

Residential



DeSoto

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2021	226	\$57,309,901	\$255,247	\$253,583	\$239,950	17	17	99%	260	1.15
February	2021	225	\$58,220,579	\$259,373	\$258,758	\$243,500	19	19	99%	228	1.01
March	2021	295	\$80,906,508	\$272,976	\$274,259	\$272,000	20	21	100%	211	0.72
April	2021	319	\$88,413,012	\$273,444	\$277,156	\$267,000	13	13	101%	183	0.57
May	2021	306	\$85,722,440	\$275,586	\$280,138	\$268,251	11	12	101%	184	0.6
June	2021	325	\$90,802,208	\$275,973	\$279,391	\$279,900	11	12	101%	204	0.63
July	2021	352	\$101,694,286	\$284,614	\$288,904	\$275,000	9	10	101%	205	0.58
August	2021	337	\$99,838,341	\$293,661	\$296,256	\$285,000	9	9	100%	273	0.81
September	2021	343	\$99,141,575	\$286,038	\$289,042	\$275,000	11	11	101%	301	0.88
October	2021	340	\$103,333,187	\$301,615	\$303,921	\$300,000	14	14	100%	248	0.73
November	2021	298	\$90,160,232	\$300,922	\$302,551	\$295,000	15	16	100%	260	0.87
December	2021	327	\$100,606,639	\$305,031	\$307,665	\$295,000	16	16	100%	237	0.72
Annual	-	3,693	\$1,056,148,910	\$283,523	\$285,986	\$275,000	13	14	100%	233	0.76

Marshall

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2021	8	\$1,376,050	\$180,687	\$172,006	\$189,950	66	105	95%	30	3.75
February	2021	21	\$3,801,200	\$189,785	\$181,009	\$175,000	66	66	95%	28	1.33
March	2021	7	\$1,717,900	\$247,757	\$245,414	\$265,000	21	21	99%	33	4.71

April	2021	21	\$6,409,050	\$326,654	\$305,192	\$228,000	20	28	93%	31	1.48
May	2021	20	\$4,387,600	\$211,295	\$219,380	\$221,000	7	7	103%	31	1.55
June	2021	25	\$5,680,233	\$228,624	\$227,209	\$221,000	16	16	99%	29	1.16
July	2021	15	\$4,065,630	\$276,548	\$271,042	\$284,900	12	12	98%	33	2.2
August	2021	20	\$4,522,700	\$234,072	\$226,135	\$227,350	17	17	96%	28	1.4
September	2021	18	\$4,071,683	\$229,331	\$226,204	\$217,500	22	22	98%	30	1.67
October	2021	15	\$3,211,000	\$215,953	\$214,066	\$265,000	22	22	99%	27	1.8
November	2021	14	\$3,193,550	\$228,578	\$228,110	\$192,450	18	18	99%	27	1.93
December	2021	21	\$5,908,923	\$281,985	\$281,377	\$285,000	34	34	99%	26	1.24
Annual	-	205	\$48,345,519	\$240,416	\$235,831	\$221,000	26	28	98%	29	1.7

Tate

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2021	14	\$2,882,788	\$207,242	\$205,913	\$214,500	29	29	99%	32	2.29
February	2021	19	\$3,670,808	\$195,067	\$193,200	\$191,888	26	26	99%	31	1.63
March	2021	25	\$5,759,900	\$233,252	\$230,396	\$225,000	38	38	98%	20	0.8
April	2021	18	\$4,159,835	\$237,683	\$231,101	\$218,750	31	31	97%	15	0.83
May	2021	23	\$4,807,588	\$208,956	\$209,025	\$210,000	24	24	100%	11	0.48
June	2021	19	\$4,285,553	\$225,896	\$225,555	\$238,450	10	10	99%	14	0.74
July	2021	17	\$4,139,600	\$232,617	\$243,505	\$214,900	29	29	104%	24	1.41
August	2021	25	\$6,547,962	\$263,790	\$261,918	\$249,900	5	5	99%	19	0.76
September	2021	18	\$4,281,900	\$240,316	\$237,883	\$200,000	27	27	98%	21	1.17
October	2021	19	\$4,543,500	\$249,273	\$239,131	\$220,000	34	34	95%	16	0.84
November	2021	18	\$3,253,300	\$182,816	\$180,738	\$147,450	23	23	98%	18	1
December	2021	23	\$5,226,012	\$227,447	\$227,217	\$221,000	12	12	99%	16	0.7
Annual	-	238	\$53,558,746	\$226,674	\$225,036	\$220,000	24	24	99%	20	1.01

Tunica

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
March	2021	4	\$592,500	\$149,725	\$148,125	\$148,750	88	88	98%	2	0.5
April	2021	3	\$342,000	\$143,300	\$114,000	\$80,000	78	327	79%	3	1
May	2021	2	\$330,000	\$159,950	\$165,000	\$165,000	5	5	103%	2	1
June	2021	1	\$63,000	\$69,900	\$63,000	\$63,000	13	13	90%	3	3
July	2021	3	\$492,000	\$160,000	\$164,000	\$170,000	14	14	102%	2	0.67
September	2021	1	\$305,000	\$355,000	\$305,000	\$305,000	10	10	85%	5	5
October	2021	5	\$849,000	\$175,380	\$169,800	\$150,000	17	17	96%	4	0.8
November	2021	2	\$282,000	\$149,000	\$141,000	\$141,000	20	20	94%	2	1
December	2021	1	\$177,000	\$177,000	\$177,000	\$177,000	3	3	100%	4	4
Annual	-	22	\$3,432,500	\$163,886	\$156,022	\$162,500	36	70	95%	2	1.09

Panola

Sales and Inventory Report

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2021	7	\$1,029,250	\$152,200	\$147,035	\$153,000	51	51	96%	25	3.57
February	2021	7	\$1,249,500	\$189,414	\$178,500	\$170,000	198	198	94%	14	2
March	2021	10	\$1,560,400	\$161,190	\$156,040	\$153,500	49	49	96%	18	1.8
April	2021	8	\$1,762,500	\$229,750	\$220,312	\$187,500	14	14	95%	20	2.5
May	2021	7	\$1,271,200	\$185,400	\$181,600	\$212,000	76	76	97%	15	2.14
June	2021	6	\$1,320,500	\$219,666	\$220,083	\$231,750	5	5	100%	12	2
July	2021	9	\$2,260,900	\$262,077	\$251,211	\$181,500	37	37	95%	13	1.44
August	2021	7	\$1,162,500	\$167,800	\$166,071	\$172,000	24	24	98%	15	2.14
September	2021	5	\$764,900	\$158,400	\$152,980	\$180,000	15	15	96%	16	3.2
October	2021	4	\$518,900	\$129,600	\$129,725	\$136,750	57	57	100%	20	5
November	2021	6	\$1,402,500	\$243,000	\$233,750	\$234,000	39	39	96%	25	4.17
December	2021	4	\$1,124,000	\$293,000	\$281,000	\$275,000	25	25	95%	22	5.5

Annual	-	80	\$15,427,050	\$199,133	\$192,838	\$180,000	51	51	96%	18	2.7
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