

Residential - Entire MLS Entry (multiple counties included)
Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2017	208	\$35,947,629	\$177,074	\$172,825	\$167,800	60	73	97%	1,047	5.03
February	2017	232	\$43,245,181	\$190,472	\$186,401	\$175,000	64	73	97%	1,053	4.54
March	2017	353	\$65,299,123	\$190,458	\$184,983	\$175,000	80	85	97%	993	2.81
April	2017	312	\$53,958,109	\$176,809	\$172,942	\$167,700	66	70	97%	1,005	3.22
May	2017	408	\$74,173,046	\$184,938	\$181,796	\$172,500	65	74	98%	956	2.34
June	2017	413	\$77,087,953	\$190,162	\$186,653	\$180,000	50	52	98%	991	2.4
July	2017	412	\$77,014,399	\$191,620	\$186,928	\$179,000	51	57	97%	979	2.38
August	2017	390	\$74,754,372	\$194,845	\$191,677	\$178,500	50	57	98%	1,025	2.63
September	2017	360	\$67,311,931	\$192,458	\$186,977	\$175,000	46	49	97%	994	2.76
October	2017	332	\$61,833,595	\$190,489	\$186,245	\$179,400	56	60	97%	985	2.97
November	2017	295	\$55,000,762	\$191,847	\$186,443	\$173,000	42	44	97%	962	3.26
December	2017	299	\$57,186,614	\$195,452	\$191,259	\$185,100	65	69	97%	911	3.05
Annual	-	4,014	\$742,812,715	\$189,314	\$185,055	\$175,000	58	63	97%	992	2.97

DeSoto
Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2017	163	\$29,969,258	\$187,824	\$183,860	\$172,500	55	66	97%	758	4.65
February	2017	205	\$38,468,682	\$191,089	\$187,652	\$179,900	69	78	98%	760	3.71
March	2017	301	\$56,882,115	\$192,476	\$188,977	\$180,000	73	79	98%	706	2.35
April	2017	267	\$48,182,927	\$183,684	\$180,460	\$174,000	61	66	98%	716	2.68
May	2017	341	\$63,650,431	\$189,331	\$186,658	\$177,000	52	59	98%	686	2.01
June	2017	363	\$70,306,028	\$196,770	\$193,680	\$185,500	45	47	98%	703	1.94
July	2017	358	\$68,598,871	\$195,782	\$191,616	\$182,000	48	51	97%	687	1.92
August	2017	325	\$63,785,302	\$199,290	\$196,262	\$183,900	43	48	98%	717	2.21

September	2017	296	\$57,278,758	\$198,251	\$193,509	\$179,950	39	42	97%	697	2.35
October	2017	284	\$55,211,379	\$198,528	\$194,406	\$185,250	53	56	97%	689	2.43
November	2017	261	\$49,735,412	\$196,082	\$190,557	\$177,000	40	40	97%	675	2.59
December	2017	257	\$50,753,310	\$201,083	\$197,483	\$192,900	59	61	98%	634	2.47
Annual	-	3,421	\$652,822,474	\$194,544	\$190,827	\$180,000	52	57	98%	702	2.46

Marshall

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2017	11	\$1,318,025	\$127,845	\$119,820	\$99,000	79	79	93%	84	7.64
February	2017	10	\$1,365,999	\$146,684	\$136,599	\$142,499.50	114	114	93%	84	8.4
March	2017	15	\$2,316,612	\$159,153	\$154,440	\$125,000	54	54	97%	76	5.07
April	2017	10	\$1,340,338	\$139,529	\$134,033	\$106,674.50	53	53	96%	79	7.9
May	2017	20	\$3,507,502	\$182,260	\$175,375	\$165,500	67	85	96%	70	3.5
June	2017	15	\$2,185,900	\$151,660	\$145,726	\$135,000	78	89	96%	72	4.8
July	2017	17	\$2,467,518	\$148,760	\$145,148	\$134,000	34	57	97%	66	3.88
August	2017	12	\$1,826,550	\$158,008	\$152,212	\$145,750	69	83	96%	79	6.58
September	2017	15	\$1,915,824	\$130,516	\$127,721	\$145,000	65	72	97%	86	5.73
October	2017	15	\$1,671,630	\$114,440	\$111,442	\$124,900	77	77	97%	84	5.6
November	2017	5	\$491,800	\$100,940	\$98,360	\$99,900	58	58	97%	78	15.6
December	2017	14	\$2,107,691	\$155,831	\$150,549	\$137,750	81	100	96%	69	4.93
Annual	-	159	\$22,515,389	\$146,928	\$141,606	\$135,000	68	77	96%	77	5.81

