

Residential - Entire MLS Entry (multiple counties included)



Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2018	217	\$39,836,152	\$187,263	\$183,576	\$169,900	50	53	98%	889	4.1
February	2018	218	\$42,380,624	\$197,430	\$194,406	\$184,950	65	68	98%	911	4.18
March	2018	326	\$60,764,565	\$190,745	\$186,394	\$180,000	55	58	97%	863	2.65
April	2018	344	\$76,452,982	\$225,698	\$222,247	\$186,625	51	55	98%	826	2.4
May	2018	389	\$78,803,543	\$205,472	\$202,579	\$194,900	52	55	98%	809	2.08
June	2018	374	\$71,236,054	\$193,560	\$190,470	\$177,950	53	56	98%	876	2.34
July	2018	403	\$81,204,383	\$204,910	\$201,499	\$196,950	35	38	98%	891	2.21

DeSoto

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2018	176	\$35,623,714	\$205,797	\$202,407	\$189,250	42	44	98%	636	3.61
February	2018	185	\$38,063,216	\$208,678	\$205,747	\$194,045	61	65	98%	664	3.59
March	2018	280	\$54,878,704	\$199,971	\$195,995	\$187,750	53	55	98%	617	2.2
April	2018	302	\$61,205,110	\$205,146	\$202,665	\$196,150	49	53	98%	592	1.96
May	2018	334	\$70,733,190	\$214,212	\$211,776	\$200,000	48	49	98%	562	1.68
June	2018	322	\$63,411,779	\$199,692	\$196,930	\$189,825	49	52	98%	640	1.99
July	2018	344	\$71,910,515	\$211,884	\$209,042	\$200,000	32	34	98%	659	1.92

Marshall

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2018	18	\$1,908,318	\$111,535	\$106,017	\$94,000	64	75	95%	73	4.06
February	2018	7	\$860,000	\$125,028	\$122,857	\$139,000	75	75	98%	73	10.43
March	2018	12	\$1,607,800	\$136,858	\$133,983	\$138,450	58	58	97%	71	5.92
April	2018	13	\$1,657,713	\$131,255	\$127,516	\$148,500	49	49	97%	70	5.38
May	2018	20	\$3,729,350	\$189,642	\$186,467	\$152,500	57	62	98%	66	3.3
June	2018	12	\$1,810,300	\$153,000	\$150,858	\$174,000	36	36	98%	63	5.25
July	2018	20	\$2,588,550	\$134,360	\$129,427	\$130,500	35	44	96%	64	3.2

Tate

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2018	12	\$1,398,200	\$120,295	\$116,516	\$117,450	87	87	96%	85	7.08
February	2018	12	\$1,685,409	\$144,182	\$140,450	\$127,500	79	79	97%	84	7
March	2018	19	\$2,717,561	\$150,826	\$143,029	\$138,000	51	60	94%	87	4.58
April	2018	17	\$2,621,289	\$161,129	\$154,193	\$155,000	81	81	95%	80	4.71
May	2018	24	\$3,655,058	\$156,666	\$152,294	\$168,000	87	87	97%	88	3.67
June	2018	30	\$4,872,875	\$170,018	\$162,429	\$145,000	95	101	95%	78	2.6

July	2018	21	\$4,191,350	\$209,130	\$199,588	\$182,900	54	55	95%	78	3.71
------	------	----	-------------	-----------	-----------	-----------	----	----	-----	----	------

Tunica

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2018	2	\$51,500	\$32,000	\$25,750	\$25,750	51	51	80%	19	9.5
February	2018	2	\$171,000	\$93,000	\$85,500	\$85,500	188	188	91%	17	8.5
March	2018	3	\$286,500	\$101,300	\$95,500	\$125,000	103	103	94%	14	4.67
April	2018	2	\$168,850	\$98,875	\$84,425	\$84,425	25	177	85%	14	7
May	2018	2	\$111,275	\$59,000	\$55,637	\$55,637.50	10	10	94%	12	6
July	2018	3	\$650,000	\$221,333	\$216,666	\$215,000	131	131	97%	11	3.67

Panola

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2018	4	\$466,800	\$120,162	\$116,700	\$127,450	146	146	97%	35	8.75
February	2018	6	\$764,900	\$129,066	\$127,483	\$105,500	91	91	98%	35	5.83
March	2018	7	\$995,300	\$151,114	\$142,185	\$149,900	136	136	94%	39	5.57
April	2018	4	\$313,565	\$80,950	\$78,391	\$63,532.50	66	68	96%	38	9.5

May	2018	6	\$306,170	\$72,683	\$51,028	\$38,835	155	247	70%	44	7.33
June	2018	8	\$886,100	\$112,275	\$110,762	\$132,300	75	75	98%	46	5.75
July	2018	10	\$1,503,800	\$154,090	\$150,380	\$148,700	86	113	97%	36	3.6