



Residential - Entire MLS Entry (multiple counties included)

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2018	220	\$41,134,152	\$190,733	\$186,973	\$171,000	50	53	98%	933	4.24
February	2018	221	\$42,938,524	\$197,290	\$194,291	\$185,000	65	69	98%	903	4.09
March	2018	329	\$61,492,365	\$190,644	\$186,906	\$181,000	55	58	98%	869	2.64
April	2018	347	\$76,899,282	\$225,038	\$221,611	\$186,250	51	55	98%	836	2.41
May	2018	393	\$79,474,043	\$205,114	\$202,224	\$194,000	52	55	98%	841	2.14
June	2018	377	\$72,007,554	\$194,176	\$191,001	\$177,900	53	56	98%	900	2.39
July	2018	421	\$85,001,948	\$205,249	\$201,904	\$196,950	35	38	98%	977	2.32
August	2018	391	\$77,774,982	\$202,140	\$198,912	\$191,000	41	42	98%	962	2.46
September	2018	334	\$66,390,775	\$202,730	\$198,774	\$192,500	37	41	98%	985	2.95
October	2018	348	\$66,808,801	\$194,880	\$191,979	\$185,099.50	45	48	98%	950	2.73
November	2018	320	\$63,229,029	\$201,963	\$197,590	\$185,000	51	54	97%	920	2.88
December	2018	290	\$60,551,982	\$213,368	\$208,799	\$197,222.50	53	55	97%	844	2.91
Annual	-	3,991	\$793,703,437	\$202,372	\$198,873	\$187,000	48	51	98%	910	2.74

DeSoto

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2018	178	\$36,106,714	\$206,238	\$202,846	\$190,562.50	41	44	98%	664	3.73
February	2018	186	\$38,288,116	\$208,765	\$205,850	\$194,472.50	61	65	98%	643	3.46
March	2018	280	\$55,087,504	\$199,971	\$196,741	\$188,000	53	55	98%	611	2.18
April	2018	302	\$61,205,110	\$205,146	\$202,665	\$196,150	49	53	98%	582	1.93
May	2018	336	\$71,116,190	\$214,124	\$211,655	\$200,000	48	50	98%	593	1.76
June	2018	323	\$63,534,779	\$199,476	\$196,702	\$189,750	49	52	98%	663	2.05
July	2018	357	\$74,542,580	\$211,605	\$208,802	\$200,000	32	34	98%	720	2.02

August	2018	346	\$71,186,323	\$208,921	\$205,740	\$197,325	38	38	98%	695	2.01
September	2018	296	\$61,342,675	\$210,825	\$207,238	\$199,900	36	38	98%	722	2.44
October	2018	287	\$58,514,726	\$206,607	\$203,884	\$191,900	42	44	98%	682	2.38
November	2018	261	\$53,549,775	\$209,148	\$205,171	\$193,000	44	47	98%	646	2.48
December	2018	246	\$53,598,837	\$221,783	\$217,881	\$211,125	52	54	98%	596	2.42
Annual	-	3,398	\$698,073,329	\$208,517	\$205,436	\$196,675	45	47	98%	651	2.3

Marshall

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2018	18	\$1,908,318	\$111,535	\$106,017	\$94,000	64	75	95%	78	4.33
February	2018	7	\$860,000	\$125,028	\$122,857	\$139,000	75	75	98%	74	10.57
March	2018	12	\$1,607,800	\$136,858	\$133,983	\$138,450	58	58	97%	67	5.58
April	2018	13	\$1,657,713	\$131,255	\$127,516	\$148,500	49	49	97%	73	5.62
May	2018	20	\$3,729,350	\$189,642	\$186,467	\$152,500	57	62	98%	64	3.2
June	2018	12	\$1,810,300	\$153,000	\$150,858	\$174,000	36	36	98%	62	5.17
July	2018	20	\$2,589,550	\$134,360	\$129,477	\$130,500	35	44	96%	70	3.5
August	2018	13	\$1,802,003	\$140,642	\$138,615	\$115,000	66	66	98%	74	5.69
September	2018	13	\$1,582,600	\$129,592	\$121,738	\$125,500	57	74	93%	71	5.46
October	2018	15	\$1,751,300	\$120,002	\$116,753	\$95,000	61	78	97%	80	5.33
November	2018	20	\$2,965,000	\$150,739	\$148,250	\$164,500	41	54	98%	83	4.15
December	2018	8	\$1,270,700	\$165,812	\$158,837	\$162,450	53	53	95%	70	8.75
Annual	-	171	\$23,534,634	\$141,531	\$137,629	\$134,000	53	60	97%	72	5.05