Tate

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2017	14	\$2,000,100	\$147,764	\$142,864	\$136,000	133	151	96%	94	6.71
February	2017	8	\$1,182,000	\$148,887	\$147,750	\$146,250	101	101	99%	97	12.13
March	2017	17	\$2,377,296	\$141,791	\$139,840	\$132,000	129	140	98%	93	5.47
April	2017	19	\$2,810,390	\$153,494	\$147,915	\$160,000	83	83	96%	94	4.95
May	2017	28	\$4,538,850	\$165,649	\$162,101	\$169,750	128	159	97%	98	3.5

June	2017	19	\$2,955,600	\$163,821	\$155,557	\$163,000	84	84	94%	109	5.74
July	2017	17	\$2,663,200	\$163,964	\$156,658	\$140,000	88	135	95%	111	6.53
August	2017	33	\$6,093,320	\$186,330	\$184,646	\$159,000	103	119	99%	111	3.36
September	2017	24	\$4,148,699	\$180,997	\$172,862	\$172,500	61	61	95%	100	4.17
October	2017	19	\$2,716,400	\$149,260	\$142,968	\$145,500	83	115	95%	93	4.89
November	2017	19	\$3,302,650	\$180,784	\$173,823	\$158,000	81	94	96%	87	4.58
December	2017	15	\$2,556,824	\$181,800	\$170,454	\$181,900	116	146	93%	91	6.07
Annual	-	232	\$37,345,329	\$166,446	\$160,971	\$158,000	98	115	96%	98	5.07

Tunica

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
March	2017	4	\$477,000	\$127,999	\$119,250	\$127,500	240	240	93%	16	4
May	2017	1	\$235,000	\$260,000	\$235,000	\$235,000	36	36	90%	21	21
June	2017	2	\$191,000	\$96,750	\$95,500	\$95,500	168	168	98%	20	10
July	2017	2	\$166,500	\$83,975	\$83,250	\$83,250	42	42	99%	23	11.5
August	2017	4	\$370,900	\$100,975	\$92,725	\$73,000	98	164	91%	18	4.5
September	2017	3	\$632,500	\$249,300	\$210,833	\$254,500	244	244	84%	17	5.67
November	2017	1	\$38,000	\$40,000	\$38,000	\$38,000	39	39	95%	21	21
December	2017	2	\$244,500	\$144,950	\$122,250	\$122,250	311	311	84%	22	11
Annual	-	19	\$2,355,400	\$137,639	\$123,968	\$97,000	168	182	90%	13	8.21

Panola

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2017	5	\$448,000	\$96,560	\$89,600	\$67,000	-38	-38	92%	32	6.4
February	2017	2	\$387,000	\$198,500	\$193,500	\$193,500	23	23	97%	39	19.5
March	2017	6	\$785,500	\$133,058	\$130,916	\$121,000	78	78	98%	43	7.17

April	2017	8	\$962,500	\$142,062	\$120,312	\$114,000	101	101	84%	44	5.5
May	2017	9	\$1,443,700	\$168,133	\$160,411	\$132,500	309	330	95%	40	4.44
June	2017	8	\$1,035,125	\$136,150	\$129,390	\$128,500	70	70	95%	40	5
July	2017	9	\$1,305,500	\$162,488	\$145,055	\$139,000	71	71	89%	45	5
August	2017	7	\$1,067,000	\$161,257	\$152,428	\$137,000	54	54	94%	45	6.43
September	2017	11	\$1,708,150	\$166,563	\$155,286	\$170,000	114	114	93%	39	3.55
October	2017	4	\$664,000	\$172,450	\$166,000	\$170,000	23	23	96%	44	11
November	2017	1	\$140,000	\$137,900	\$140,000	\$140,000	5	5	101%	41	41
December	2017	5	\$700,500	\$143,600	\$140,100	\$153,000	55	55	97%	41	8.2
Annual	-	75	\$10,646,975	\$151,815	\$141,959	\$132,500	95	97	93%	41	6.56