	\$195,782	\$191,616	\$182,000	48	51	97%	682	1.91
August	2017	324	\$63,497,996	\$199,011	\$195,981	\$183,450	45	50	98%	714	2.2

September	2017	296	\$57,278,758	\$198,251	\$193,509	\$179,950	39	42	97%	694	2.34
October	2017	281	\$54,372,782	\$197,663	\$193,497	\$185,000	53	56	97%	683	2.43
November	2017	249	\$47,315,712	\$195,723	\$190,022	\$175,000	42	42	97%	668	2.68

Marshall

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2017	11	\$1,318,025	\$127,845	\$119,820	\$99,000	79	79	93%	84	7.64
February	2017	10	\$1,365,999	\$146,684	\$136,599	\$142,499.50	114	114	93%	84	8.4
March	2017	15	\$2,316,612	\$159,153	\$154,440	\$125,000	54	54	97%	76	5.07
April	2017	10	\$1,340,338	\$139,529	\$134,033	\$106,674.50	53	53	96%	79	7.9
May	2017	20	\$3,507,502	\$182,260	\$175,375	\$165,500	67	85	96%	70	3.5
June	2017	15	\$2,185,900	\$151,660	\$145,726	\$135,000	78	89	96%	72	4.8
July	2017	17	\$2,467,518	\$148,760	\$145,148	\$134,000	34	57	97%	66	3.88
August	2017	12	\$1,826,550	\$158,008	\$152,212	\$145,750	69	83	96%	79	6.58
September	2017	15	\$1,915,824	\$130,516	\$127,721	\$145,000	65	72	97%	86	5.73
October	2017	14	\$1,612,630	\$118,400	\$115,187	\$124,950	77	77	97%	84	6
November	2017	5	\$491,800	\$100,940	\$98,360	\$99,900	58	58	97%	78	15.6

Tate

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2017	14	\$2,000,100	\$147,764	\$142,864	\$136,000	133	151	96%	93	6.64
February	2017	8	\$1,182,000	\$148,887	\$147,750	\$146,250	101	101	99%	97	12.13
March	2017	17	\$2,377,296	\$141,791	\$139,840	\$132,000	122	132	98%	93	5.47
April	2017	19	\$2,810,390	\$153,494	\$147,915	\$160,000	83	83	96%	94	4.95
May	2017	28	\$4,538,850	\$165,649	\$162,101	\$169,750	128	159	97%	98	3.5

June	2017	19	\$2,955,600	\$163,821	\$155,557	\$163,000	84	84	94%	109	5.74
July	2017	17	\$2,663,200	\$163,964	\$156,658	\$140,000	88	135	95%	111	6.53
August	2017	33	\$6,093,320	\$186,330	\$184,646	\$159,000	103	119	99%	111	3.36
September	2017	24	\$4,148,699	\$180,997	\$172,862	\$172,500	61	61	95%	100	4.17
October	2017	19	\$2,716,400	\$149,260	\$142,968	\$145,500	83	115	95%	93	4.89
November	2017	19	\$3,302,650	\$180,784	\$173,823	\$158,000	81	94	96%	87	4.58

Tunica

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
March	2017	4	\$477,000	\$127,999	\$119,250	\$127,500	240	240	93%	16	4
May	2017	1	\$235,000	\$260,000	\$235,000	\$235,000	36	36	90%	21	21
June	2017	2	\$191,000	\$96,750	\$95,500	\$95,500	168	168	98%	20	10
July	2017	2	\$166,500	\$83,975	\$83,250	\$83,250	42	42	99%	23	11.5
August	2017	4	\$370,900	\$100,975	\$92,725	\$73,000	98	164	91%	18	4.5
September	2017	3	\$632,500	\$249,300	\$210,833	\$254,500	244	244	84%	17	5.67
November	2017	1	\$38,000	\$40,000	\$38,000	\$38,000	39	39	95%	21	21

Panola

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2017	5	\$448,000	\$96,560	\$89,600	\$67,000	-38	-38	92%	32	6.4
February	2017	2	\$387,000	\$198,500	\$193,500	\$193,500	23	23	97%	39	19.5
March	2017	6	\$785,500	\$133,058	\$130,916	\$121,000	78	78	98%	43	7.17

April	2017	8	\$962,500	\$142,062	\$120,312	\$114,000	101	101	84%	44	5.5
May	2017	9	\$1,443,700	\$168,133	\$160,411	\$132,500	309	330	95%	40	4.44
June	2017	8	\$1,035,125	\$136,150	\$129,390	\$128,500	70	70	95%	40	5
July	2017	9	\$1,305,500	\$162,488	\$145,055	\$139,000	71	71	89%	45	5
August	2017	7	\$1,067,000	\$161,257	\$152,428	\$137,000	54	54	94%	45	6.43
September	2017	11	\$1,708,150	\$166,563	\$155,286	\$170,000	114	114	93%	39	3.55
October	2017	4	\$664,000	\$172,450	\$166,000	\$170,000	23	23	96%	44	11
November	2017	1	\$140,000	\$137,900	\$140,000	\$140,000	5	5	101%	41	41