

Residential - Entire MLS Entry (multiple counties included)
Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2019	216	\$42,123,433	\$197,935	\$195,015	\$184,750	53	59	98%	793	3.67
February	2019	237	\$46,472,621	\$199,185	\$196,087	\$179,900	57	58	98%	828	3.49
March	2019	326	\$67,650,493	\$211,063	\$207,516	\$199,950	62	66	98%	780	2.39
April	2019	353	\$74,073,266	\$212,200	\$209,839	\$205,000	54	57	98%	766	2.17
May	2019	402	\$86,202,855	\$216,838	\$214,434	\$205,000	47	50	98%	762	1.9
June	2019	378	\$82,203,758	\$220,251	\$217,470	\$209,900	36	38	98%	778	2.06
July	2019	389	\$84,403,664	\$220,047	\$216,976	\$210,000	41	45	98%	836	2.15
August	2019	415	\$86,410,238	\$211,292	\$208,217	\$195,000	36	38	98%	846	2.04
September	2019	321	\$66,941,122	\$211,482	\$208,539	\$199,900	38	40	98%	868	2.7
October	2019	375	\$79,619,681	\$215,767	\$212,319	\$203,000	43	45	98%	835	2.23
November	2019	281	\$60,877,467	\$219,459	\$216,645	\$209,900	34	38	98%	861	3.06
December	2019	311	\$68,883,069	\$223,872	\$221,488	\$212,900	44	47	98%	816	2.62
Annual	-	4,004	\$845,861,671	\$214,154	\$211,254	\$203,000	45	48	98%	814	2.44

DeSoto
Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2019	189	\$38,776,354	\$208,051	\$205,165	\$192,100	49	52	98%	569	3.01
February	2019	196	\$41,500,966	\$214,820	\$211,739	\$190,950	55	56	98%	579	2.95
March	2019	270	\$59,530,663	\$223,829	\$220,483	\$212,450	59	63	98%	540	2
April	2019	289	\$63,910,477	\$223,217	\$221,143	\$216,200	50	52	99%	531	1.84
May	2019	336	\$75,546,906	\$226,868	\$224,841	\$214,900	41	45	99%	546	1.63
June	2019	325	\$72,949,753	\$226,805	\$224,460	\$215,000	34	35	98%	552	1.7

July	2019	336	\$75,215,059	\$226,546	\$223,854	\$218,500	40	42	98%	592	1.76
August	2019	352	\$75,545,578	\$217,011	\$214,618	\$204,500	27	29	98%	604	1.72
September	2019	269	\$58,720,064	\$220,819	\$218,290	\$210,900	36	38	98%	609	2.26
October	2019	312	\$70,416,217	\$228,396	\$225,693	\$215,387.50	40	42	98%	592	1.9
November	2019	242	\$55,112,665	\$230,324	\$227,738	\$217,500	31	33	98%	613	2.53
December	2019	263	\$61,531,359	\$236,197	\$233,959	\$223,000	44	47	99%	585	2.22
Annual	-	3,379	\$748,756,065	\$224,130	\$221,591	\$212,900	41	44	98%	576	2.05

Marshall

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2019	6	\$602,500	\$104,950	\$100,416	\$126,750	63	63	95%	66	11
February	2019	8	\$1,156,600	\$140,337	\$144,575	\$149,250	73	74	103%	69	8.63
March	2019	15	\$2,076,004	\$148,459	\$138,400	\$136,666	75	75	93%	66	4.4
April	2019	20	\$2,449,594	\$129,434	\$122,479	\$132,500	69	69	94%	62	3.1
May	2019	20	\$3,199,950	\$164,210	\$159,997	\$131,950	61	63	97%	65	3.25
June	2019	14	\$2,901,100	\$214,035	\$207,221	\$202,750	42	47	96%	63	4.5
July	2019	15	\$2,740,900	\$187,086	\$182,726	\$180,000	24	24	97%	65	4.33
August	2019	18	\$3,192,500	\$186,788	\$177,361	\$167,500	82	82	94%	60	3.33
September	2019	13	\$2,123,000	\$169,123	\$163,307	\$156,000	61	61	96%	70	5.38
October	2019	26	\$4,229,900	\$173,657	\$162,688	\$158,250	54	54	93%	73	2.81
November	2019	10	\$1,480,149	\$152,428	\$148,014	\$159,950	41	53	97%	72	7.2
December	2019	20	\$2,959,670	\$150,985	\$147,983	\$157,000	56	65	98%	62	3.1
Annual	-	185	\$29,111,867	\$163,647	\$157,361	\$150,000	59	61	96%	66	4.28

