

Residential - Entire MLS Entry (multiple counties included)



Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2020	222	\$45,736,459	\$208,784	\$206,020	\$200,000	52	59	98%	818	3.68
February	2020	279	\$65,038,797	\$237,275	\$233,113	\$224,000	52	55	98%	795	2.85
March	2020	324	\$69,940,906	\$218,138	\$215,866	\$211,450	57	61	98%	705	2.18
April	2020	325	\$74,593,893	\$233,188	\$229,519	\$225,000	56	60	98%	738	2.27
May	2020	332	\$78,233,934	\$239,416	\$235,644	\$228,400	46	49	98%	685	2.06
June	2020	430	\$100,078,163	\$234,444	\$232,739	\$225,000	39	46	99%	631	1.47
July	2020	470	\$113,789,863	\$244,457	\$242,106	\$234,300	40	42	99%	543	1.16
August	2020	434	\$108,112,713	\$252,089	\$249,107	\$228,500	36	40	98%	506	1.17
September	2020	375	\$89,995,868	\$242,402	\$239,988	\$231,000	32	33	99%	453	1.21
October	2020	405	\$99,396,275	\$247,789	\$245,422	\$229,900	30	33	99%	418	1.03

DeSoto

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2020	179	\$39,126,290	\$221,515	\$218,582	\$210,000	44	48	98%	572	3.2
February	2020	234	\$56,141,550	\$242,889	\$239,921	\$229,950	49	53	98%	552	2.36
March	2020	274	\$63,325,756	\$233,103	\$231,115	\$220,000	57	60	99%	489	1.78
April	2020	281	\$67,067,365	\$241,618	\$238,673	\$233,500	45	49	98%	520	1.85
May	2020	279	\$69,028,396	\$250,109	\$247,413	\$239,000	45	47	98%	490	1.76
June	2020	373	\$90,708,913	\$244,357	\$243,187	\$239,900	35	43	99%	448	1.2
July	2020	398	\$100,706,813	\$254,839	\$253,032	\$248,900	35	37	99%	373	0.94
August	2020	370	\$95,394,063	\$260,470	\$257,821	\$242,950	33	36	98%	359	0.97
September	2020	310	\$77,184,642	\$250,804	\$248,982	\$240,000	30	31	99%	305	0.98

October	2020	348	\$88,388,327	\$255,840	\$253,989	\$237,200	28	31	99%	274	0.79
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Marshall

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2020	11	\$1,971,100	\$181,163	\$179,190	\$176,000	51	63	98%	66	6
February	2020	14	\$2,405,297	\$189,607	\$171,806	\$174,500	54	54	90%	69	4.93
March	2020	12	\$1,753,900	\$148,458	\$146,158	\$148,500	41	72	98%	51	4.25
April	2020	17	\$3,160,967	\$201,876	\$185,939	\$170,000	213	213	92%	49	2.88
May	2020	8	\$1,699,800	\$224,674	\$212,475	\$199,900	56	56	94%	49	6.13
June	2020	14	\$2,375,100	\$175,164	\$169,650	\$152,450	55	55	96%	45	3.21
July	2020	34	\$5,648,450	\$171,288	\$166,130	\$164,500	42	42	96%	38	1.12
August	2020	20	\$3,702,550	\$188,907	\$185,127	\$167,500	33	33	97%	24	1.2
September	2020	21	\$4,568,900	\$216,866	\$217,566	\$209,900	31	31	100%	37	1.76
October	2020	26	\$5,006,850	\$199,605	\$192,571	\$176,500	31	40	96%	31	1.19

Tate

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2020	17	\$2,798,669	\$169,900	\$164,627	\$175,000	107	107	96%	77	4.53
February	2020	17	\$3,316,200	\$204,235	\$195,070	\$196,900	66	66	95%	72	4.24
March	2020	20	\$3,346,450	\$169,847	\$167,322	\$186,500	59	59	98%	67	3.35
April	2020	18	\$3,271,000	\$185,938	\$181,722	\$184,000	85	85	97%	59	3.28
May	2020	26	\$4,151,588	\$166,989	\$159,676	\$159,250	52	52	95%	46	1.77
June	2020	18	\$3,521,400	\$201,432	\$195,633	\$210,000	51	51	97%	37	2.06
July	2020	13	\$2,284,600	\$184,046	\$175,738	\$194,900	111	111	95%	41	3.15

August	2020	22	\$4,675,100	\$216,355	\$212,504	\$198,500	36	43	98%	36	1.64
September	2020	22	\$4,474,400	\$210,163	\$203,381	\$188,750	32	48	96%	32	1.45
October	2020	20	\$3,965,988	\$202,609	\$198,299	\$190,500	40	40	97%	37	1.85

Tunica

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2020	1	\$303,000	\$325,000	\$303,000	\$303,000	384	963	93%	12	12
February	2020	2	\$393,000	\$202,250	\$196,500	\$196,500	109	109	97%	11	5.5
March	2020	4	\$174,400	\$54,075	\$43,600	\$16,700	36	50	80%	13	3.25
April	2020	1	\$149,900	\$149,900	\$149,900	\$149,900	124	124	100%	14	14
May	2020	3	\$401,900	\$138,266	\$133,966	\$149,900	29	29	96%	12	4
June	2020	1	\$135,900	\$135,900	\$135,900	\$135,900	3	3	100%	10	10
July	2020	1	\$139,000	\$139,900	\$139,000	\$139,000	2	2	99%	10	10
August	2020	1	\$125,000	\$126,900	\$125,000	\$125,000	18	18	98%	10	10
September	2020	1	\$159,000	\$165,000	\$159,000	\$159,000	28	28	96%	10	10
October	2020	3	\$584,000	\$202,300	\$194,666	\$184,000	20	21	96%	4	1.33

Panola

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2020	6	\$556,000	\$78,050	\$92,666	\$84,000	93	93	118%	39	6.5
February	2020	4	\$781,500	\$205,000	\$195,375	\$202,750	153	153	95%	38	9.5
March	2020	2	\$195,000	\$109,950	\$97,500	\$97,500	230	230	88%	32	16
April	2020	2	\$55,500	\$28,550	\$27,750	\$27,750	14	14	97%	36	18
May	2020	4	\$563,000	\$146,247	\$140,750	\$152,000	112	112	96%	38	9.5

June	2020	8	\$1,184,900	\$153,737	\$148,112	\$165,950	107	107	96%	35	4.38
July	2020	9	\$1,678,500	\$192,877	\$186,500	\$145,000	83	83	96%	30	3.33
August	2020	13	\$1,944,300	\$157,476	\$149,561	\$128,000	116	147	94%	24	1.85
September	2020	13	\$2,268,829	\$184,788	\$174,525	\$155,000	59	59	94%	23	1.77
October	2020	2	\$291,110	\$148,250	\$145,555	\$145,555	32	32	98%	23	11.5