Tate

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2018	12	\$1,398,200	\$120,295	\$116,516	\$117,450	87	87	96%	83	6.92
February	2018	12	\$1,685,409	\$144,182	\$140,450	\$127,500	79	79	97%	82	6.83

March	2018	19	\$2,717,561	\$150,826	\$143,029	\$138,000	51	60	94%	86	4.53
April	2018	17	\$2,621,289	\$161,129	\$154,193	\$155,000	81	81	95%	81	4.76
May	2018	24	\$3,655,058	\$156,666	\$152,294	\$168,000	87	87	97%	77	3.21
June	2018	30	\$4,872,875	\$170,018	\$162,429	\$145,000	95	101	95%	71	2.37
July	2018	23	\$4,483,350	\$203,728	\$194,928	\$170,100	50	55	95%	80	3.48
August	2018	20	\$2,926,925	\$150,292	\$146,346	\$137,450	55	66	97%	84	4.2
September	2018	15	\$2,292,000	\$159,253	\$152,800	\$140,000	32	58	95%	82	5.47
October	2018	23	\$4,303,800	\$190,438	\$187,121	\$174,500	47	55	98%	81	3.52
November	2018	20	\$3,679,904	\$191,798	\$183,995	\$164,500	96	97	95%	79	3.95
December	2018	20	\$3,404,245	\$177,497	\$170,212	\$185,950	50	50	95%	70	3.5
Annual	-	235	\$38,040,616	\$168,023	\$161,874	\$155,000	68	73	96%	80	4.09

Tunica

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2018	2	\$51,500	\$32,000	\$25,750	\$25,750	51	51	80%	18	9
February	2018	2	\$171,000	\$93,000	\$85,500	\$85,500	188	188	91%	15	7.5
March	2018	3	\$286,500	\$101,300	\$95,500	\$125,000	103	103	94%	13	4.33
April	2018	2	\$168,850	\$98,875	\$84,425	\$84,425	25	177	85%	15	7.5
May	2018	2	\$111,275	\$59,000	\$55,637	\$55,637.50	10	10	94%	12	6
July	2018	3	\$650,000	\$221,333	\$216,666	\$215,000	131	131	97%	13	4.33
August	2018	1	\$57,000	\$57,500	\$57,000	\$57,000	62	62	99%	15	15
September	2018	1	\$104,200	\$119,000	\$104,200	\$104,200	53	53	87%	14	14
October	2018	3	\$423,500	\$146,266	\$141,166	\$135,000	97	97	96%	14	4.67
December	2018	2	\$312,000	\$184,500	\$156,000	\$156,000	134	134	84%	14	7
Annual	-	21	\$2,335,825	\$119,902	\$111,229	\$125,000	92	106	92%	12	6.86

Panola

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2018	4	\$466,800	\$120,162	\$116,700	\$127,450	146	146	97%	37	9.25
February	2018	6	\$764,900	\$129,066	\$127,483	\$105,500	91	91	98%	38	6.33
March	2018	7	\$995,300	\$151,114	\$142,185	\$149,900	136	136	94%	40	5.71
April	2018	4	\$313,565	\$80,950	\$78,391	\$63,532.50	66	68	96%	39	9.75
May	2018	6	\$306,170	\$72,683	\$51,028	\$38,835	155	247	70%	46	7.67
June	2018	8	\$886,100	\$112,275	\$110,762	\$132,300	75	75	98%	42	5.25
July	2018	10	\$1,503,800	\$154,090	\$150,380	\$148,700	86	113	97%	41	4.1
August	2018	7	\$981,400	\$145,742	\$140,200	\$147,500	97	97	96%	40	5.71
September	2018	4	\$428,800	\$114,600	\$107,200	\$108,750	43	43	93%	40	10
October	2018	7	\$747,900	\$112,657	\$106,842	\$57,000	109	109	94%	37	5.29
November	2018	11	\$1,703,950	\$167,281	\$154,904	\$148,500	161	161	92%	42	3.82
December	2018	5	\$752,000	\$158,580	\$150,400	\$117,500	41	41	94%	38	7.6
Annual	-	79	\$9,850,685	\$131,798	\$124,692	\$130,000	105	116	94%	40	6.08