Tate

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
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January	2019	12	\$2,094,840	\$174,170	\$174,570	\$154,597.50	60	113	100%	69	5.75
February	2019	18	\$2,324,004	\$133,813	\$129,111	\$125,950	56	59	96%	79	4.39
March	2019	21	\$4,200,775	\$201,290	\$200,036	\$198,500	67	83	99%	68	3.24
April	2019	30	\$5,795,695	\$194,843	\$193,189	\$170,750	68	73	99%	66	2.2
May	2019	26	\$4,551,499	\$178,382	\$175,057	\$158,000	60	64	98%	57	2.19
June	2019	22	\$4,316,900	\$200,531	\$196,222	\$183,450	52	52	97%	61	2.77
July	2019	26	\$5,061,750	\$203,698	\$194,682	\$182,500	67	92	95%	82	3.15
August	2019	29	\$4,762,200	\$169,106	\$164,213	\$154,900	57	57	97%	75	2.59
September	2019	22	\$3,718,500	\$173,007	\$169,022	\$184,750	47	51	97%	81	3.68
October	2019	19	\$3,014,314	\$161,710	\$158,648	\$169,000	74	74	98%	64	3.37
November	2019	10	\$2,485,750	\$253,420	\$248,575	\$235,750	62	99	98%	74	7.4
December	2019	18	\$3,432,800	\$193,838	\$190,711	\$168,000	38	38	98%	69	3.83
Annual	-	253	\$45,759,027	\$184,675	\$180,865	\$169,000	59	69	97%	70	3.32

Tunica

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2019	2	\$165,339	\$99,300	\$82,669	\$82,669.50	46	89	83%	13	6.5
February	2019	2	\$43,000	\$33,400	\$21,500	\$21,500	108	108	64%	15	7.5
March	2019	3	\$171,000	\$61,933	\$57,000	\$35,500	55	55	92%	14	4.67
April	2019	3	\$458,000	\$153,833	\$152,666	\$160,000	178	178	99%	12	4
May	2019	3	\$385,800	\$129,933	\$128,600	\$149,900	32	32	98%	13	4.33
June	2019	2	\$202,500	\$111,000	\$101,250	\$101,250	29	29	91%	16	8
July	2019	2	\$178,350	\$101,719	\$89,175	\$89,175	35	35	87%	15	7.5
August	2019	3	\$578,900	\$199,266	\$192,966	\$199,000	47	47	96%	14	4.67
September	2019	2	\$164,000	\$87,000	\$82,000	\$82,000	66	66	94%	19	9.5
October	2019	4	\$278,900	\$69,537	\$69,725	\$51,000	8	8	100%	11	2.75
November	2019	4	\$223,151	\$56,625	\$55,787	\$24,325.50	14	14	98%	14	3.5
December	2019	1	\$149,900	\$149,900	\$149,900	\$149,900	3	3	100%	12	12
Annual	-	31	\$2,998,840	\$101,751	\$96,736	\$110,000	51	54	95%	14	5.42

Panola

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2019	4	\$274,000	\$72,600	\$68,500	\$72,750	92	92	94%	40	10
February	2019	8	\$992,500	\$130,362	\$124,062	\$91,000	106	106	95%	48	6
March	2019	13	\$1,413,551	\$112,138	\$108,734	\$110,000	59	68	96%	50	3.85
April	2019	8	\$1,054,500	\$134,850	\$131,812	\$88,200	62	84	97%	51	6.38
May	2019	7	\$885,900	\$136,771	\$126,557	\$128,000	175	175	92%	43	6.14
June	2019	9	\$1,205,000	\$139,488	\$133,888	\$122,000	47	47	95%	42	4.67
July	2019	7	\$861,500	\$127,071	\$123,071	\$115,000	53	53	96%	46	6.57
August	2019	9	\$1,821,560	\$213,633	\$202,395	\$184,000	150	150	94%	52	5.78
September	2019	11	\$1,879,160	\$179,054	\$170,832	\$129,000	36	36	95%	46	4.18
October	2019	4	\$590,500	\$164,900	\$147,625	\$140,250	103	147	89%	45	11.25
November	2019	9	\$1,308,250	\$152,800	\$145,361	\$129,500	66	81	95%	39	4.33
December	2019	4	\$322,400	\$83,087	\$80,600	\$77,450	38	38	97%	43	10.75
Annual	-	93	\$12,608,821	\$142,275	\$135,578	\$115,000	80	86	95%	45	5.81